

WEBCAST – CONFERENCE CALL

Third Quarter 2014 Results



November 6th, 2014



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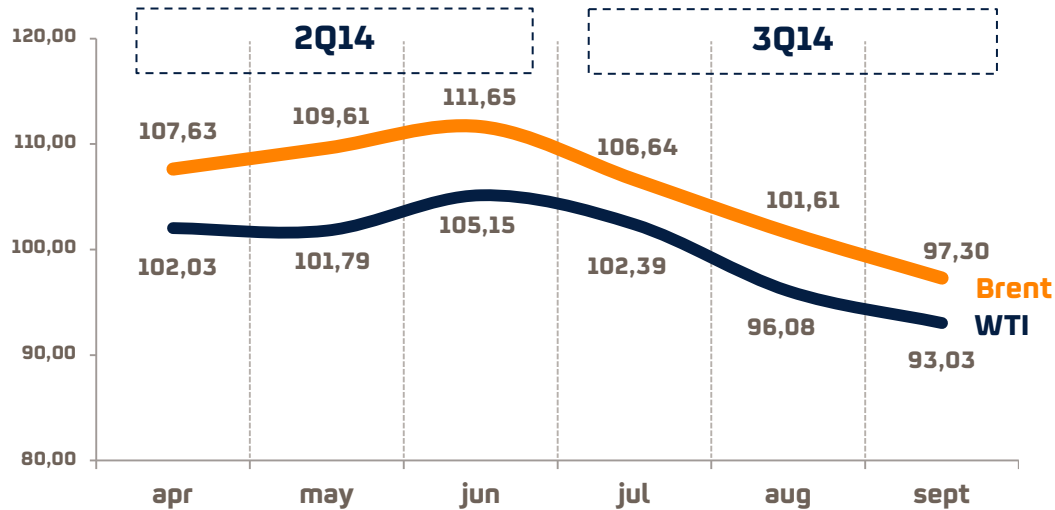
The information contained in the document has not been verified or revised by the Auditors of Repsol.

1. Market environment
2. Operational Activity and Main highlights
3. Quarterly Results
4. Conclusions

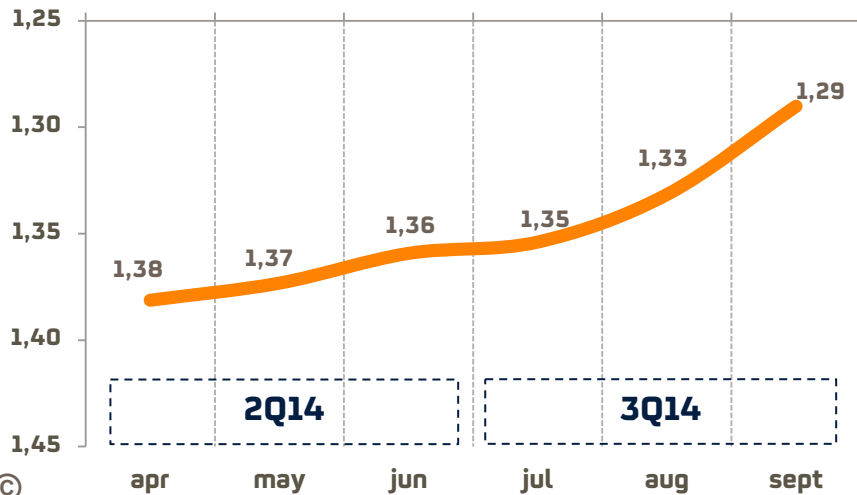
Current Market environment



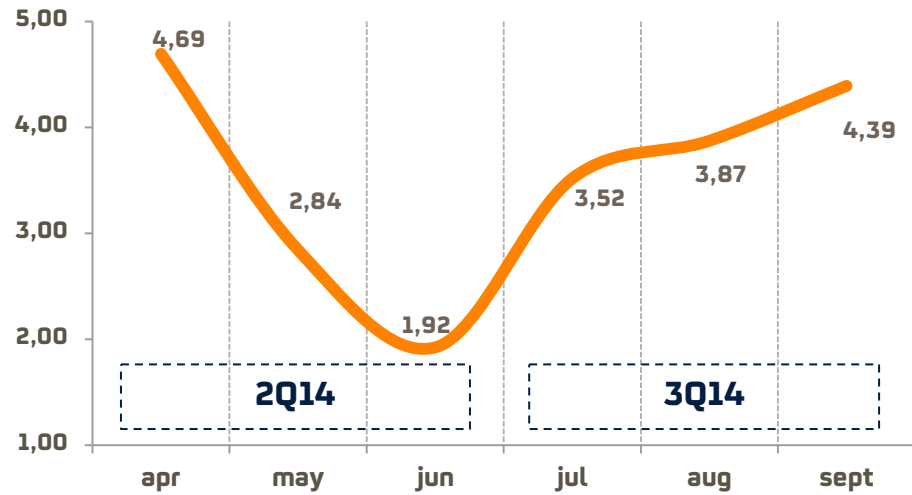
Brent and WTI evolution - \$/boe



Exchange Rate - \$/€



Spain Refining Margin - \$/boe



Operational Activity 3Q 2014: Upstream Exploration



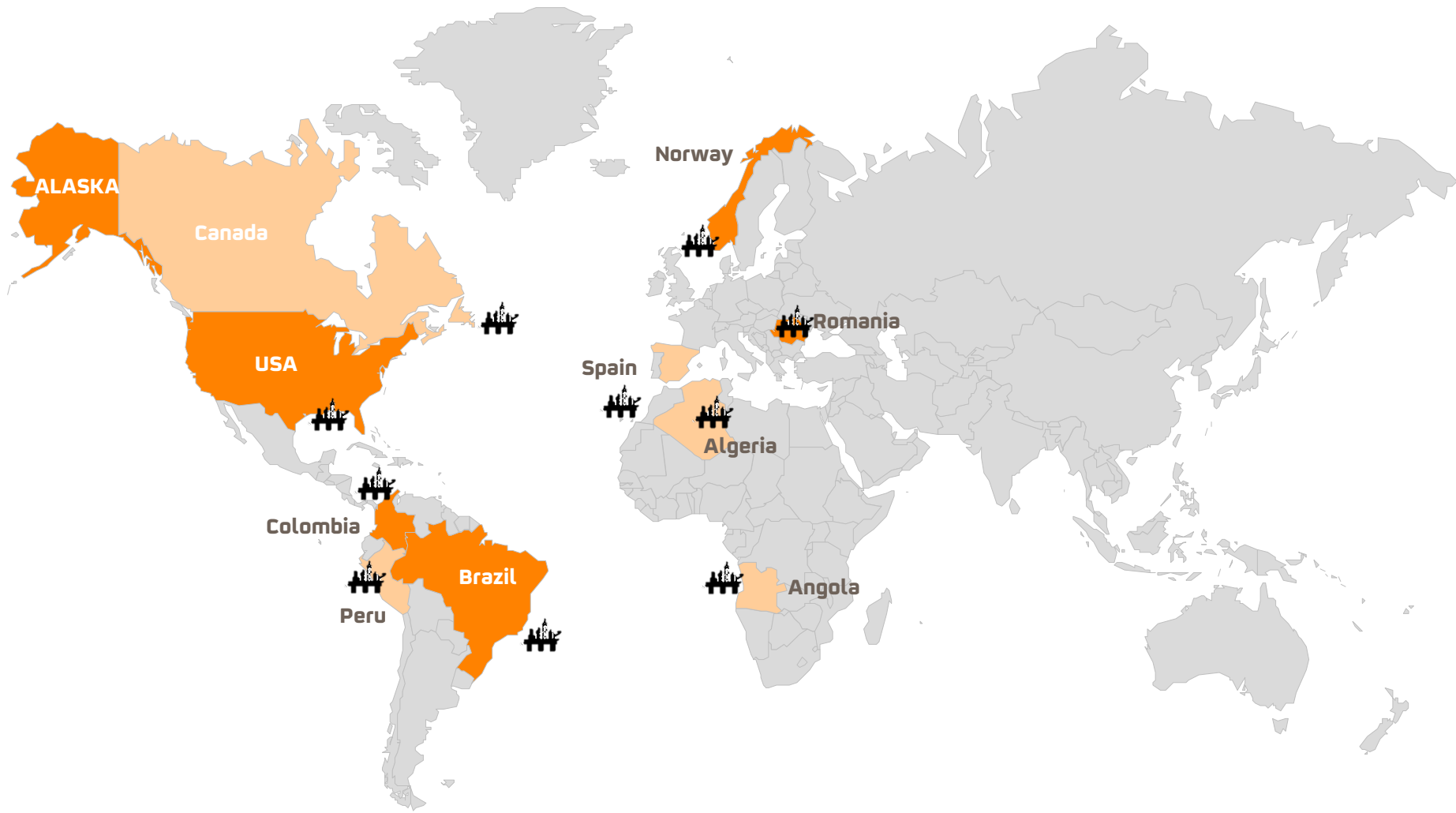
8 wells have been concluded since the presentation of 2Q14 results, 5 wells with a positive result in: USA and Russia.



REPSOL

Operational Activity: Upstream

Currently drilling activity and plan until the end of 2014



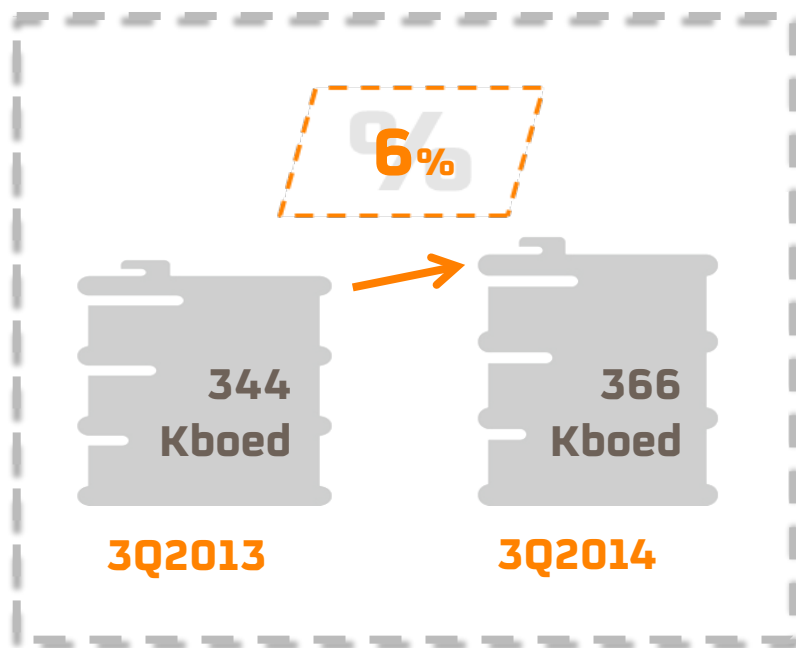
Current drilling activity



Expected before year end

Main Highlights of 3Q 2014

Production



-
- Resumed production in Libya (7th of July)
-

**Production increased 8%
excluding the effect of
Libya in both years.**

Main Highlights of 3Q 2014

Key Growth Projects: Brazil

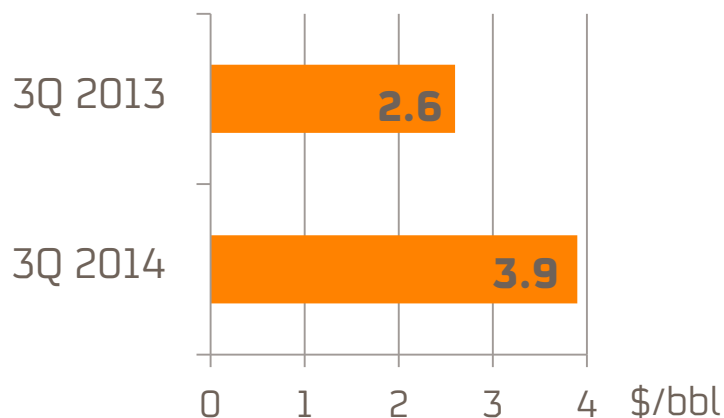


- Reached 120,000 bpd plateau on the first FPSO.
- Expecting to have first-oil from the second FPSO in November.
- Plateau for the second FPSO is expected to be reached in the second half of 2015.

Main Highlights of 3Q 2014

Downstream

Refining Margin Indicator

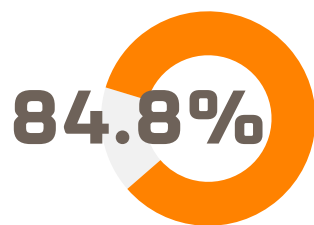


Petrochemicals businesses

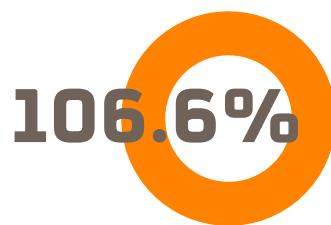
- Improvement of market environment and adjustments undertaken in 2013 allowed to continue with positive results.

Utilization rates

3Q 2014



Integrated system



Conversion units

Commercial businesses

- Volumes in Marketing business remained stable.

Gas Natural Fenosa

Acquisition of the Chilean company CGE



-
- Reinforces the leadership of GNF in gas distribution in Latin-America.
-
- Transaction consistent with GNF's strategic priority of international diversification.
-
- Current pay-out policy will be maintained.
-

Results Summary

3Q 2014

| | 3Q 2013 | 3Q 2014 | % Variation |
|----------------------------|---------|---------|-------------|
| Adjusted Net Income | 295 | 415 | +40.9% |
| Net Income | 386 | 319 | -17.3% |

Million €

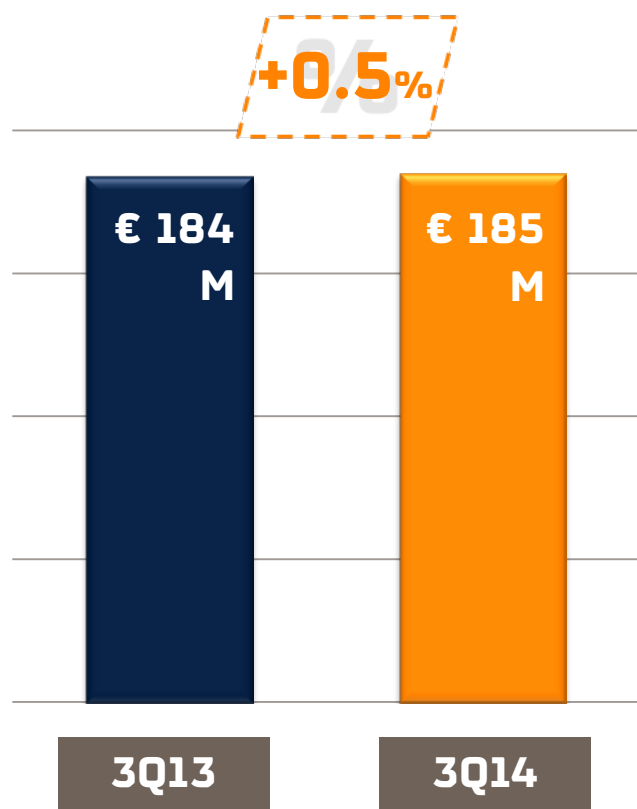
9M 2014

| | 9M 2013 | 9M 2014 | % Variation |
|----------------------------|---------|---------|-------------|
| Adjusted Net Income | 1,220 | 1,337 | +9.6% |
| Net Income | 1,287 | 1,646 | +27.9% |

Million €

3Q 2014 Upstream Results

Adjusted Net Income



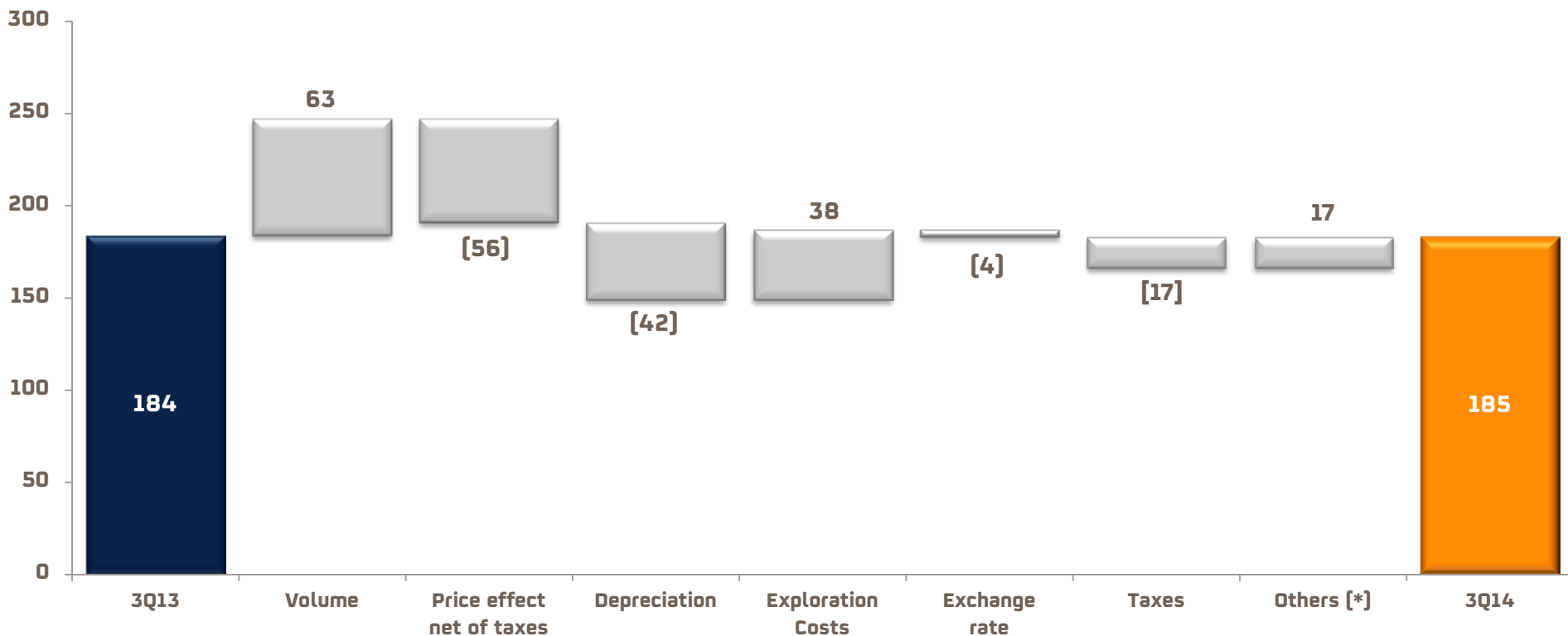
- Increased production year-on-year in Brazil, USA, Peru, Bolivia and Russia partially offset from lower volumes from Libya.
- Lower crude and gas realization prices.
- Higher depreciation charges.
- Lower exploration costs.

3Q 2014 Upstream Results

Adjusted Net Income

| | 3Q 2013 | 3Q 2014 | % Variation |
|----------------------------|------------|------------|--------------|
| Adjusted Net Income | 184 | 185 | +0.5% |

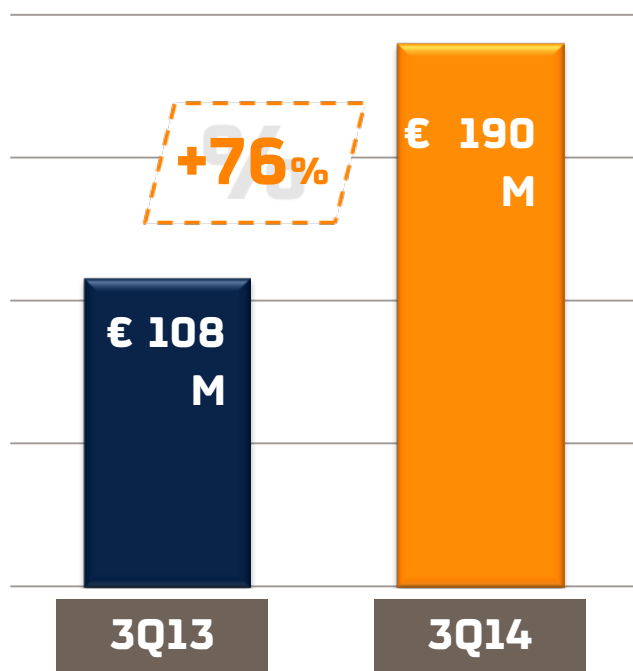
Million €



(*) Equity affiliates, non controlling interests and other costs.

3Q 2014 Downstream Results

Adjusted Net Income

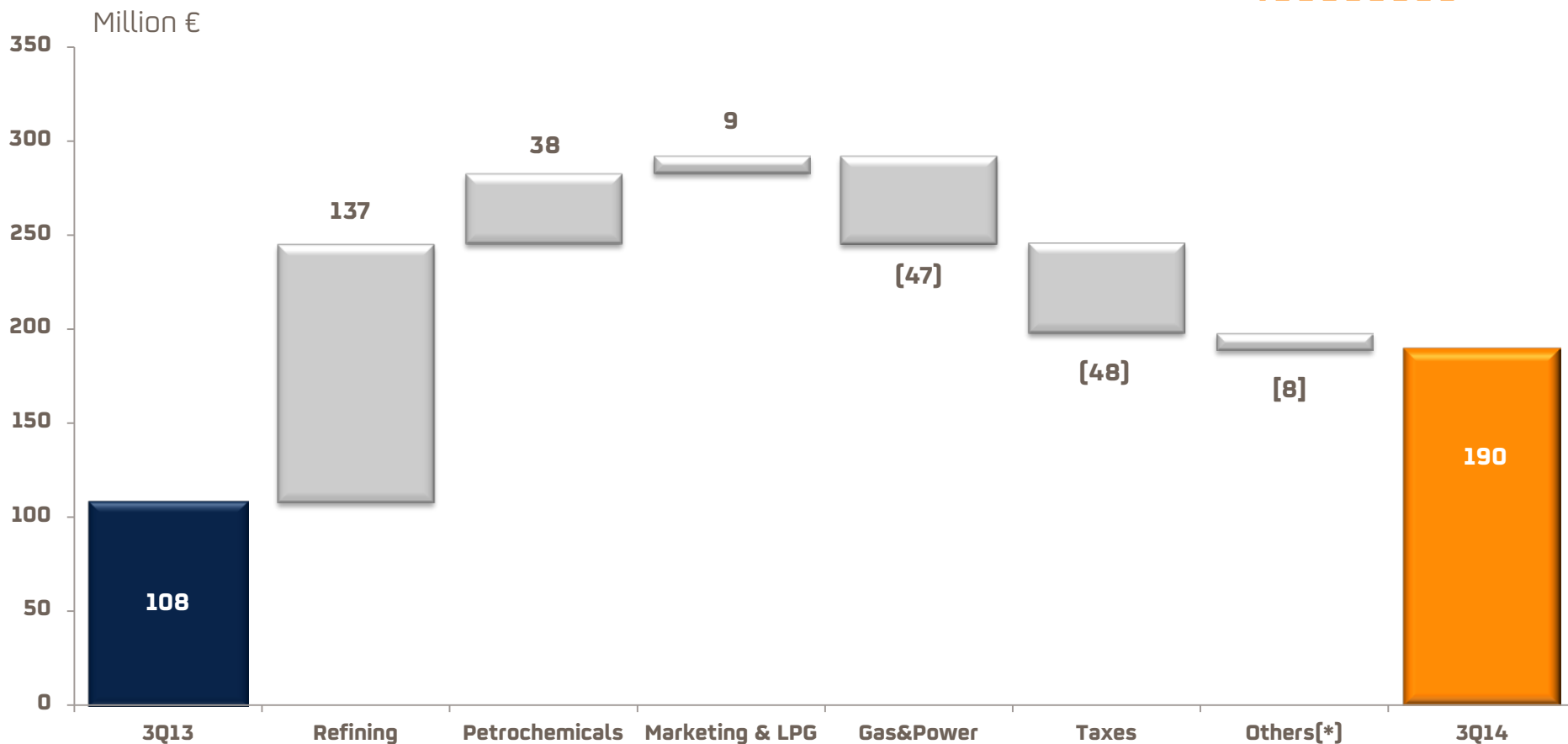


- Refining: Our margin indicator was 3.9 dollars per barrel.
- Petrochemicals: Better prices and better volumes.
- Commercial businesses: results in line with same year-ago period.
- Lower operating income in Gas & Power due to:
 - Warm season.
 - Hedging positions.

3Q 2014 Downstream Results

Adjusted Net Income

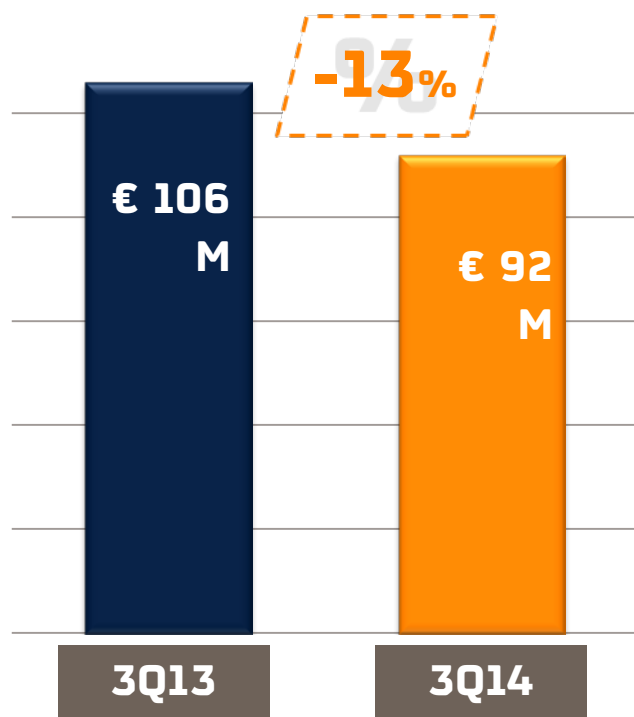
| | 3Q 2013 | 3Q 2014 | % Variation |
|----------------------------|------------|------------|--------------|
| Adjusted Net Income | 108 | 190 | +76 % |



[*] Exchange rate, equity affiliates, non controlling interests and other costs.

3Q 2014 Gas Natural Fenosa Results

Adjusted Net Income

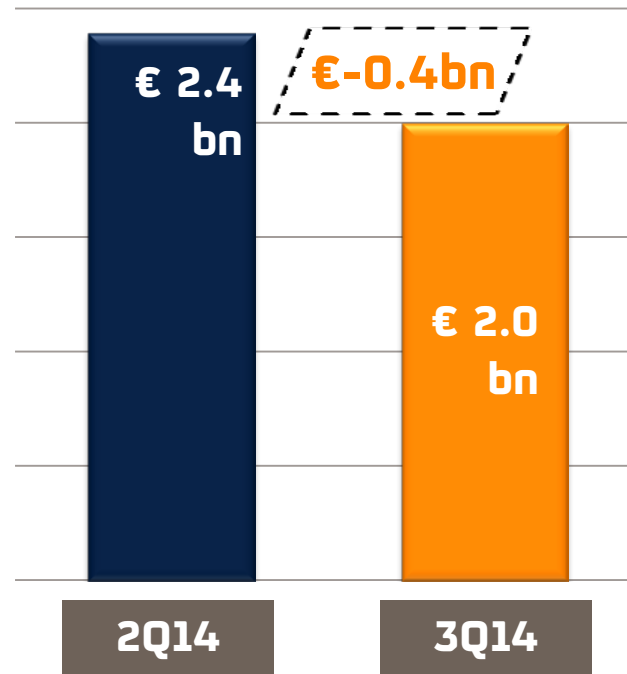


Quarterly Results

Financial Situation



Net financial Debt



Liquidity remains healthy at more than 10 billion euros

Conclusions



UPSTREAM

- Delivering production growth target established in the Strategic Plan.
- Resumption of production in **Libya**.
- Good news from our **exploratory activity**.

DOWNSTREAM

- Benefit from the improved market momentum.

CORPORATE

Earnings resilience due to:

- 60% production of gas.
- Quality and size of Downstream assets.
- Negative correlation between oil prices and \$/€.
- Solid and stable results from GNF.

Q&A Session

Third Quarter 2014 Results



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Third Quarter 2014 Results



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