

Investor Update

November 2021

Stepping up the Transition

Driving growth and value



The Repsol Commitment
Net Zero Emissions
by 2050

Disclaimer



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In October 2015, the European Securities Markets Authority (ESMA) published its Guidelines on Alternative Performance Measures (APMs). The guidelines apply to regulated information published on or after 3 July 2016. The information and breakdowns relative to the APMs used in this presentation are updated quarterly on [Repsol's website](#).

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Strategic Plan 2021-2025: Delivering a compelling investment case into the Transition



Leading the
journey

to an ambitious
destination

- A legacy **double-gear engine** providing cash-flow and solid foundations for the Transition
 - **Profitable business platforms** with leading **advantaged positions**: Iberia & Downstream
 - **New operating model**, catalyzing value transparency & De-carbonization
 - Leading shareholder distribution with a **top quartile remuneration**
 - Preserving our financial strength
-
- A **profitable** ambition of net zero emissions and multienergy **company growth** (FCF growth)
 - **Distinctive** potential for transformation to 2030 in terms of speed, intensity and feasibility

A profitable company in the Energy Transition with strong cashflow growth & capital discipline

Index

- 01. Repsol: New corporate model
- 02. Path to 2030
- 03. Strategy 2021-2025
- 04. Business strategies
- 05. Stepping up energy transition
- 06. SP summary
- 07. Delivery 3Q21



Repsol: New corporate model

01.



Early movement: New Repsol corporate model for increased accountability and value transparency



Group Corporate Center (Governance, Financial and Strategic Management and Integration synergies)

Group Global Services (Efficiency and Scale)

Upstream

Upstream

	<u>2019</u>	
EBITDA	€4.3 B	✓
CAPEX	€2.5 B	
P1 Reserves:	2.1 Bboe	
Production:	709 kboe/d	

Industrial

Refining¹ Biofuels
Trading Chemicals
Wholesale & Gas Trading

	<u>2019</u>	
EBITDA	€2.0 B	✓
CAPEX	€0.9 B	
Refining capacity	1.0 Mbb/d	
Chemical sales	2.8 Mt/y	

Customer-centric

Mobility P&G Retail
LPG Energy solutions
E-Mobility LAS²

	<u>2019</u>	
EBITDA	€1.0 B	✓
CAPEX	€0.4 B	
# Clients	24 M	

Low-carbon generation

Renewables
Conventional low-carbon generation
Energy Management

	<u>2019</u>	
EBITDA	€0.04 B	
CAPEX	€0.2 B	
	<u>2020</u>	
Capacity:	3.3 GW	✓
Of which RES (inc. hydro)	1.1 GW	

Yield and Focus

Yield and New Platforms

Yield and Transformation

Business Build

EQUITY PARTNERS
or IPO

New corporate model enabling value crystallization

1. Refining Spain and Peru R&M 2. Lubricants, Asphalts and Specialties

Clear logic for Repsol new corporate model



Clear **differentiation of businesses profiles and equity stories** within the Group

Alignment of cost of capital with business profile for each business

Ability to develop **appropriate partnerships** for each business

Value crystallization and transparency

Acceleration **of new ways of working**



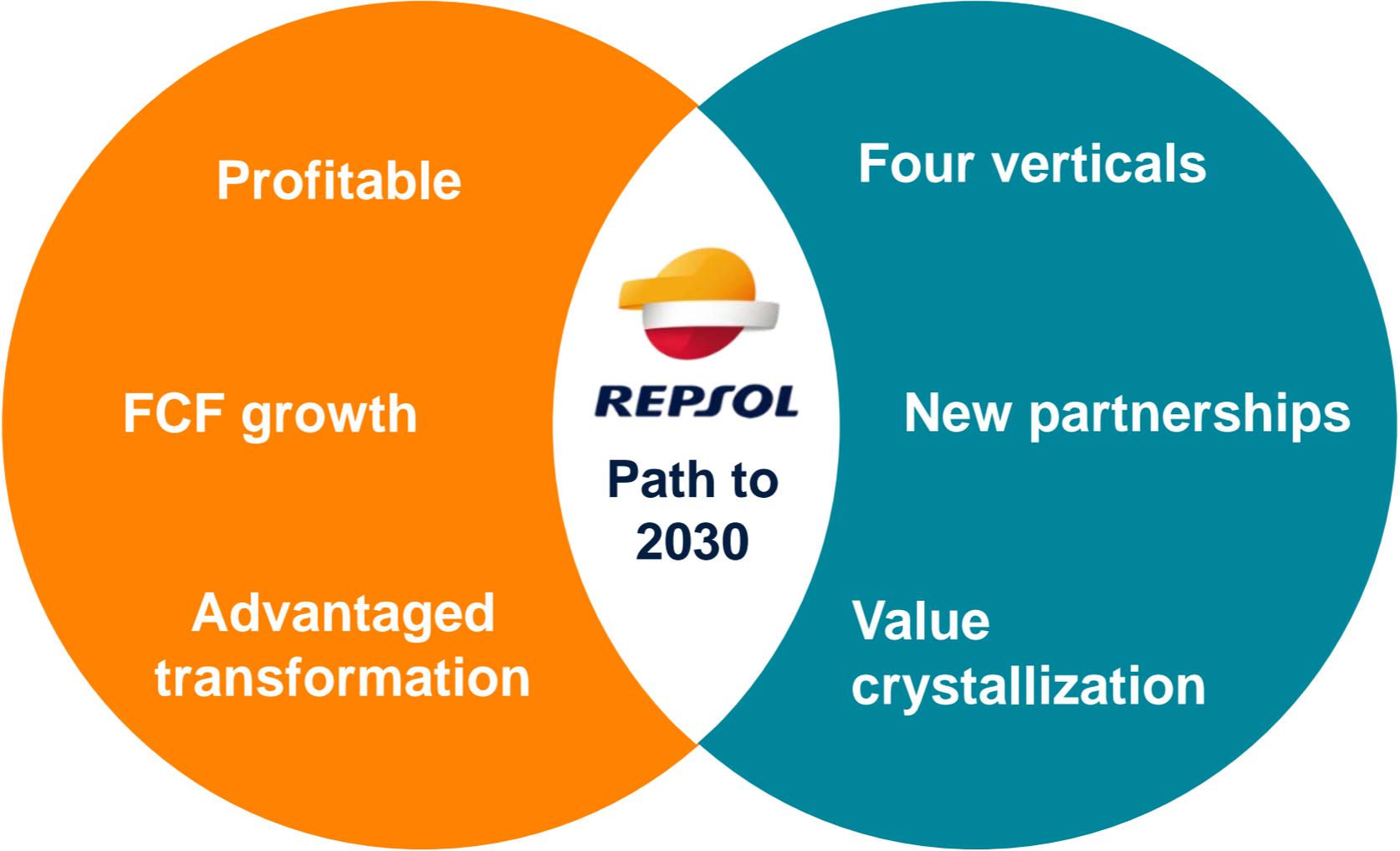
Path to 2030

02.



**De-carbonize
the portfolio**

**New operating
model**



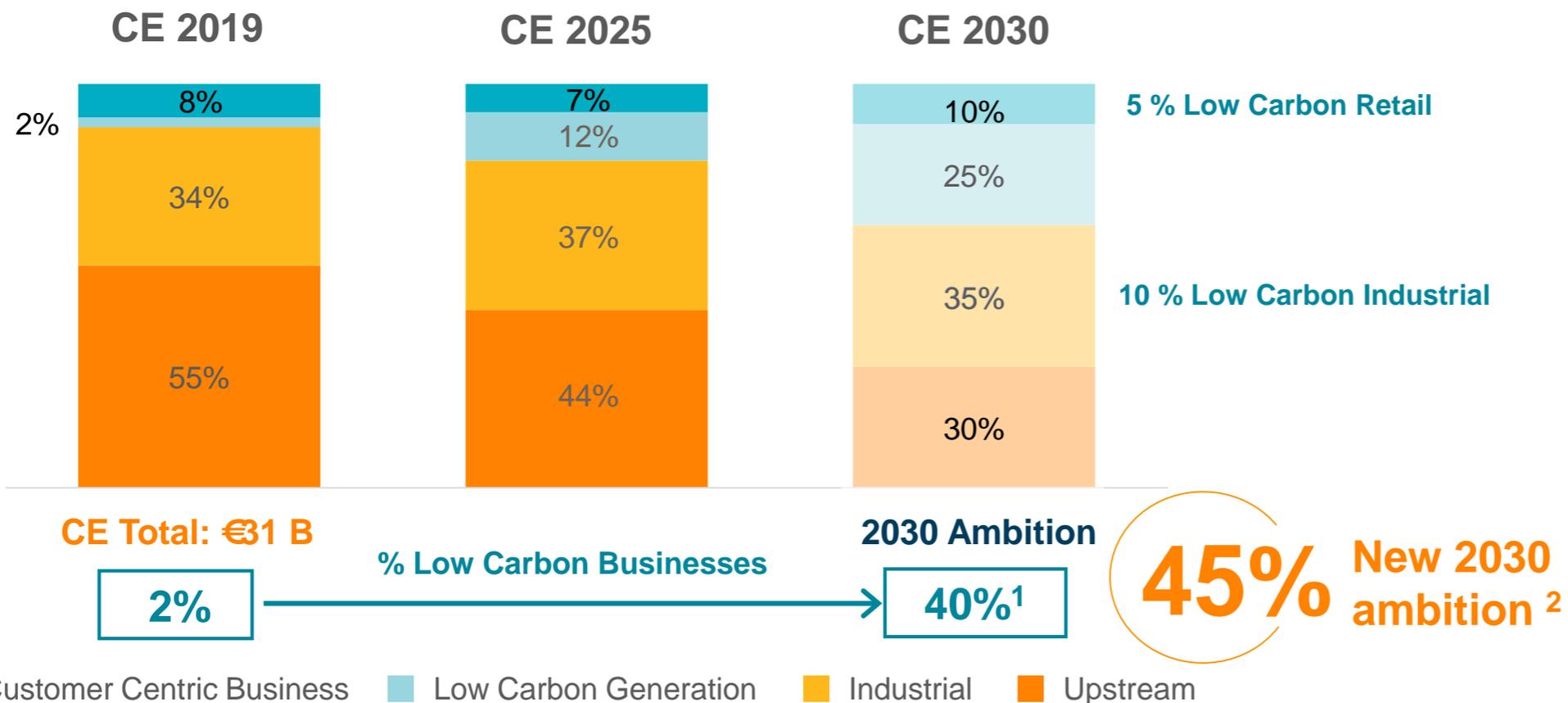
Towards Net Zero emissions

Leading investor proposition

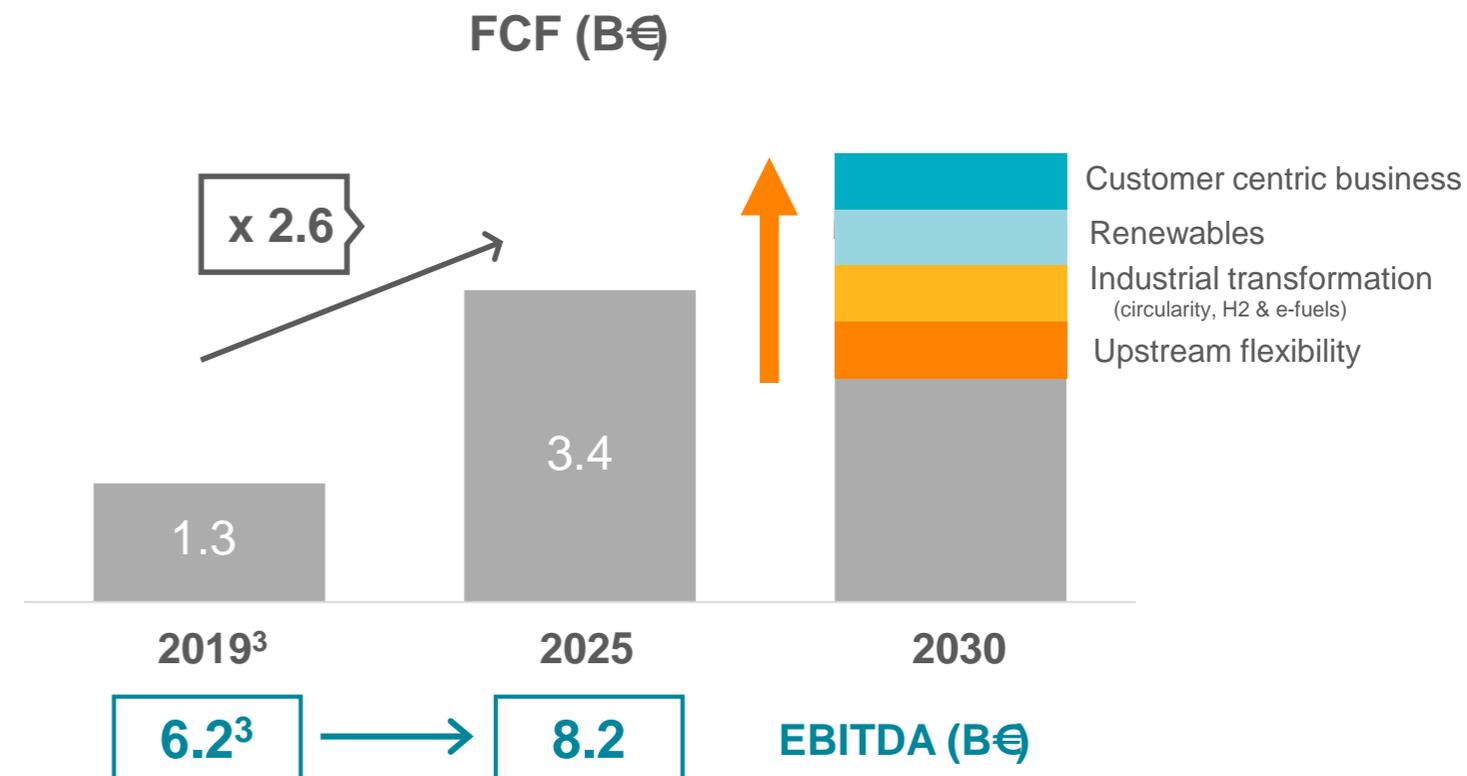
Repsol 2030: A more sustainable, balanced and profitable company



Transforming the company's portfolio



Strong cash-flow growth



2030 Repsol's Low Carbon business: ~40% of CE

Growing 2030 FCF well above 2025

1. Increase in low carbon CE through investments in low carbon generation, new industrial low carbon platforms (circularity, H₂ & e-fuels, etc.), decarbonization through efficiency initiatives, e-mobility, and value-added services, among others

2. The Capital Employed in Low Carbon Businesses by 2030 increases to 40% from the original SP objective of 45%

3. In homogeneous price basis @\$50/bbl & \$2.5 HH
Note: CE of RES considering consolidation by the proportional method. Capital employed figures not including Corporation (€2 B in 2019)

Strategy 2021-25:

03.



Delivering financial targets while transforming the company

Ambition 21-25



2021 - 2022

2023 - 2025

Ensuring strong performance and financial strength
In an uncertain economic and commodities environment

- Efficiency & capital discipline
- Capex reduction
- Prudent financial policy and commitment with current credit rating

Accelerating transformation and delivering growth

- Portfolio optimization & new business platforms
- Metrics growth & high Capex intensity
- ROCE and gearing

Self-financed plan @\$50/bbl & \$2.5 HH

Ensuring shareholder value maximization

Scenario assumptions

Projections (2021-2025)



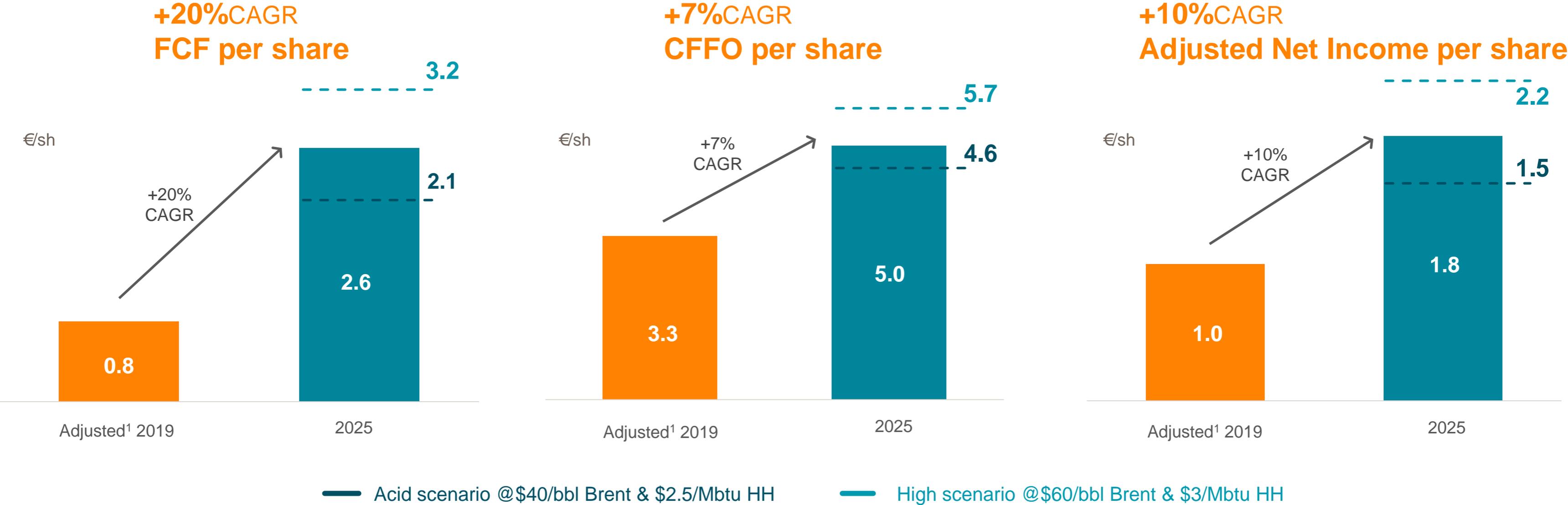
	2021	2022	2023	2024	2025
Brent price (\$/bbl)	50	50	50	50	50
Henry Hub Price (\$/Mbtu)	2.5	2.5	2.5	2.5	2.5
Repsol Refining Margin indicator (\$/bbl)	3.5	4.0	4.5	5.2	5.8
Spanish average power price (€/MWh)	42.5	42.5	42.5	42.5	42.5

CFFO¹ Sensitivities

$\pm \$10/\text{bbl BRENTE}$ $\pm \text{€}540 \text{ M/y}$	$\pm \$0.5/\text{Mbtu HH}$ $\pm \text{€}164 \text{ M/y}$	$\pm \$0.5/\text{bbl Refining margin}$ $\pm \text{€}92 \text{ M/y}$
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1. Average value for the 2021-2025 period. Note: Average exchange rate assumed for the period 2021-2025: 1.13\$/€

Strong growth in per share metrics driving valuation upsides



1. 2019 @\$50/bbl & \$2.5 HH
 Note: Base scenario @\$50/bbl & \$2.5 HH; N° of shares in 2019 (1,527) vs 2025 (1,327, subject to Base Case price deck)

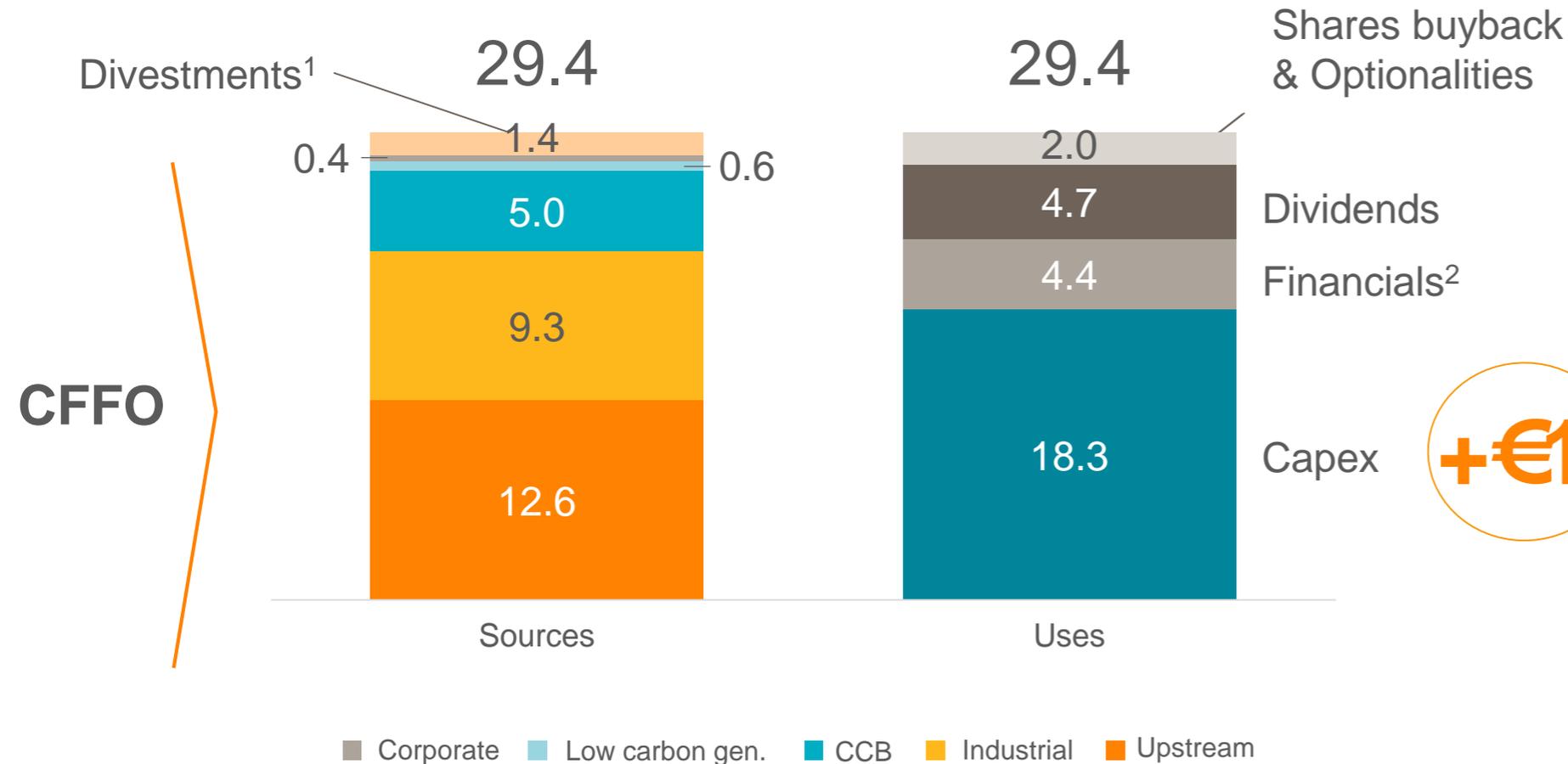
Self-financed plan

Cash generation



Cumulative sources and uses of cash, 2021-2025 (B€)

2021-2025 B-even post-dividends (\$/bbl)



Additional Low Carbon capex 2021-2025³

+€1 B

- Hydrogen business build up
- Accelerated Renewables expansion
- Other low carbon initiatives

\$50/bbl
FCF BE
(inc. SBB)

< \$45/bbl
FCF BE
pre-SBB

1. Includes RES portfolio divestments. Other potential inorganic transactions driven by new corporate model, are not included in this Sources and Uses of cash.
3.. Corresponds to a +€1 B low carbon capex increase over the original objective in the Strategic Plan

2. Includes interests and others as dividend to minority shareholders and hybrid bond interests

Discipline, flexibility and transformation

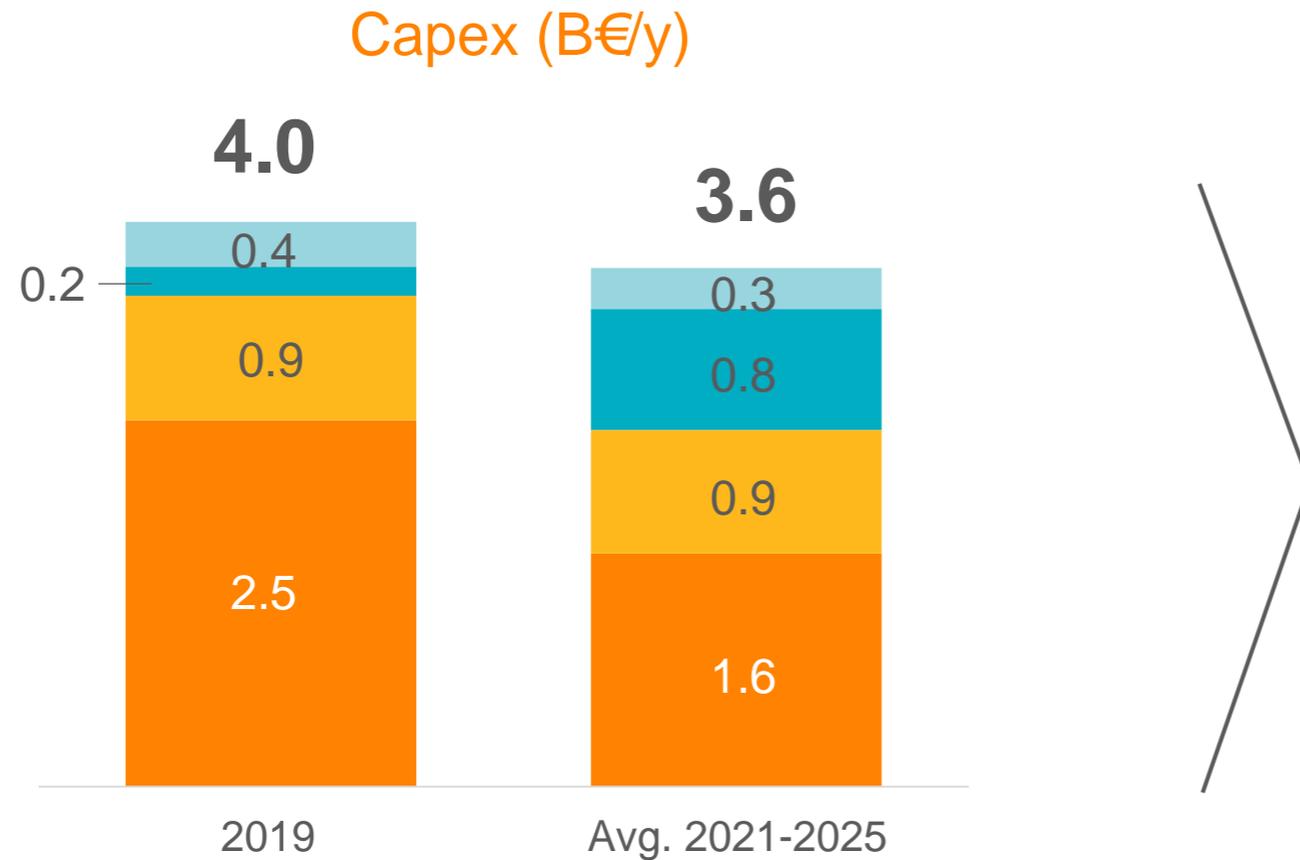
Capex 21-25



Updated ambitions

Profitable decarbonization

Building up transformation within 2021-2025



IRR-WACC¹ (%)

>10%

Updated ambition²

€6.5 B

Capex to Low Carbon³ projects in 2021-2025

35% of total capex

0%

2021-25 Low Carbon CAPEX (B€)

■ Customer-Centric Business
 ■ Low carbon Generation
 ■ Industrial
 ■ Upstream

1. Specific WACC per each business

2. The total capex in low carbon projects increases to ~€6.5 in 2021-2025 from the original SP objective of €5.5 B. The share of low carbon capex over the total company investment in 2021-2025 increases to 35% from the original SP objective of 30%

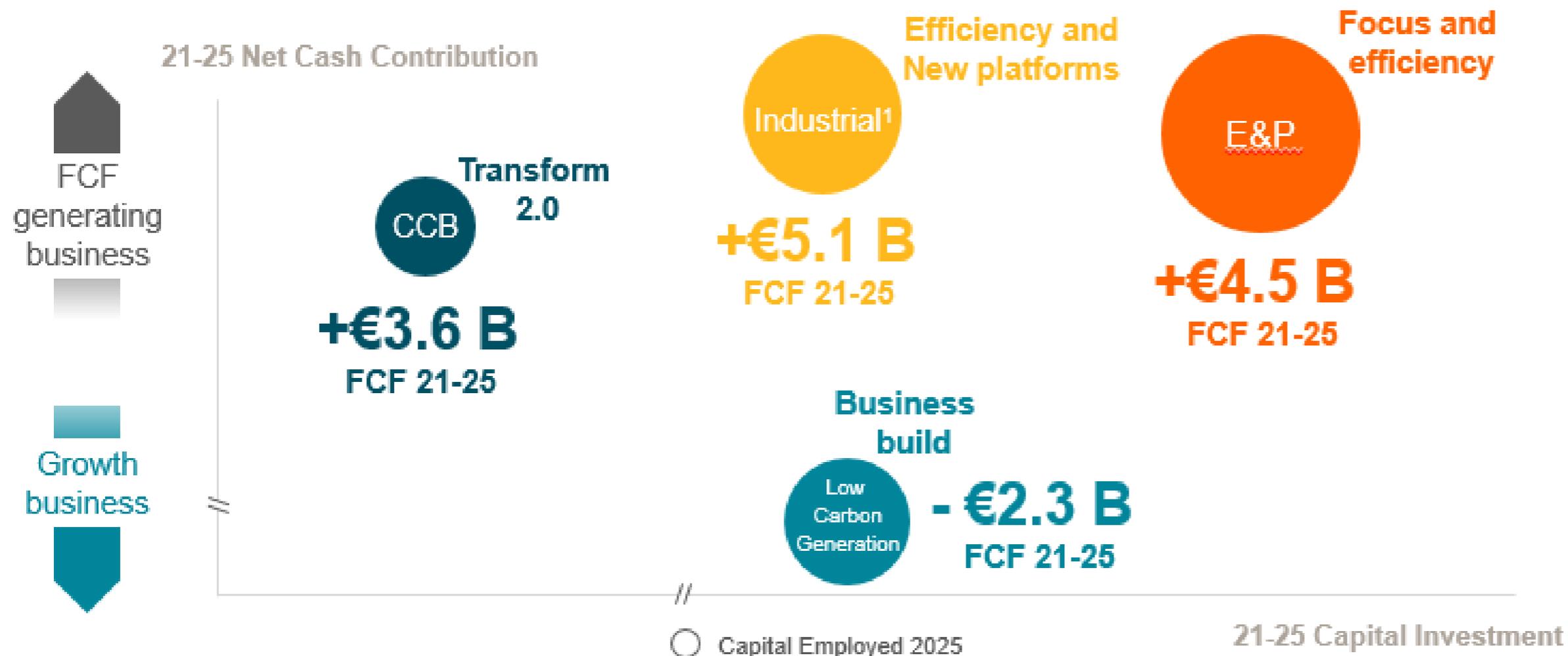
3. Includes low carbon generation investments, new low carbon platforms, decarbonization efficiency investments, e-mobility, and value-added services

Note: Not including Corporation in capex numbers.

Legacy and new businesses driving portfolio performance along the Transition



Contribution to portfolio financial profile 21-25



Contribution to carbon intensity reduction

Low carbon strategies

- CIRCULAR ECONOMY
- LOW CARBON PRODUCTS
- PORTFOLIO DECARBONIZE
- CUSTOMER CENTRIC
- LOW CARBON GENERATION

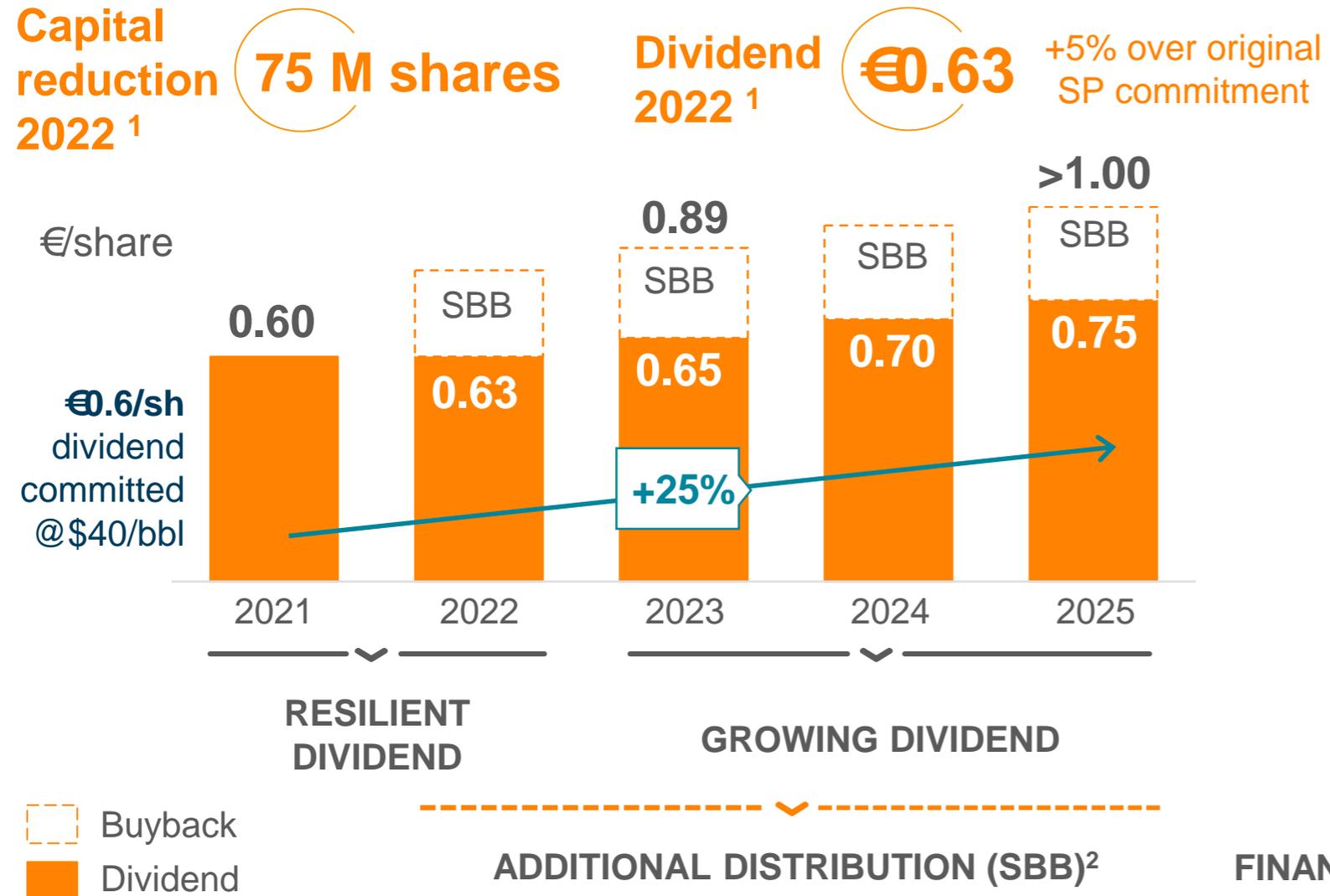
1. Industrial includes Refining Spain and Peru R&M, Chemicals, Trading & Wholesale Gas businesses
 Note: Corporate values not considered

Leading distribution and clear capital allocation framework



Capital allocation 21-25

Resilient shareholder distribution



Capital allocation priorities

If Price deck improves

- 4 Extra shareholder distribution
- 3 Additional Low carbon CAPEX

At base case

- 2 Shareholder distribution
- 1 Value CAPEX

If Price deck worsens

- 0 CAPEX flexibility

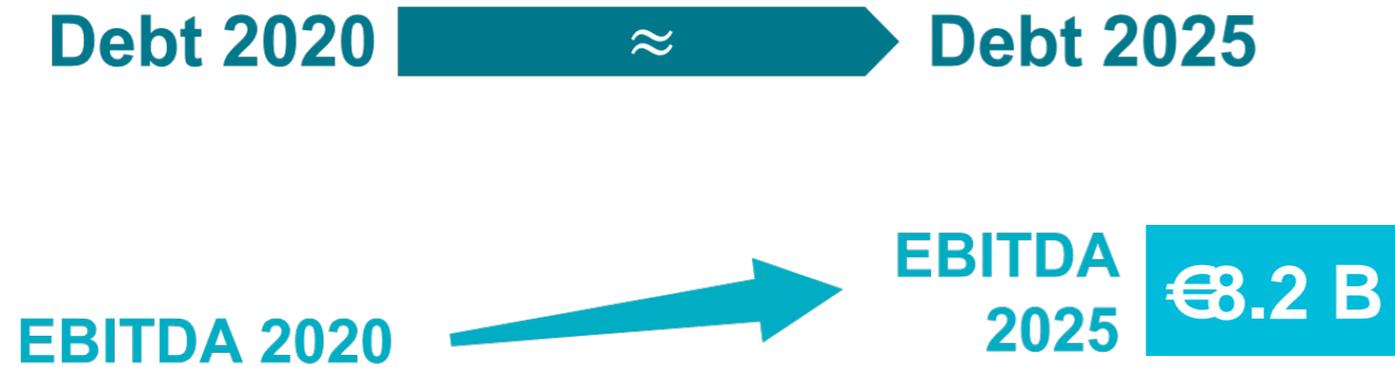
1. On October 2021 the Board of Directors agreed to propose to the 2022 AGM an increase of the 2022 dividend to €0.63/sh (+5% over the original commitment in the SP of €0.6/sh) and a Capital Reduction through the redemption of 75 M shares to be executed in 2022 after the AGM

2. 200 M shares in the SP period: 50 M sh/y in 2022-25. €1.4-2.0B cash sources allocated to SBB

Specific gearing target range, preserving a strong financial structure



2021-2025 gearing¹ 25% average



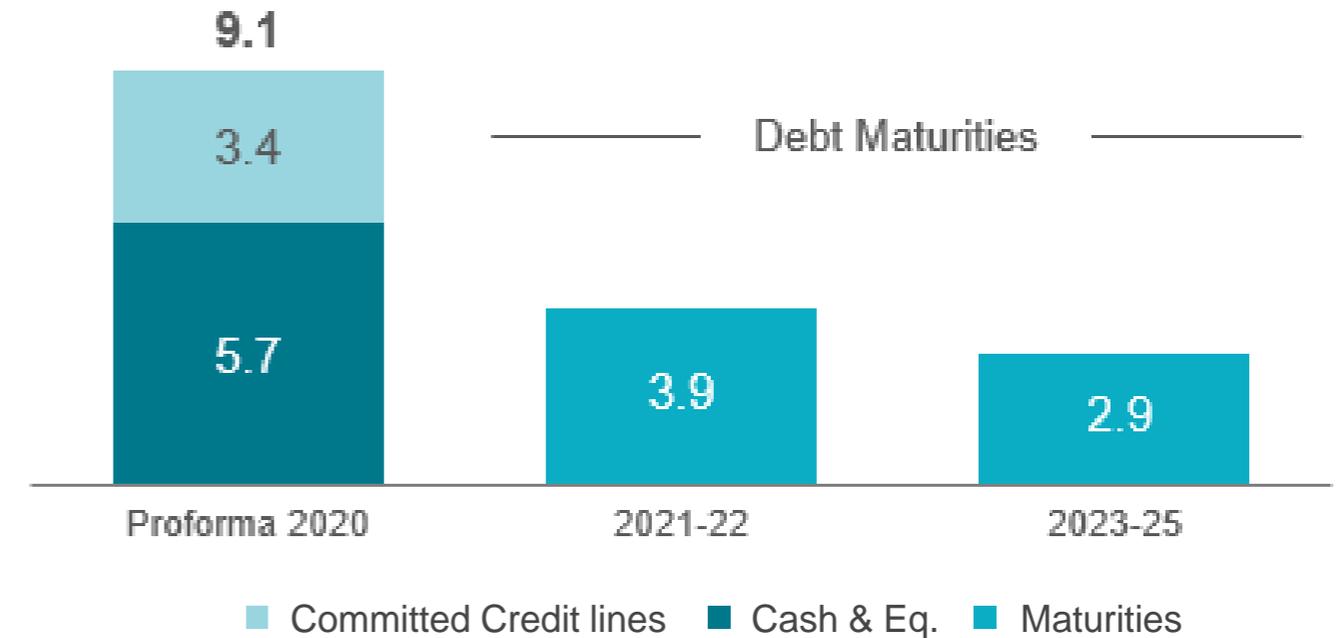
Same Debt with strong EBITDA growth



– Gearing¹ threshold clearly below 30%

Strong Liquidity Position

Proforma 2020 (Billion €)



- Current liquidity covering > 1.3 times total maturities in the whole period
- Affordable and well-distributed maturities through the SP horizon
- Diversified financing sources including hybrids

1. Gearing ratio defined as reported net debt / (net debt + equity)

Business strategies

04.



Setting the new business priorities



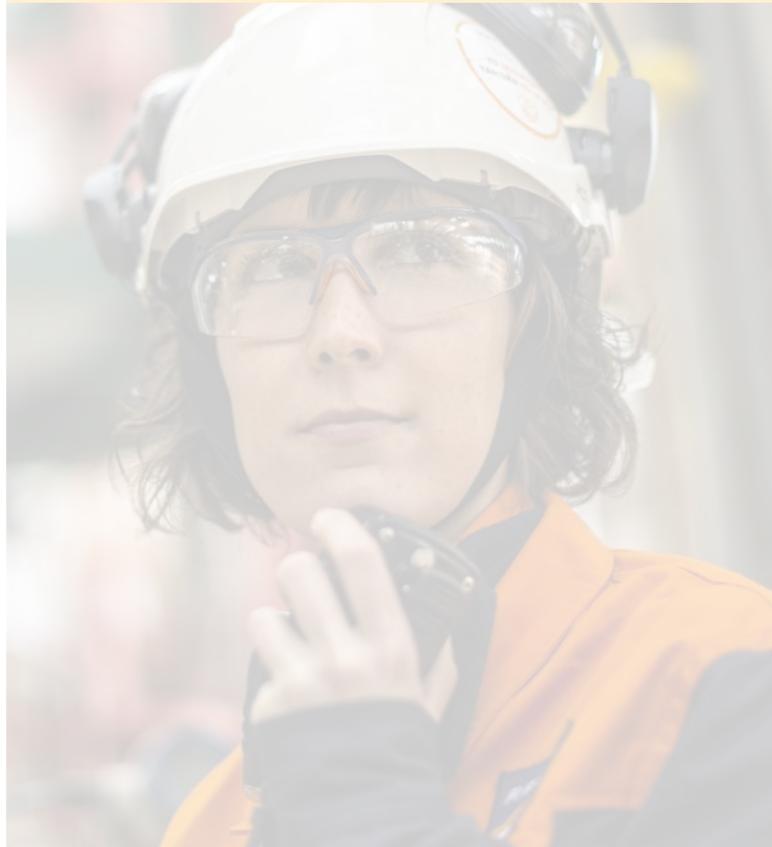
Upstream



Yield and Focus



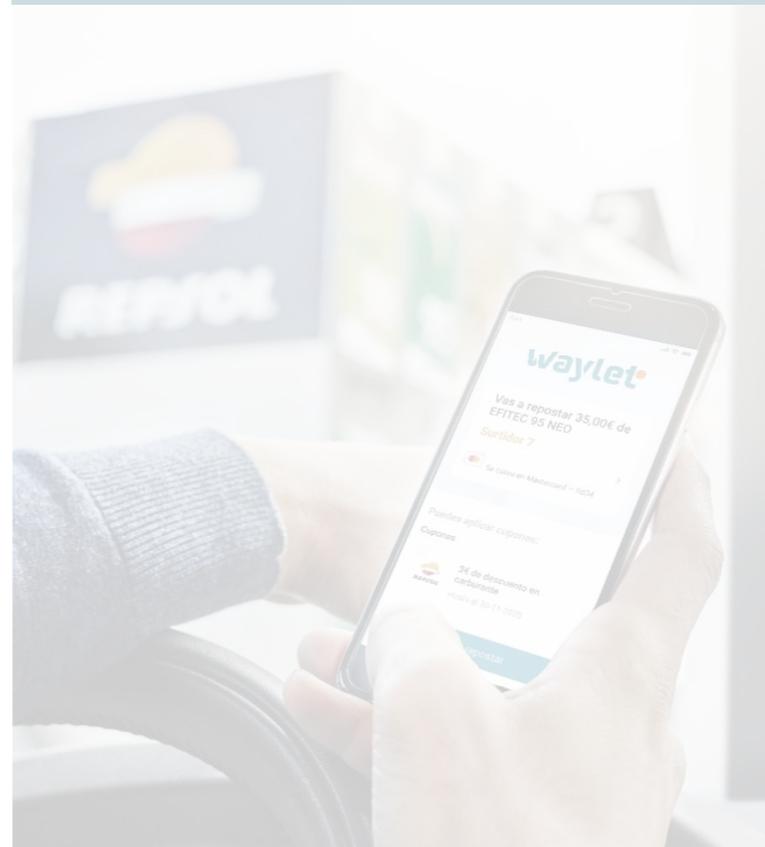
Industrial



Yield and New Platforms



Customer-centric



Yield and Transformation



Low-carbon generation



Business Build

1 FCF as a priority (Leading FCF B-even)

- FCF breakeven <\$40/bbl
- Low capital intensity and flexibility
- Generate €4.5 B FCF @ \$50/bbl & \$2.5 HH
- -15% OPEX reduction

2 Resilient Value delivery

- Top leading project profitability
- Short pay-back
- Digital program
- Reduction of -30% G&A

3 Focused portfolio

- Value over volume
 - Flexible production level (~650kboed 2021-25)
 - <14 countries
- Leaner and focused exploration

4 Tier 1 CO₂ emissions

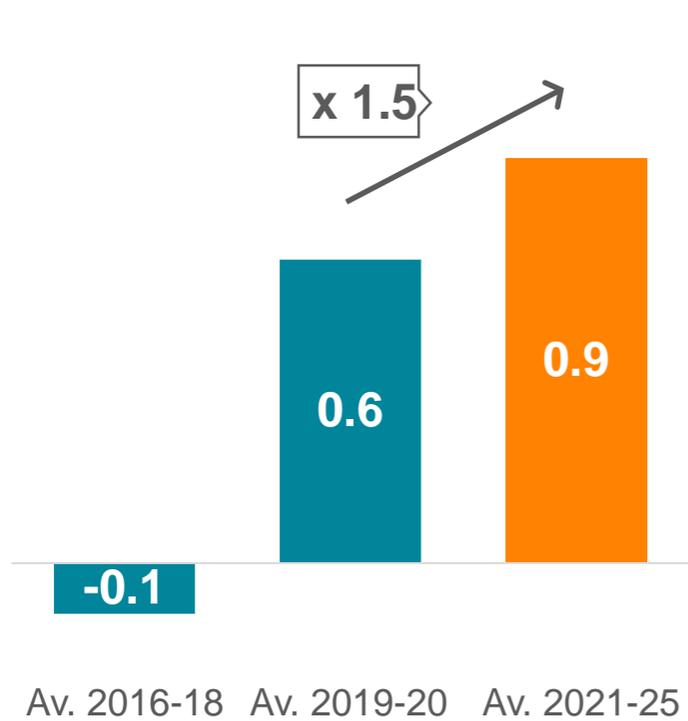
- Emissions intensity reduction of 75%
- Streamlining to a leaner upstream portfolio
- Decline/exit of carbon intensive and non-core assets

Focus on capital efficiency and cash generation

Upstream

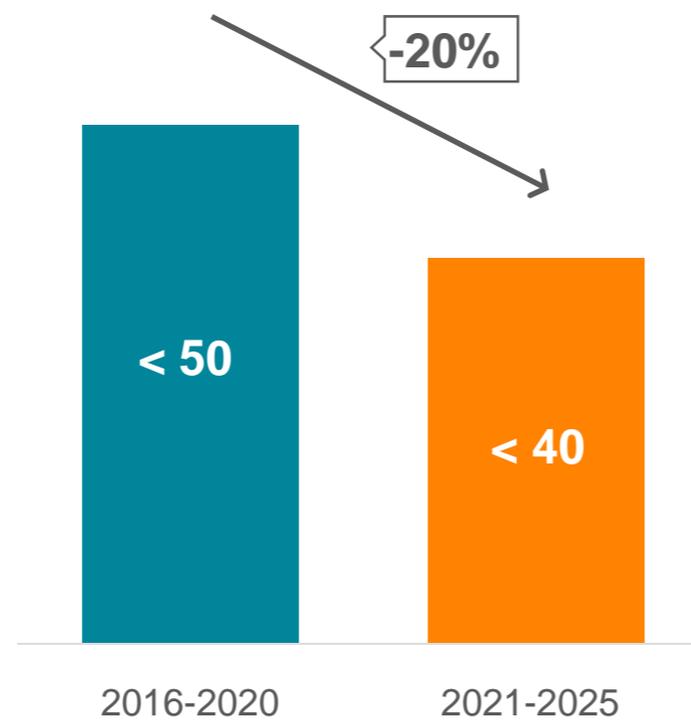


FCF (B€) @50/2.5



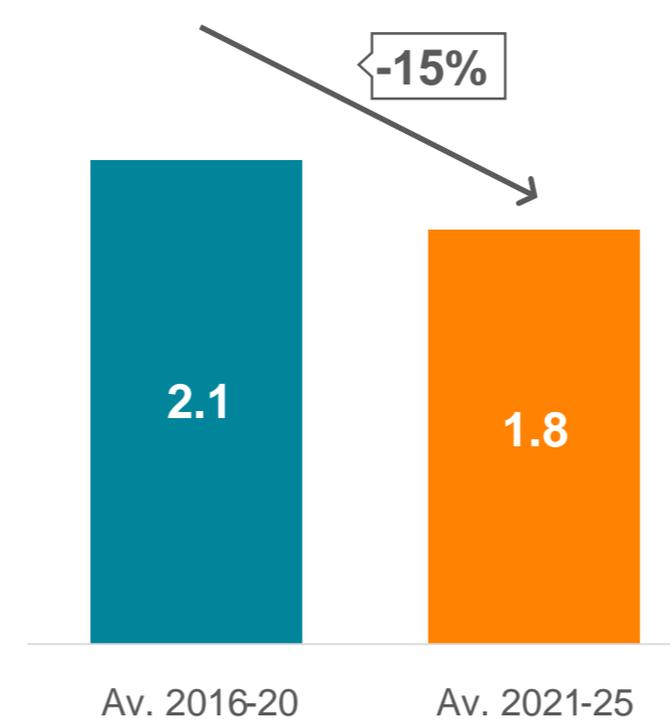
Cash generator role

FCF BE, Brent (\$/bbl)



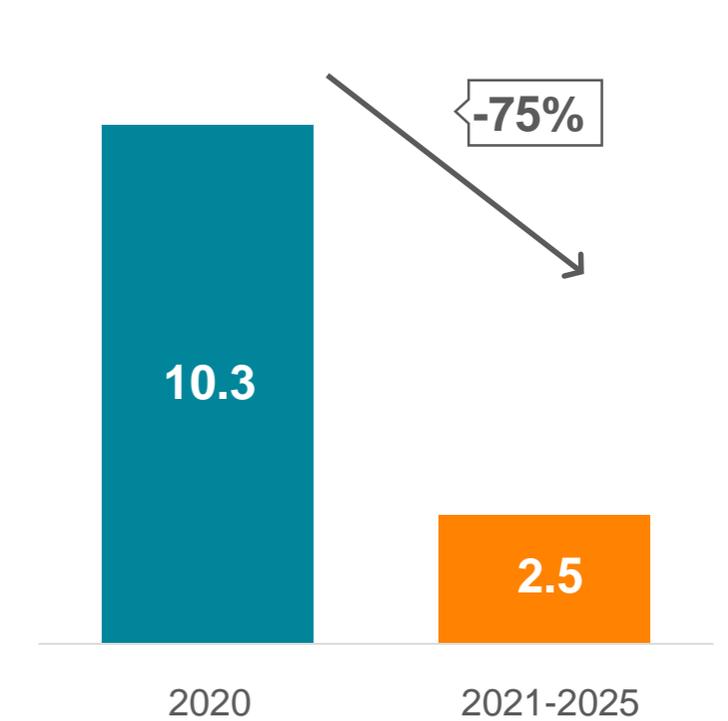
Cash resilience

OPEX reduction (B€)



Operational excellence

Emissions reduction (Mt CO₂)



	2025	2030
Flaring reduction	-50% ¹	Zero routine flaring
Methane intensity	-25% ²	<0.2

1. In our operated assets, vs. 2018 2. In our operated assets, vs. 2017

Focus portfolio and capex allocation: Playing to our core areas

Upstream



Portfolio span reduction → from >25 to <14 countries ambition

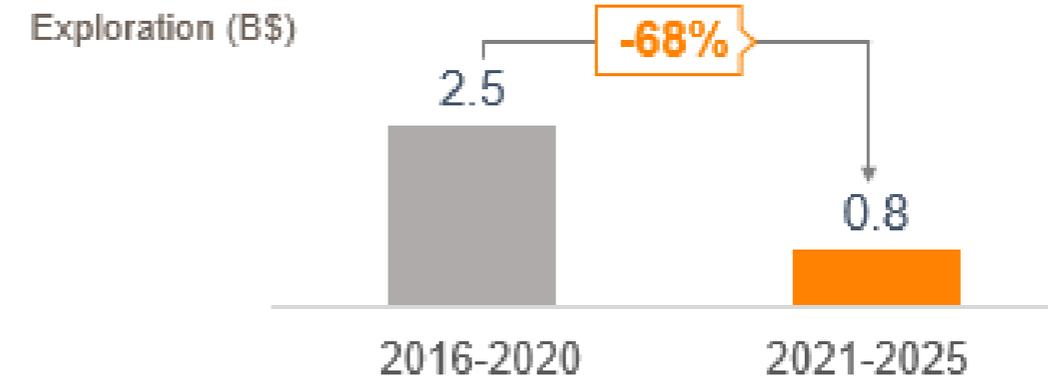


Highly selective new exploration strategy

Successful track record discovering additional resources in productive basins recently

- Alaska North Slope: Horseshoe Mitquq/Stirrup
- US GoM: Black-tip/Monument
- Mex GoM: Polok/Chinwol
- Colombia Llanos: Lorito
- S. Sumatra: Sakakemang

Renewed strategy. Leaner and focused on productive basins, to shorten the cycle



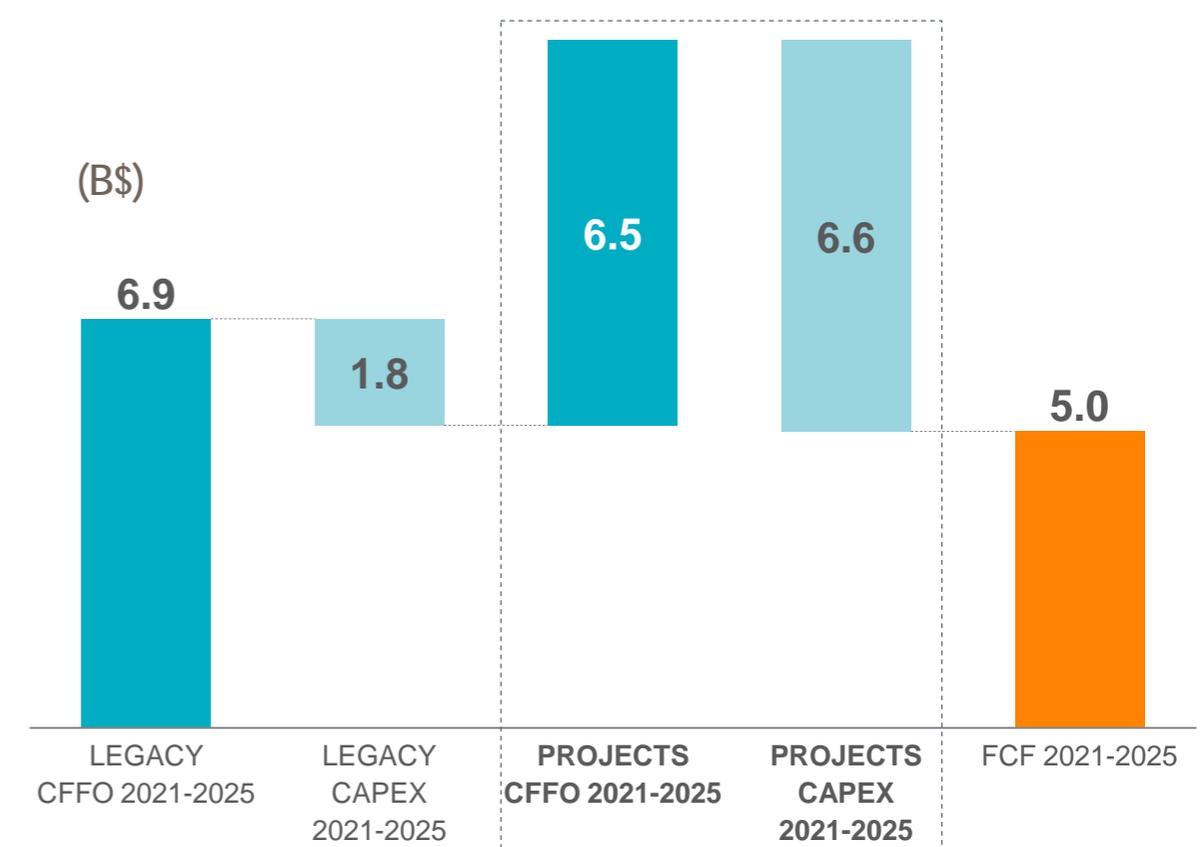
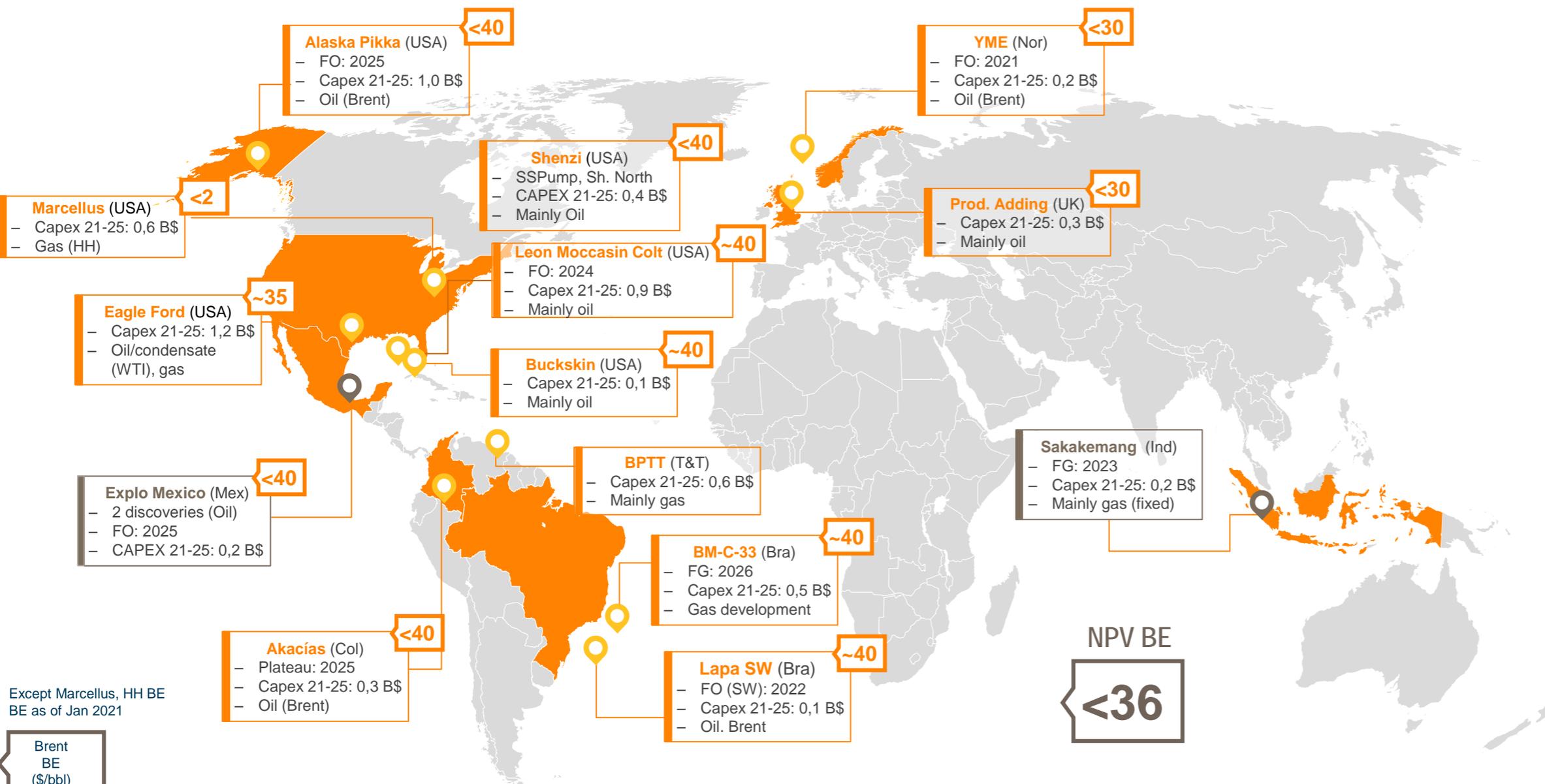
Focus portfolio and capex allocation: projects self-funded 21-25

Upstream



Resilient and Flexible capital program

Self-funded projects



Except Marcellus, HH BE
BE as of Jan 2021

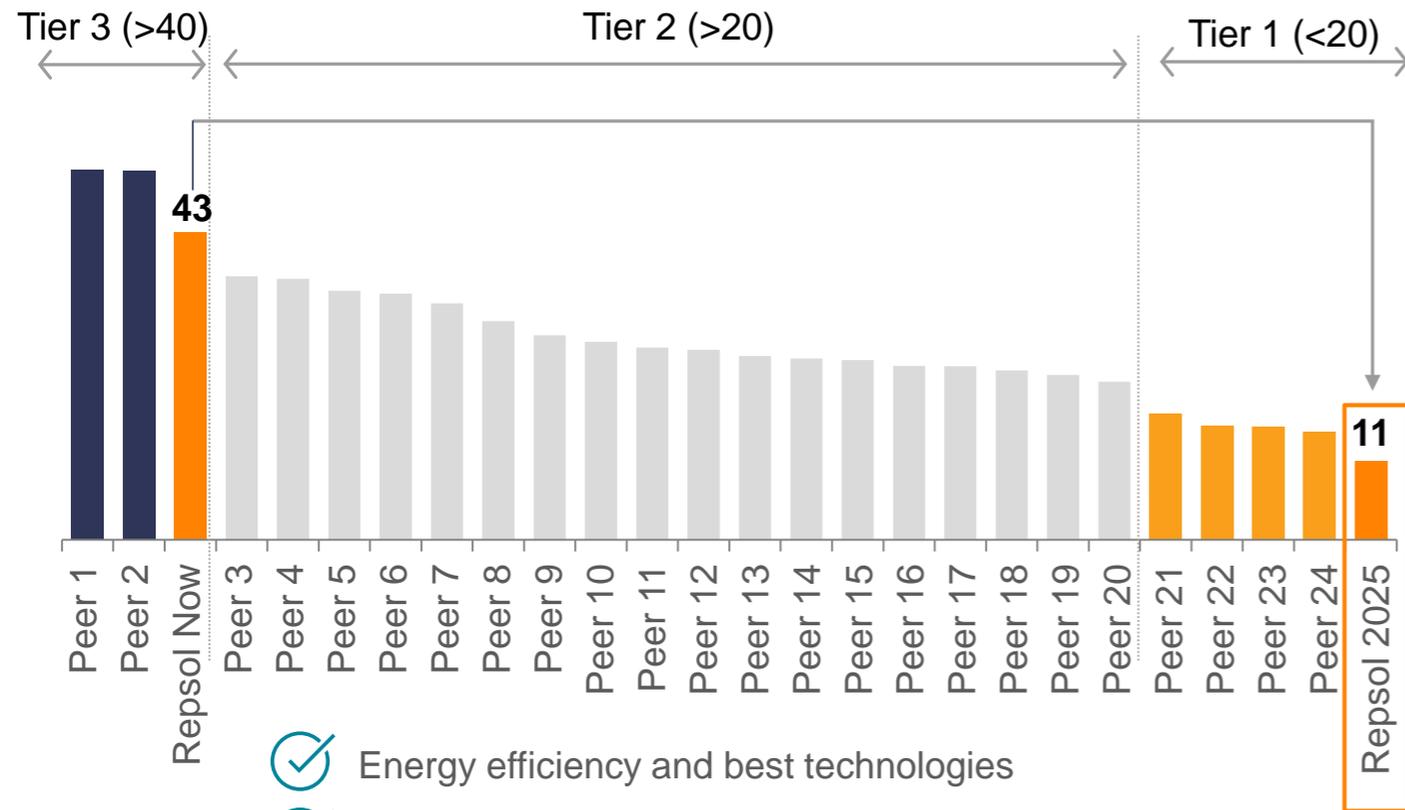
Brent
BE
(\$/bbl)

High grading portfolio supporting carbon intensity reduction



Repsol to become tier 1 lowest carbon intensity with a 75% reduction

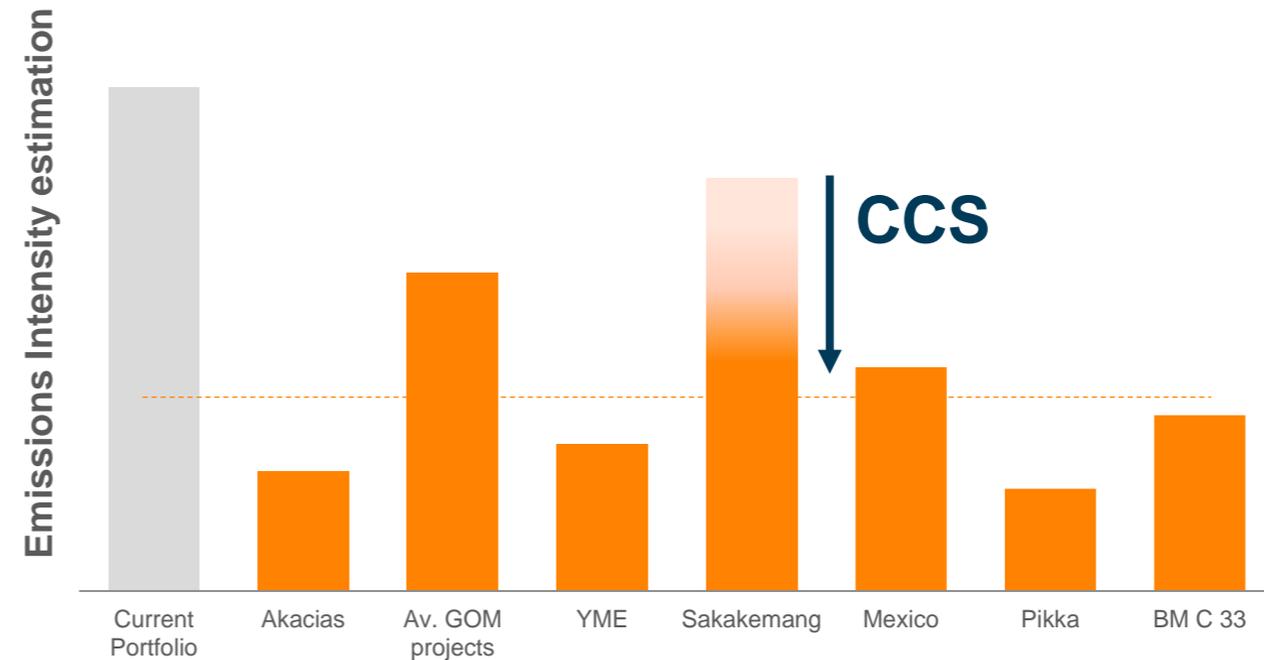
Emissions intensity per barrel produced (kgCO₂/boe)



- ✓ Energy efficiency and best technologies
- ✓ Decline/exit of carbon intensive and non-core assets

High growth new barrels with lower emission intensity

New production pushes down emissions intensity



Emissions reduction projects in most intensive assets

Sakakemang:
 CCS project in FFD phase with 1.5-2 Mt CO₂ per year captured and a total investment of €247 M

Note: The peers considered on the above chart are Eni, Gazprom, BHP, Conoco, Petronas, Hess, Anadarko, Exxon, Woodside, Equinor, CNPC, Total, Occidental, Kosmos, Marathon, CNOOC, Shell, OMV, Chevron, Petrobras, BP, Rosneft, Noble, Apache. 2019 Data
 Source: Wood Mackenzie Emissions Benchmarking Tool

Setting the new business priorities



Upstream



Yield and Focus



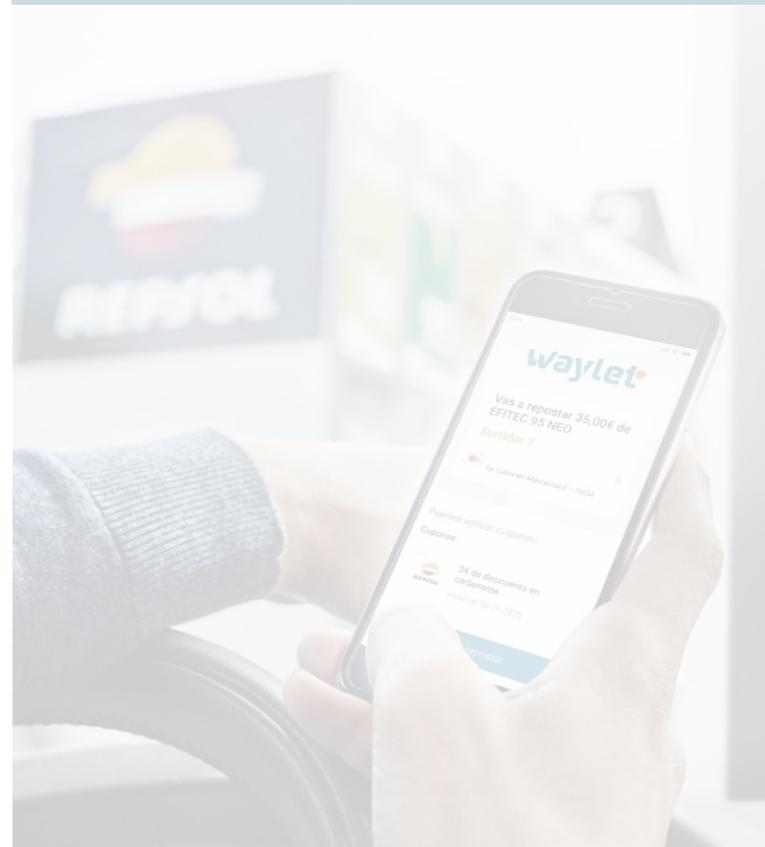
Industrial



Yield and New Platforms



Customer-centric



Yield and Transformation



Low-carbon generation



Business Build

Maximizing yield and developing the next wave of profitable growth



1 Yield

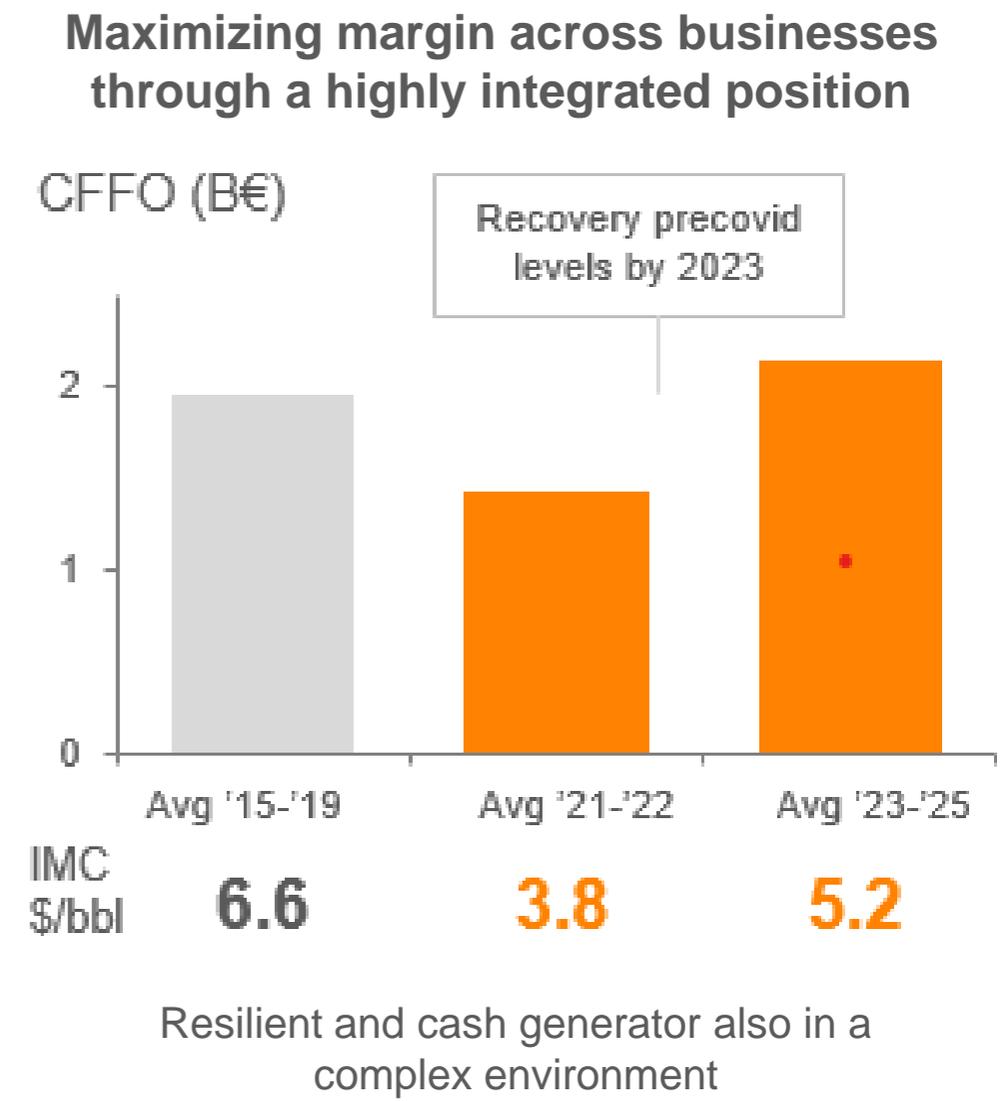
Cash generation in a complex environment

2 Digitalization

Industry 4.0 driving integration & improved decision making

3 New platforms

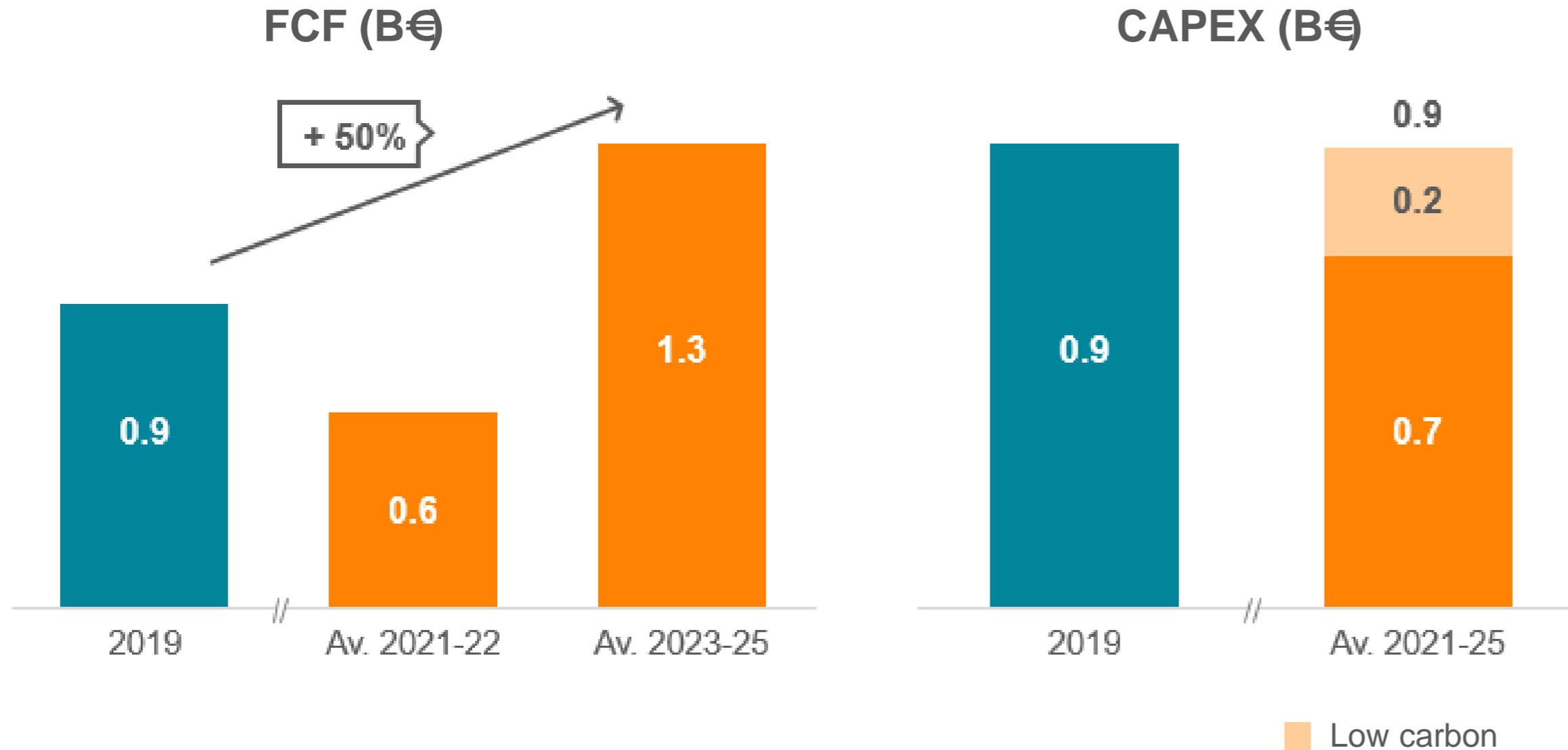
Refining ¹	Chemicals	Trading
<ul style="list-style-type: none"> Net Cash Margin 1Q Solomon and Wood Mackenzie Advantaged position Enhancing competitiveness and operational performance 	<ul style="list-style-type: none"> Differentiation with high value products Growth in incoming opportunities Feedstock flexibility: 60% LPGs to crackers vs 25% EU average 	<ul style="list-style-type: none"> Maximize the integration and value from assets Incremental growth in key products and markets
<ul style="list-style-type: none"> Automated and self-learning plant optimization based on real-time data Enhance asset availability to maximize output and optimize maintenance costs (-5% by 2025) Integrating value chain management through planning models based on AI and machine learning Smart energy optimizers to reduce consumption and GHG emissions (-0.1 Mt CO₂) 		
<ul style="list-style-type: none"> Leadership in new low-carbon businesses (hydrogen, waste to x, etc.) 	<ul style="list-style-type: none"> Circular platforms (recycling and chemicals from waste) 	<ul style="list-style-type: none"> Grow in low carbon businesses (biogas/biofuels, CO₂, etc.)



1. Includes Spain and Peru R&M

Solid cashflow generation and new businesses build up

Industrial



2025 BE¹ reduction >\$1.5/bbl

CO₂ reduction² by 2025 > 2 Mt CO₂

1. For Refining business 2. Scope 1+2+3 emissions

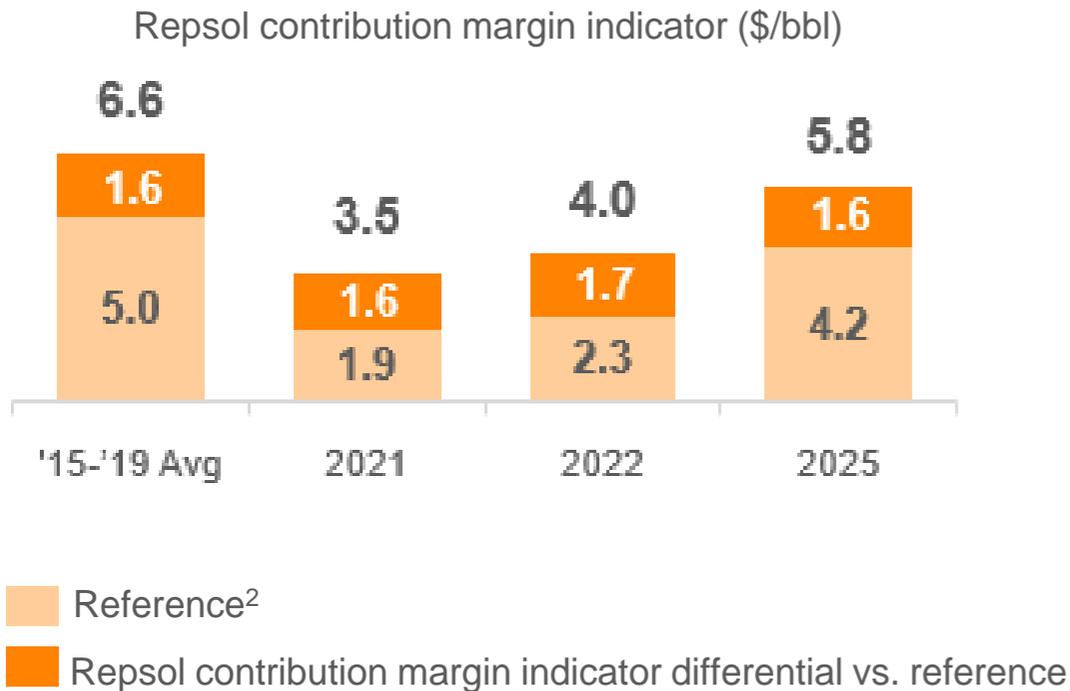
Maintaining competitiveness in a complex environment

Refining



Maximizing margins

Refining Margin Indicator projections progressively recovering¹



Strong focus on competitiveness increase

Maximizing margins

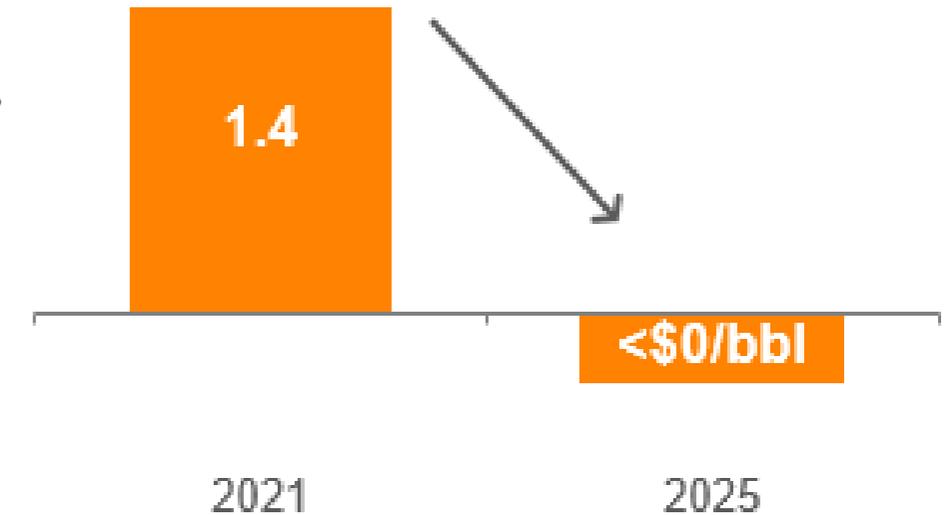
- Supply chain: Greater integration with Trading / Petrochemicals
- Further digitalization of planning and operation
- Operational excellence: Energy Intensity Index (25-25 Plan), up to 97% operational availability, yields optimization

Opex Optimization

New decarbonization platforms returns

Reducing breakeven to support cashflow generation

EBITDA refining margin breakeven @Repsol contribution margin indicator (\$/bbl)



1. Repsol consistently above market reference (+\$1.6/bbl '15-'19) 2. IHS NWE Sweet Cracking Refining Margin adjusted on homogeneous crude price basis @\$50/bbl; projections from November 2020.

25/25 decarbonization program with strong contribution to margin improvement and CO₂ reduction



Maximizing energy efficiency with attractive returns

 Adopting **best-in-class technologies**

 Exploration of **energy use opportunities** and **utilities optimization**

 **Digitalization** of operations and integration with AI

Industrial energy efficiency 2021-2025

>20% estimated IRR **-0.8 Mt** CO₂ reduction¹

€0.4 B Total Capex

>200 Initiatives identified

New low carbon business selected projects

C43: Waste & UCOs treatment plant

Advanced HVO plant - Reducing 900 kt/y CO₂ emissions

Investment

€188 M

Capacity

250 kta Sustainable biofuels
300 kta From waste per year
Cartagena

Chemicals circularity

- Zero project: chemical recycling of used plastics
- Reciclex project: mechanical recycling of polyolefins

Investment

€70 M

Capacity

74 kta Circular polyolefins²
Puertollano

Biogas generation plant from urban waste

Biogas to substitute traditional fuel consumption

Investment

€20 M

Capacity

10 kta Urban waste
Petronor

Net zero emissions fuel plant

E-fuel production from renewable hydrogen (electrolysis) and CO₂

Investment

€60 M

Capacity

10 MW Electrolyzer
Petronor

1. Scope 1+2 emissions 2. Recycle 20% equivalent of our polyolefins production by 2030, target to which other technologies will also contribute (e.g. gasification)

Setting the new business priorities



Upstream



Yield and Focus



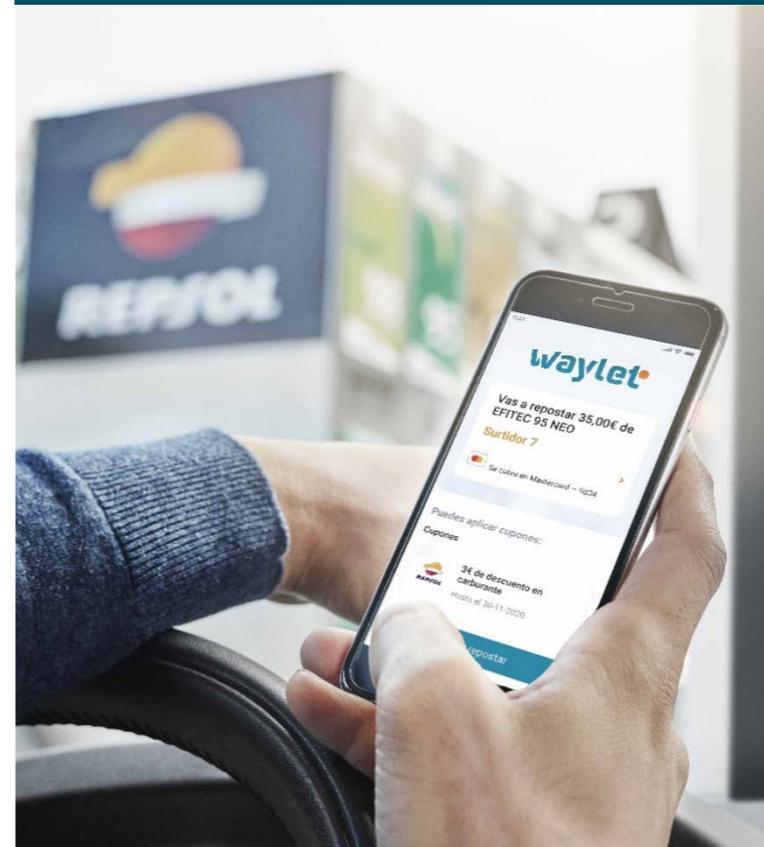
Industrial



Yield and New Platforms



Customer-centric



Yield and Transformation



Low-carbon generation



Business Build

Strong and growing profits and cash generation

Customer-Centric Businesses Strategy 2021-25



Key foundations

Longstanding Iberian Energy Leader

Mobility leader in continuous transformation

High-growth power customer business



Strategic drivers in Energy Transition

 **Multi-energy**

Cross-sell to current customers and channels, adding new services (E-Mobility, Energy Services & Advanced mobility services)

 **Customer centricity**

Roll out the new transversal loyalty program, developing engagement with end customers

 **World-class digital**

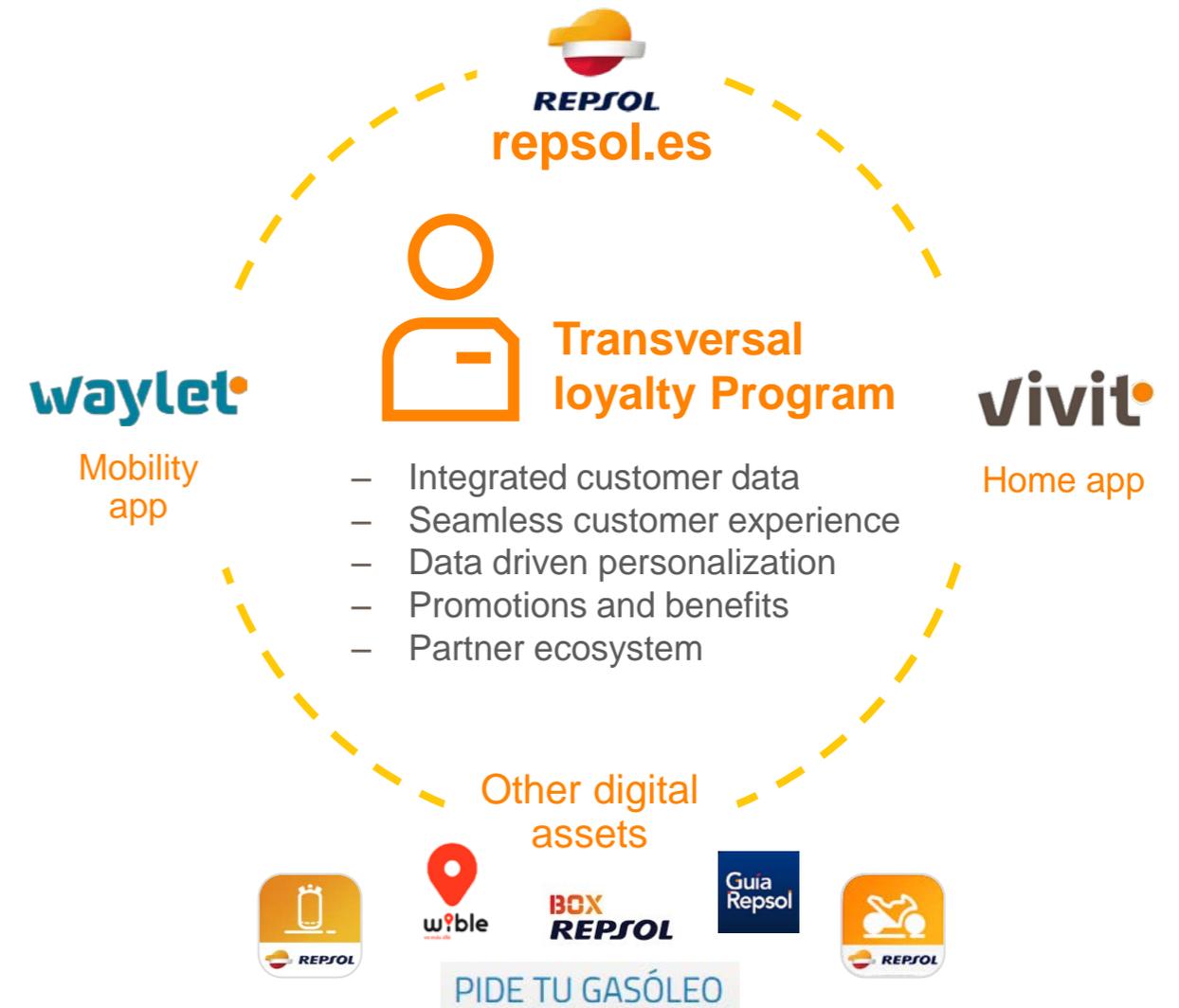
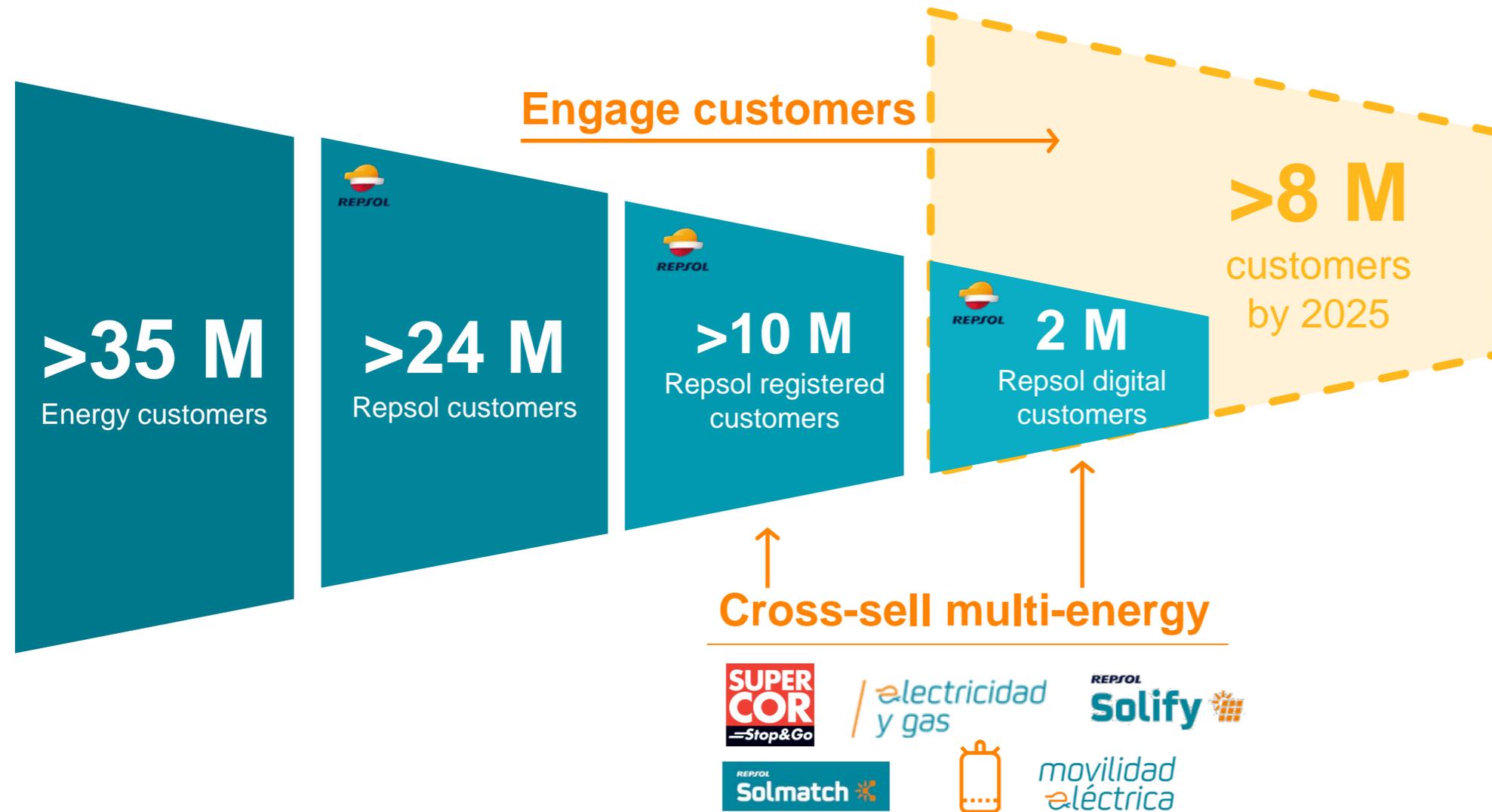
Expand digit platforms for customer engagement (Waylet & Vivit apps), with AI based personalization and advanced pricing



Ways of working

More autonomous management, strengthening entrepreneurship culture

Launching Repsol's Transversal Loyalty Program to orchestrate customer-centric multienergy approach across customer base



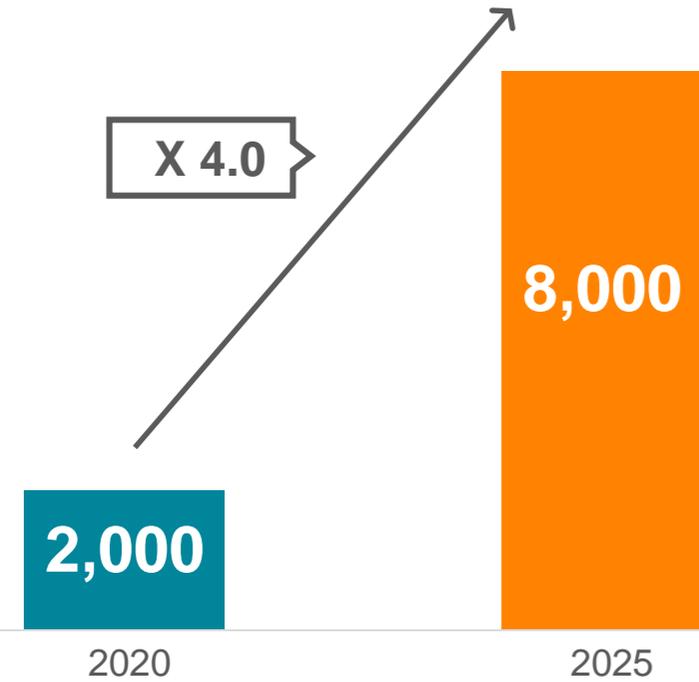
New transversal loyalty program to reach 8 M customers (100% digital) and generate incremental margin by 2025

Growth ambition with strong FCF generation

Customer Centric Business



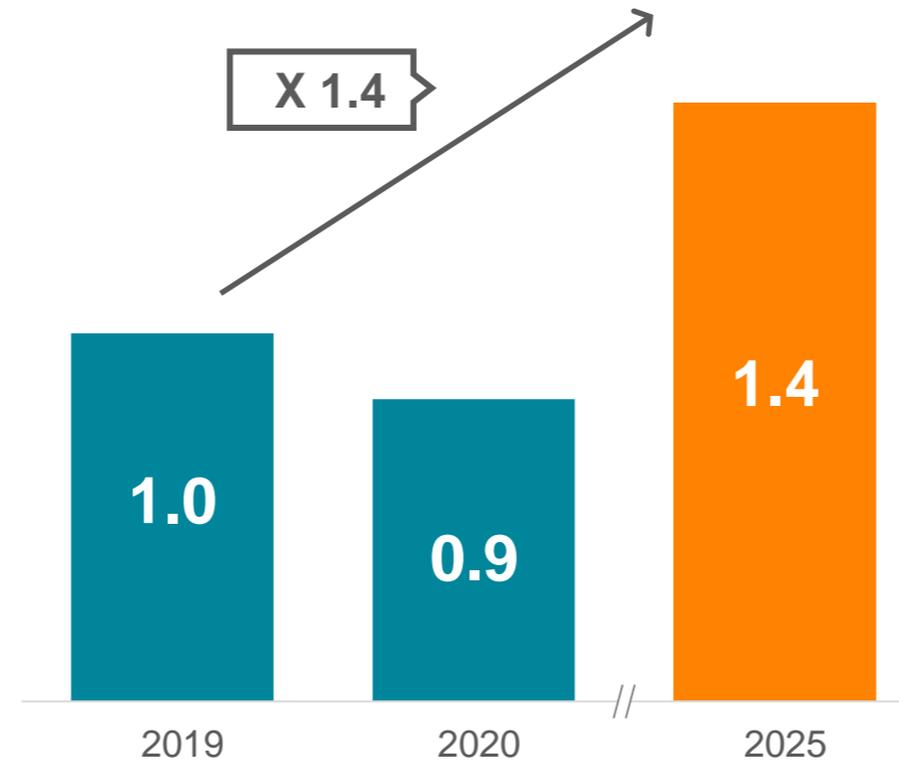
Digital customers ('000)



1,100 k → 2,000 k

P&G +
E-Mobility
customers

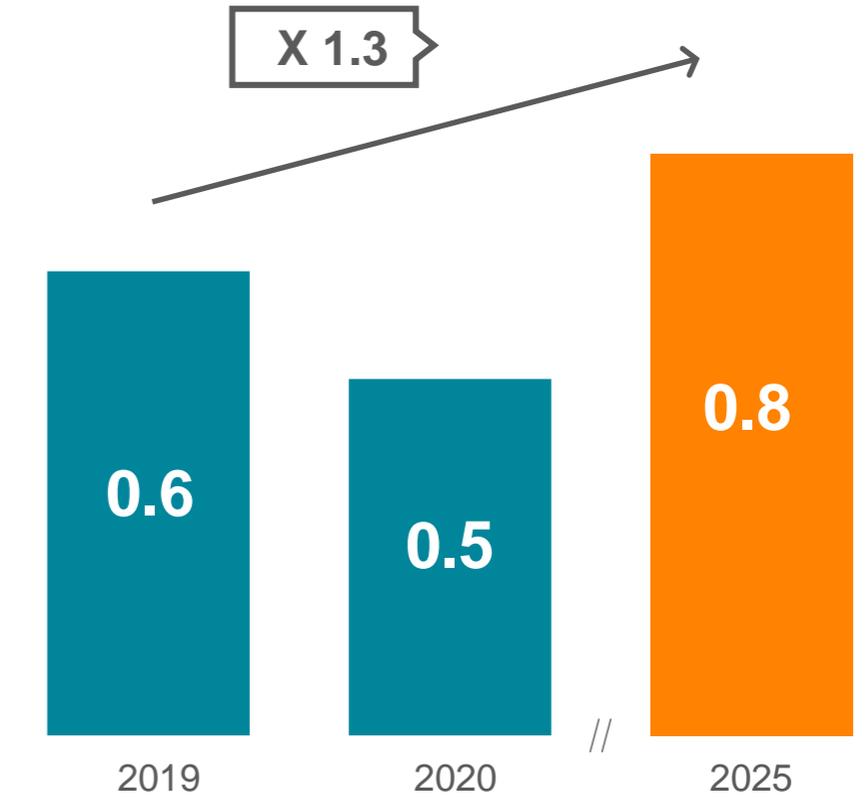
EBITDA (B€)



Mobility contribution margin (M€) **x 1.15**

Non-oil contribution margin (M€) **x 1.25**

FCF (B€)



Setting the new business priorities



Upstream



Yield and Focus



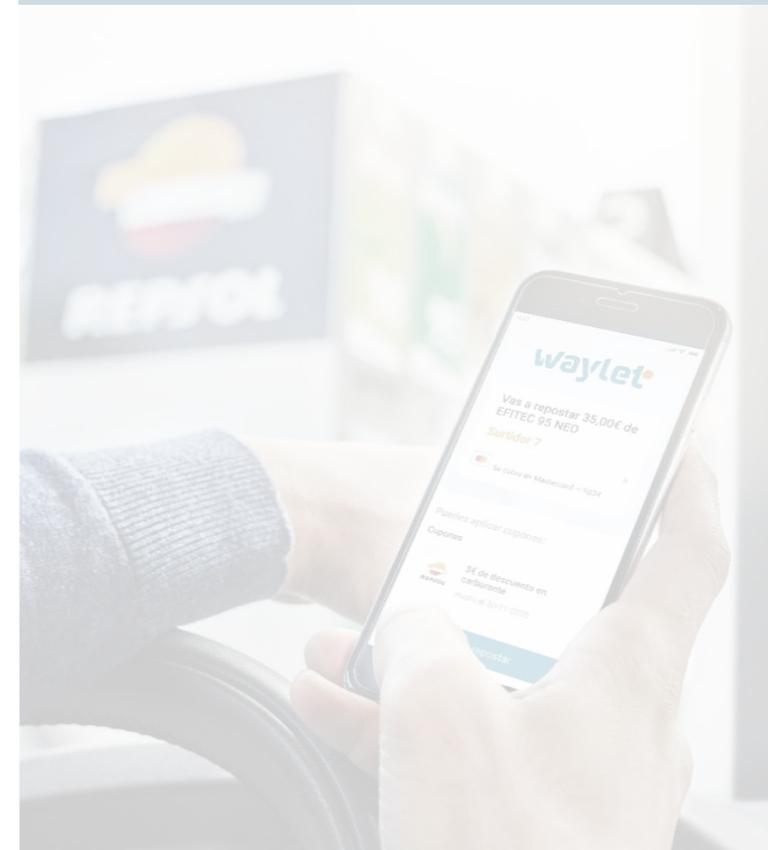
Industrial



Yield and New Platforms



Customer-centric



Yield and Transformation



Low-carbon generation



Business Build

Developing a competitive RES player with international platforms



Estimated low carbon operating capacity (GW)¹

Phase I
2019
3.0 Gw

Phase II
2020-2025
8.3 Gw

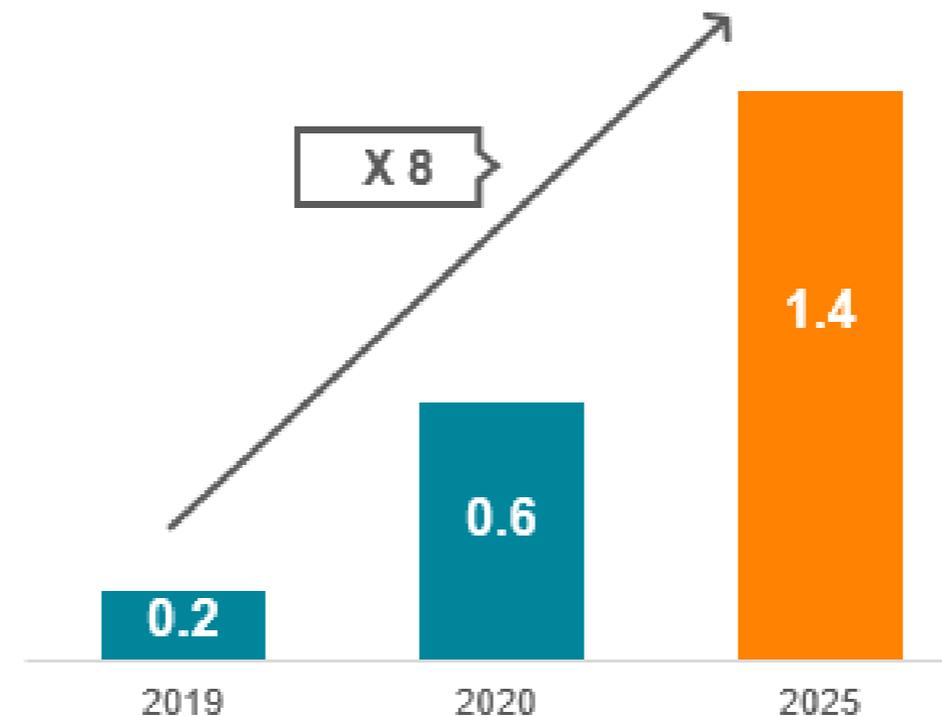
New ambition ³

Phase III
2026-2030
20 Gw

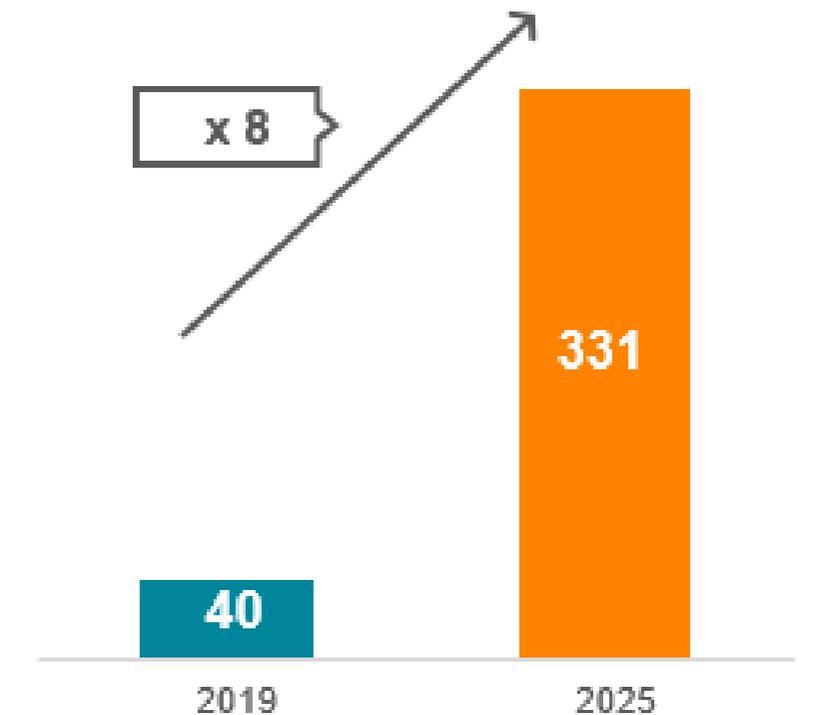
New ambition ³

- Launch **organic growth** – development of Ready to Build and earlier stage assets
- Develop RES **capabilities and project pipeline**
- Build and put in operation pipeline, with **more than 500 MW per year** in early-stage assets
- Create international platforms
- Accelerate organic development to **more than 1 GW per year**
- Optimize portfolio with an opportunistic approach

Capex (B€)



Gross EBITDA² (M€)



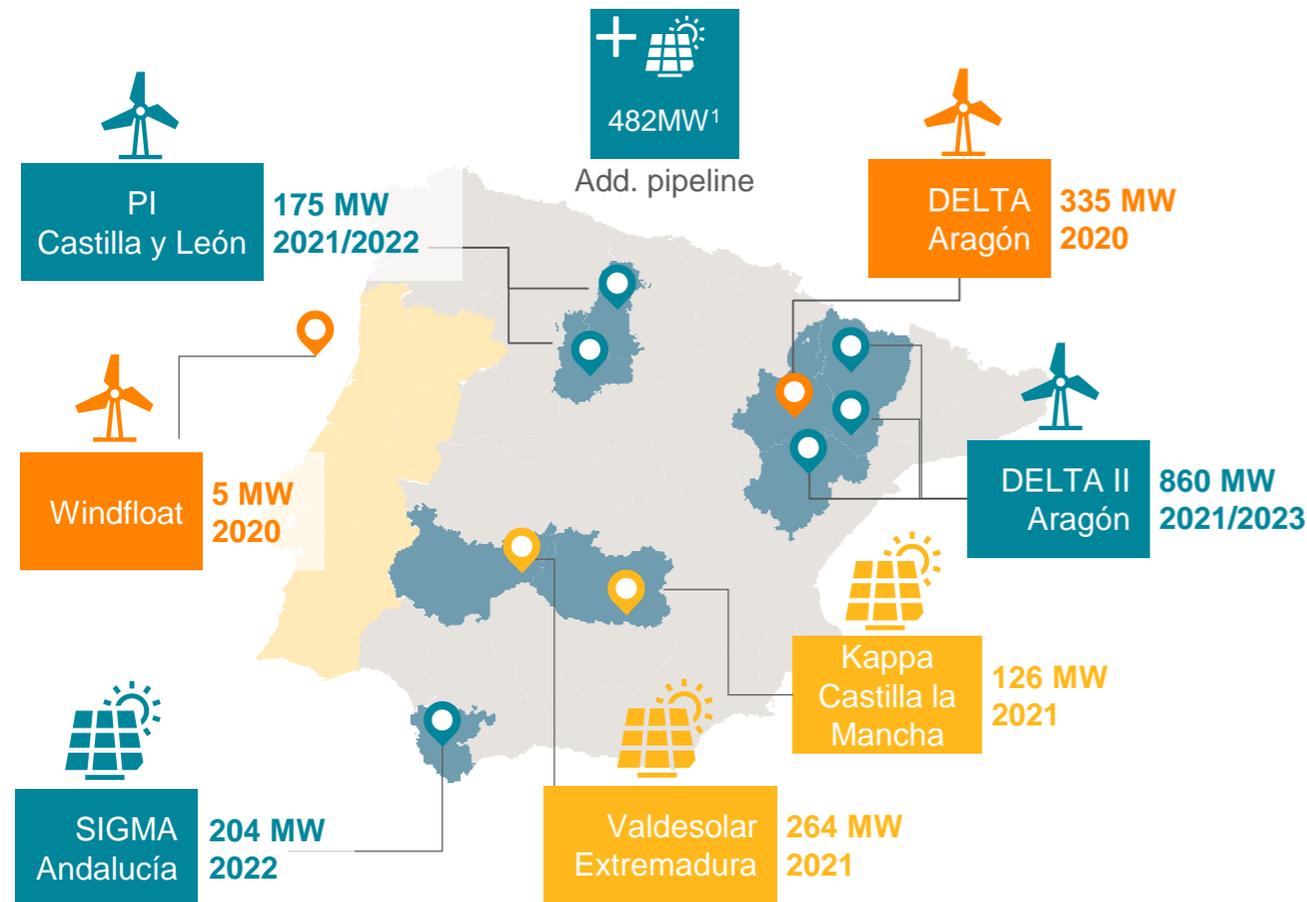
Spanish average power price
42.5 €/MWh

1. RES: Considering 100% in Spain and International (excl. Chile) and 50% JV stake in Chile. 2. Excludes structure costs. 2025 EBITDA estimated assuming 2025 consolidated capacity is operating during the whole year for comparative reasons. Figure considering only estimated operating capacity of 7.4 GW is €321 M. 3. As a result of increased ambitions in Renewable Capacity generation, the Low Carbon generation objective has increased from 7.5 to 8.3 GW in 2025 and from 15 to 20 GW in 2030 compared to the original commitments in the SP.
Note: Gross Capex, capacity, and gross EBITDA considers 50% WI in Chile and 100% WI in Spain and rest of the world. (EBITDA and Capex figures do not include cogenerations)

Strong portfolio of advanced stage projects with short term material growth and robust profitability



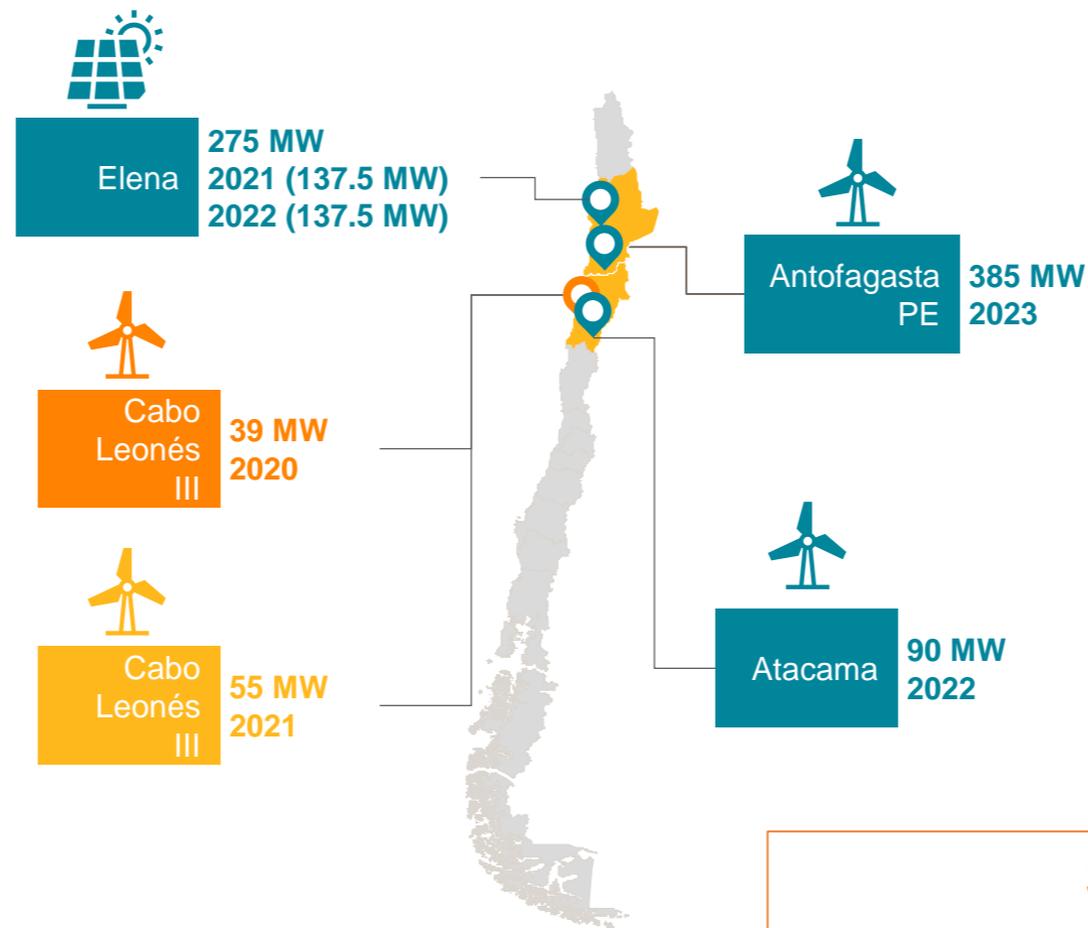
Spain



Aguayo project (Cantabria), pumped storage of 1,000 MW, to start construction in 2022/23

■ Operating capacity @ End 2020
 ■ Under construction
 ■ High visibility pipeline
 ■ Capacity COD²

Chile



Boosting project returns through management excellence and scale **+3-4% IRR³**

- Reduced development costs
- Best-in-class construction and operations
- Energy management
- Optimized financing structure

Spain⁴

2025	1.0 GW	1.4 GW	0.7 GW
2030	2.0 GW	2.3 GW	1.7 GW

International

2025	0.7 GW	1.3 GW
2030	3.1 GW	3.6 GW

1. Greenfield projects with interconnection rights, including solar hybridization projects in wind portfolio
 2. COD: Commercial Operation Date 3. Estimated figures average for wind and solar projects without selling down equity stakes Note: Considering 50% JV stake in Chile
 4. Not including other conventional generation as Cogeneration (622 MW) and CCGTs (1,648 MW)

De-risking the ambition: Hecate acquisition

The acquisition of a stake in Hecate Energy allows Repsol to create a high growth renewable platform with strong development capabilities in the US

Step into the USA Renewable Energy Market to become an integrated developer and operating player

Disciplined Acquisition of a minority stake (40%) of Hecate Energy, leading independent developer with a portfolio of more than 40 GW of utility-scale PV solar and battery storage projects in the U.S.

- Experienced and proven management team
- One of the largest, and regionally diversified, solar PV portfolios in the U.S.
- 16.8 GW pipeline (Early and mid term projects) and 4.3 GW Storage Capacity through Hecate Grid

Participation in the development (being able to influence and decide EPC and PPA before the transfer) phase while maintaining preferential position to build the Renewable position in the USA

- Access to Hecate pipeline (at Repsol sole discretion)
- Parallel incorporation of Repsol OpCo to develop, construct and operate new GW in USA
- Potential full acquisition in year 3 at Fair Market Value

1st FID taken in July 2021 (Jicarilla solar farm)

Well-diversified footprint across the most attractive US energy markets...

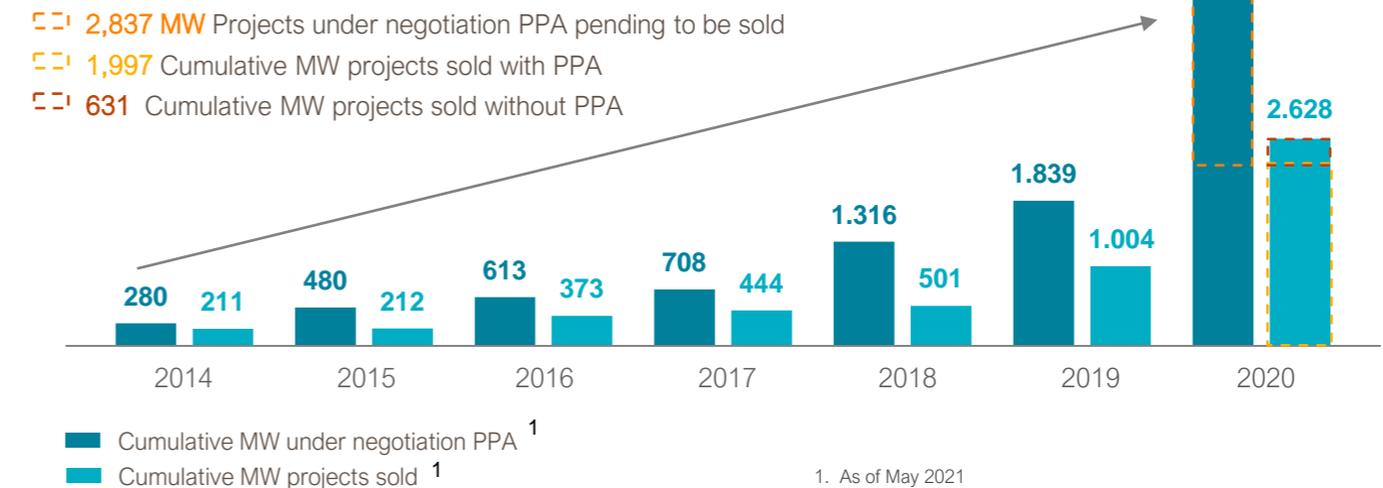


Early and mid term projects

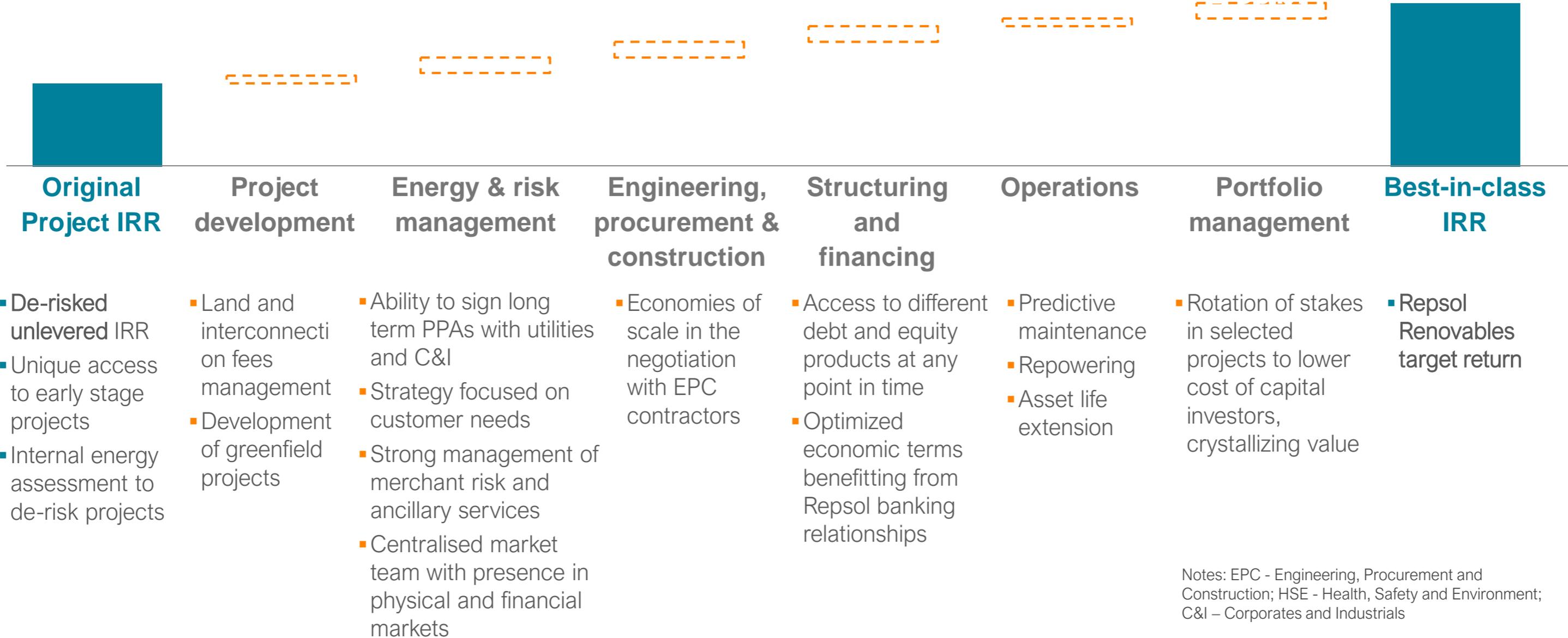
16.8 GWdc



... and a strong track record developing and selling projects



Strong capabilities through the value chain driving operational excellence resulting in superior value creation



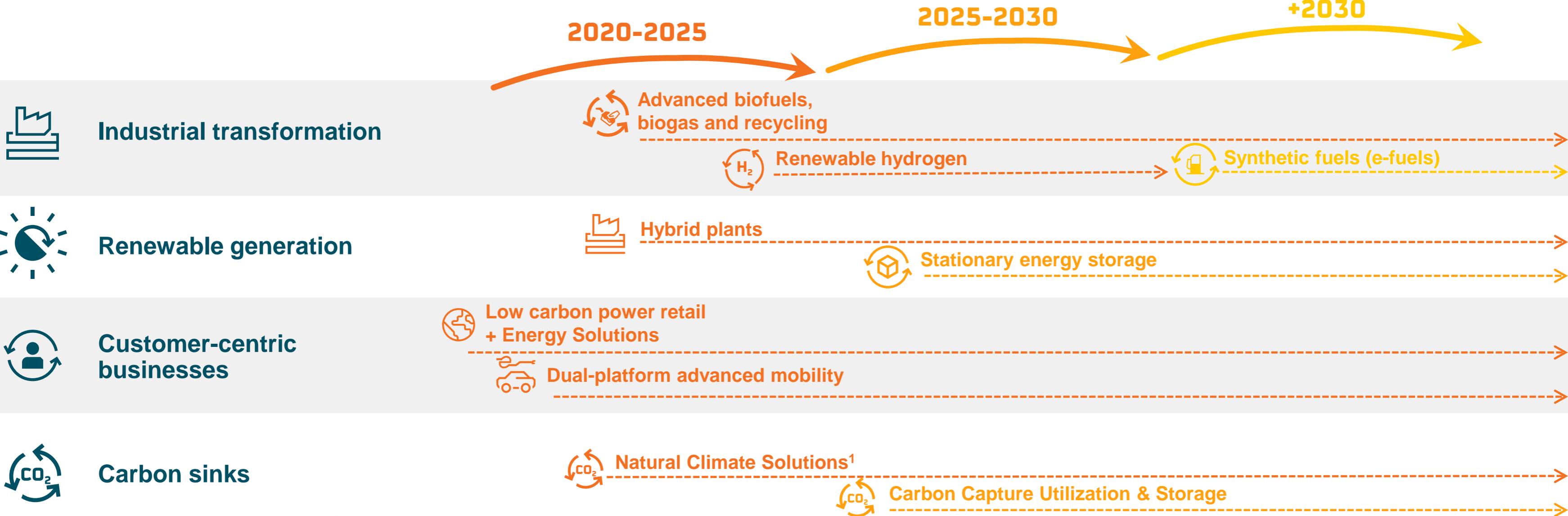
Notes: EPC - Engineering, Procurement and Construction; HSE - Health, Safety and Environment; C&I – Corporates and Industrials

Stepping up energy transition

05.



Decarbonization is an opportunity to build business platforms as technology evolves



Ambition to become a leader in the Iberian Peninsula

Renewable Hydrogen



Multi-technology approach

providing flexibility, and optimizing production



Electrolysis



Biomethane
in existing SMRs¹



Photoelectrocatalysis
proprietary technology

Largest H₂ consumer (72%) and producer in Spain

Privileged integrated position allowing **arbitrage between self-consumption and other final uses**

Transportation and e-fuel
leveraging SSs

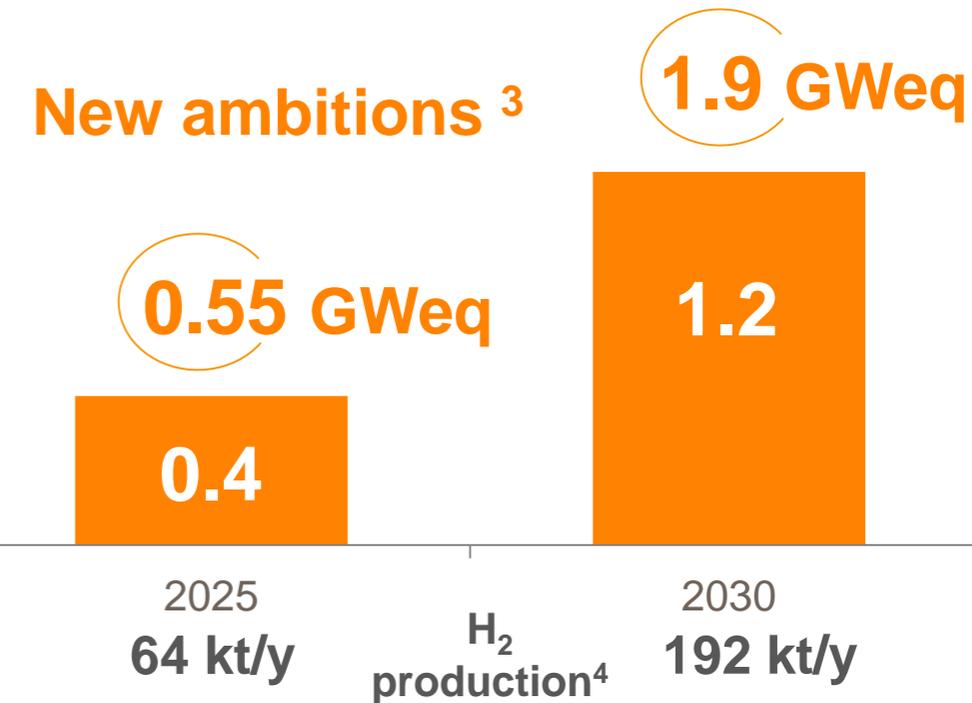
Gas network injection
blended with gas for residential and industrial use

Industrial feedstock
to other players

Electricity storage
for flexible power generation

Clear ambition² to become Iberian leader

Renewable H₂ capacity under development [GWeq]



Repsol to become an active H₂ player across uses, and a strategic partner to develop the Government ambition

1. Steam reformer 2. Repsol's hydrogen ambition conditioned to access to regulatory changes and availability of EU recovery funds Plan
3. Renewable H₂ ambition increased in October 2021 from 0.4 to 0.55 GWeq in 2025 and from 1.2 to 1.9 GWeq in 2030 4. Considering a ratio of 0.02 t/h per MW and 8,000 hours of operation per year based on Repsol's past projects

Repsol with clear advantages in renewable hydrogen production

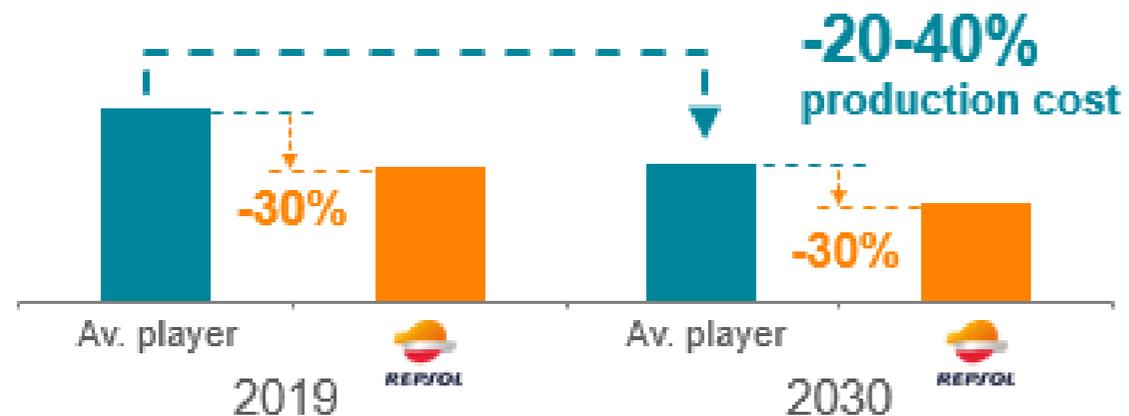


Renewable Hydrogen

Repsol's with an **advantageous position** resulting in **tier#1 LCOH¹ ~30%** lower vs. a local renewable H₂ producer

- Renewable H₂ production from biomethane to become competitive in the short term
- Integration in current sites and with own renewable power generation

Renewable H₂ production cost for an av. player in Spain (€/kg)



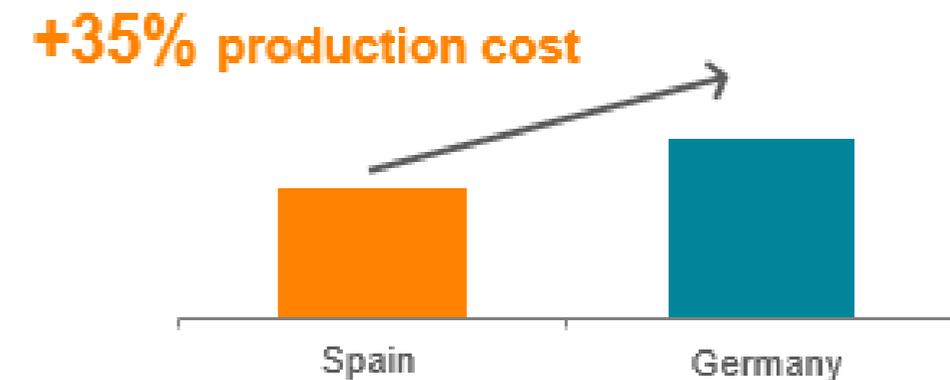
Competitiveness of electrolytic vs. fossil fuel H₂, expected by 2030, could be brought forward by

- Technology cost reduction (massive adoption)
- Higher carbon price
- Regulatory mechanisms, as/if needed

Spain, the best EU location to produce hydrogen with electrolyzers

- Lower production costs due to better renewable resource
- Spain reaching renewable H₂ (with electrolyzers) competitiveness five years before Germany

Production cost via electrolysis in 2030² (€/kg)



1. Levelized Cost of Hydrogen assuming 50% of the renewable H₂ production made with biomethane and the remaining 50% with electrolyzers. 2. Spain with an average LCOE of €33.2/MWh and Germany with an av. LCOE of €48.3/MWh in 2030

Repsol best positioned to lead H₂ development and cost competitiveness as the main consumer in Spain (vs. non-consuming players interested in high prices to drive production)

Repsol becoming an advantaged producer

Sustainable biofuels



Repsol best positioned for sustainable biofuels production



Already a leading biofuels producer, and **first biofuels marketer in Spain** (66% share)



Leveraging our **tier one industrial sites** to produce biofuels in own facilities through modifications of current units

- **Lower Capex:** <€500/t in existing plants (vs. >€1000/t of peer's new plants)



Average projects **IRR >15%**

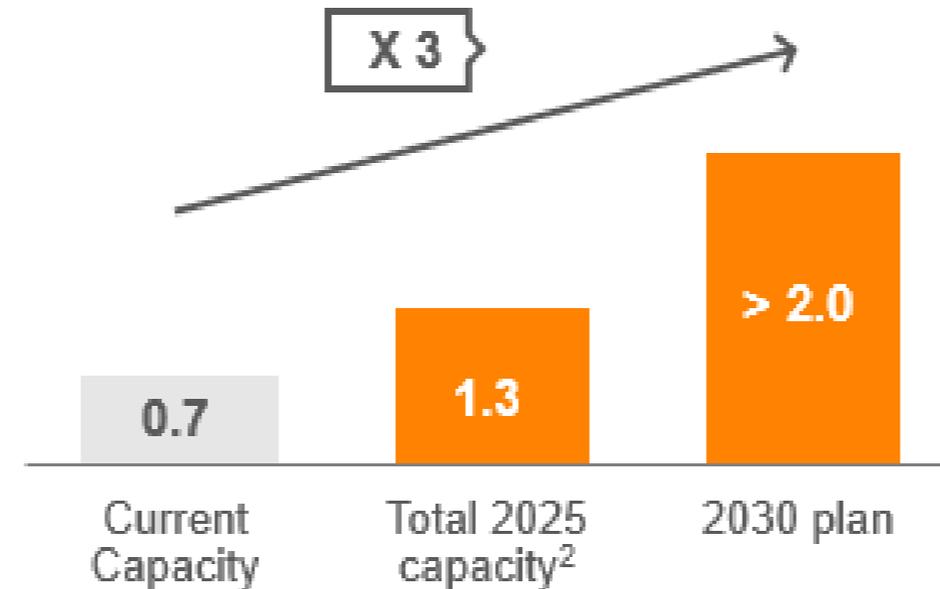


Positioning, scale and relevance of our industrial hubs key to secure feedstock

Reaching > 2 Mta of low carbon fuels in 2030¹

Low carbon fuels gross production (Mta)

Updated ambition: from 600kt of HVO to >2 Mt of low carbon fuels



Repsol with a **leading sustainable biofuels ambition**

With a multi-technology and raw material approach

Use of wastes as feedstock



- **> 65% of biofuels produced from waste** by 2030 (up to 100% potentially to satisfy market or regulation demands)
- Large **availability of required feedstock with flexibility** between alternatives
- **~4 Mt of waste³** to be used as raw materials by 2030

1. Gross volumes 2. Expected capacity of sustainable biofuels by 2025 includes: 700 kt/y from current existing capacity, 250 kt/y capacity from the advanced biofuels plant in Cartagena, 130 kt/y capacity from a gasification plant to produce methanol and ~300 kt/y capacity through modifications in existing units. 3. Gross volume. It includes Repsol's whole circular strategy: biofuels, circular chemical products and plastics and biogas production

Repsol to develop widespread, smart, conveniently-located charging network

e-Mobility



2022

Ultra / Fast
chargers every
50km

+1,000
public
chargers

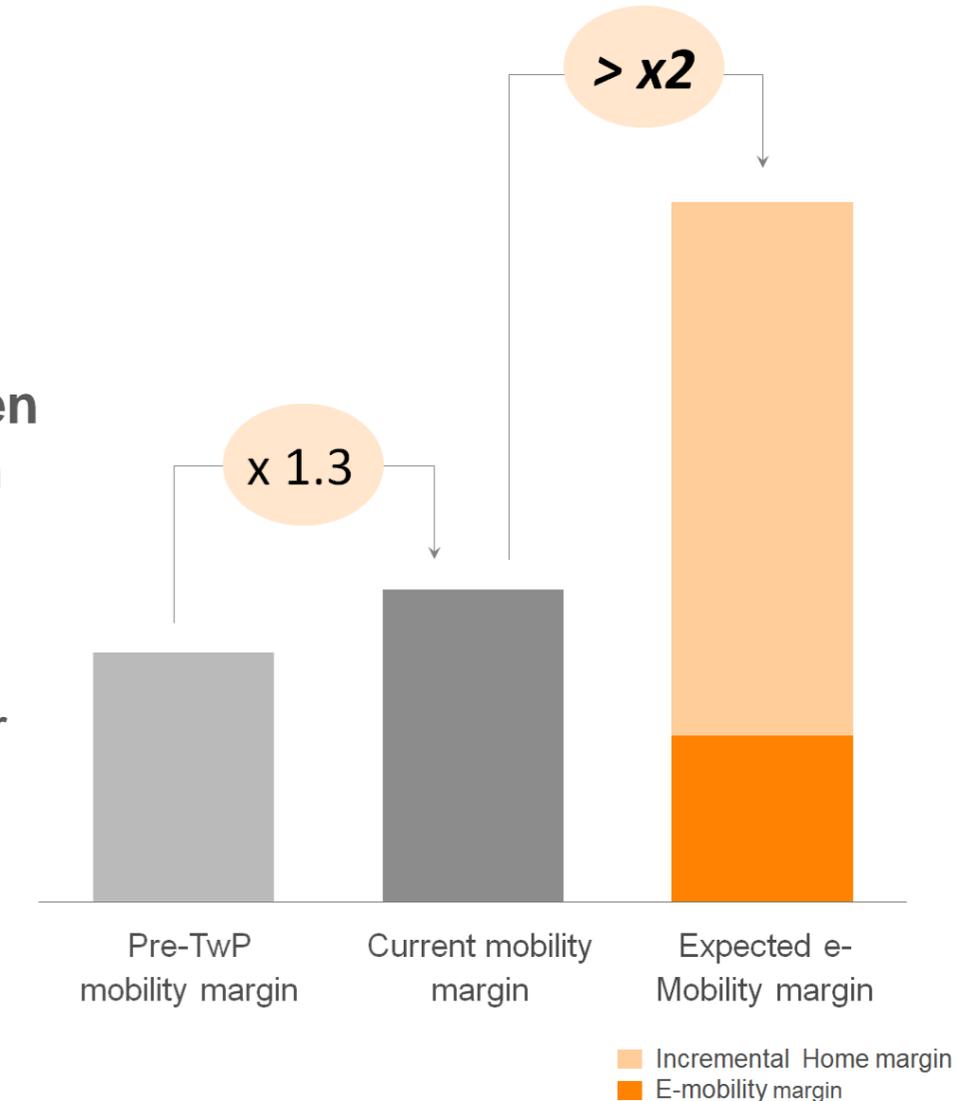
Committed to develop a charging network in Iberia focused in **fast and ultrafast** chargers in main transport corridors



A **very synergistic** business with attractive economics for Repsol

The economics of E-Mobility & home power consumption are **even more attractive for Repsol than those of traditional mobility**

More than double growth in enhancing contribution margin per customer



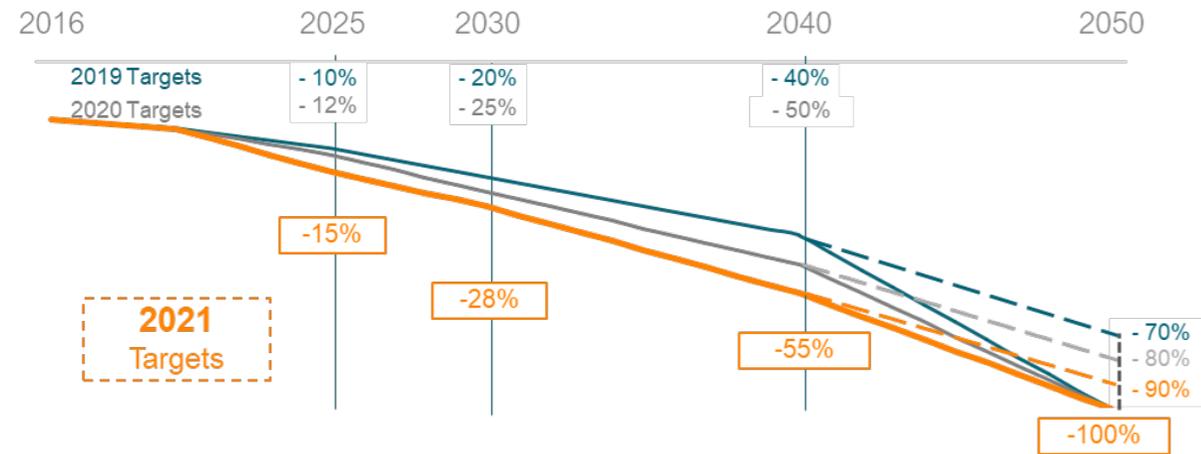
Contribution margin per customer (€/customer) – Traditional mobility customers vs. E-mobility customers

Renewed decarbonization ambition

Repsol decarbonization pathway

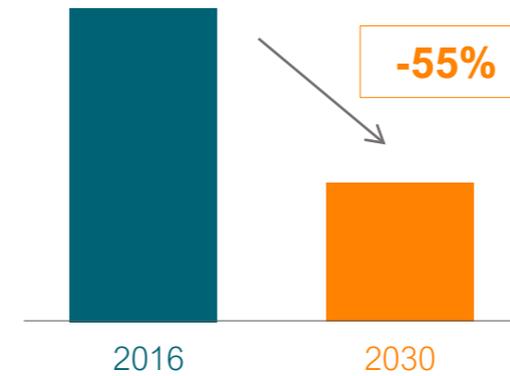


Carbon Intensity Indicator reduction targets [gCO₂/MJ]

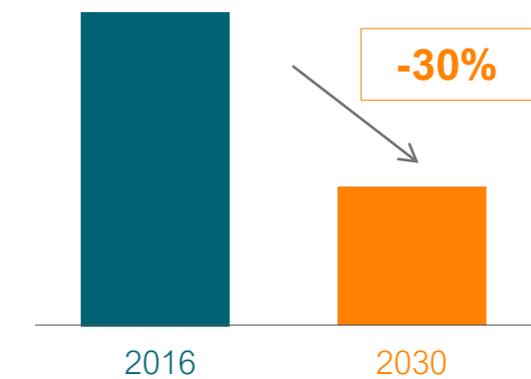


Absolute emissions reduction (%)

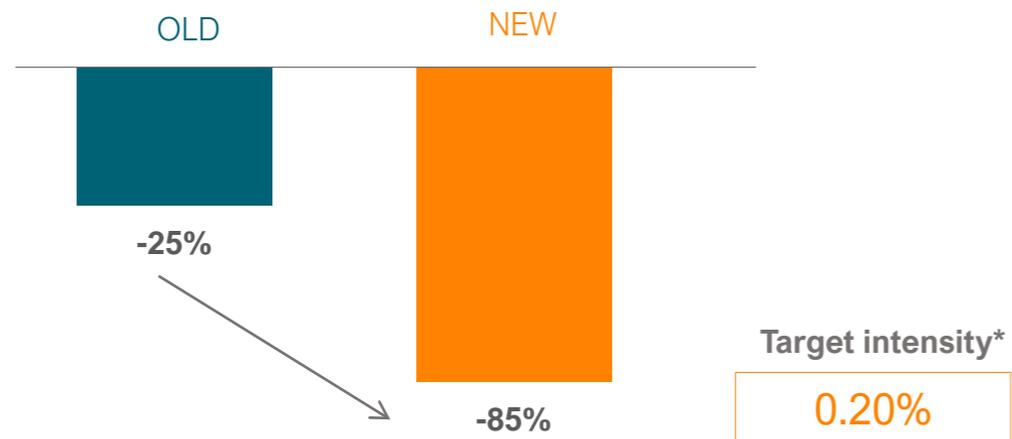
Scope 1&2 operated emissions [Mt CO₂eq]



Scope 1,2&3 net emissions [Mt CO₂eq]



Methane intensity reduction 2025 vs 2017 (%)



* Operated methane emissions / marketed gas (% v/v)

Reporting, Governance, Capital allocation

- Scenario analysis, benchmarkable metrics
- Advisory vote on climate strategy in the 2022 AGM
- Higher internal carbon price for new investments

SP summary

06.



Delivering a compelling investment case into the Transition

Strategic Plan 2021-2025. Driving growth and value with capital discipline

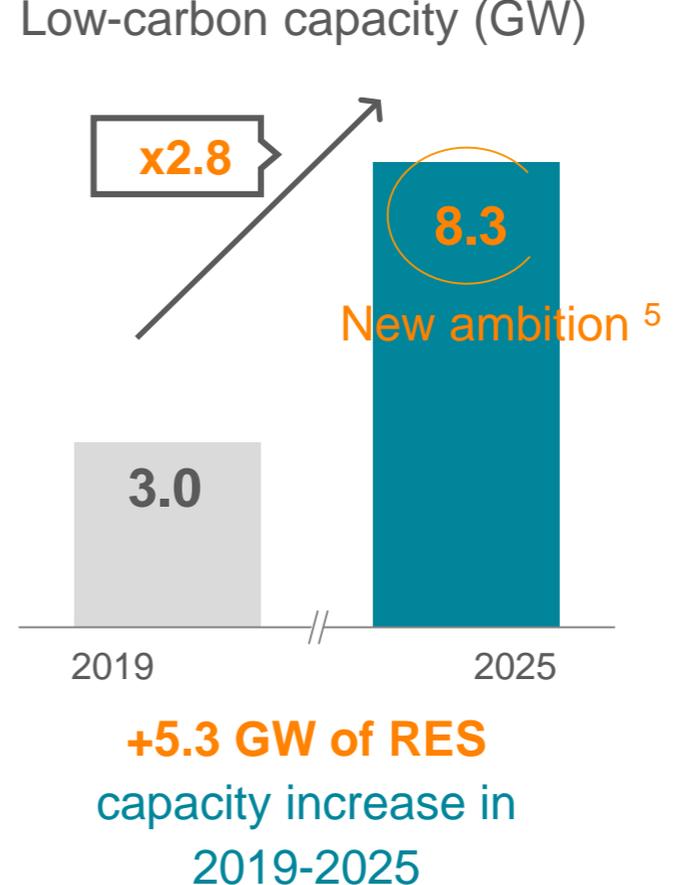
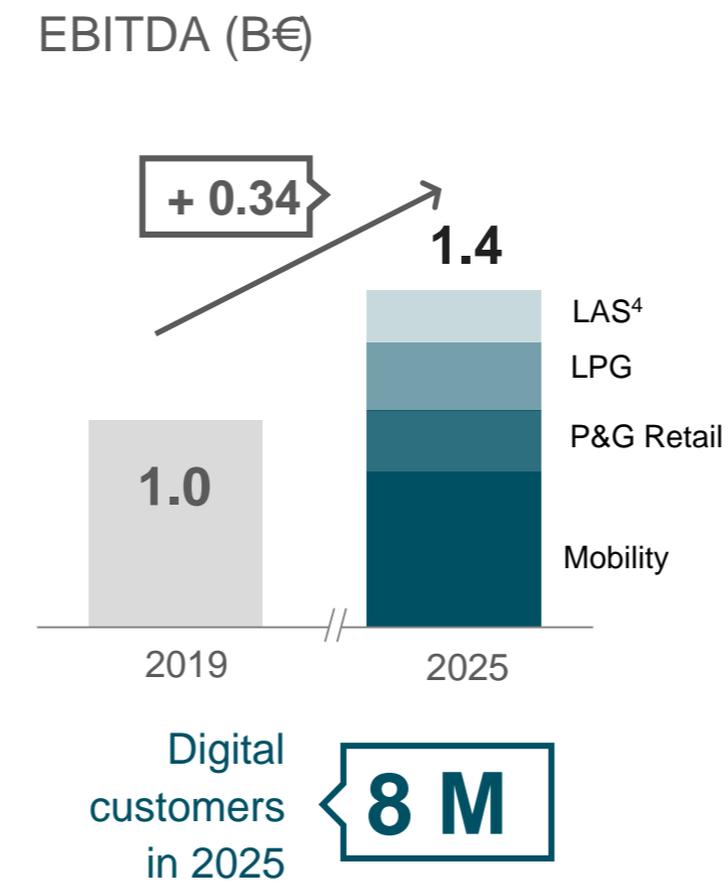
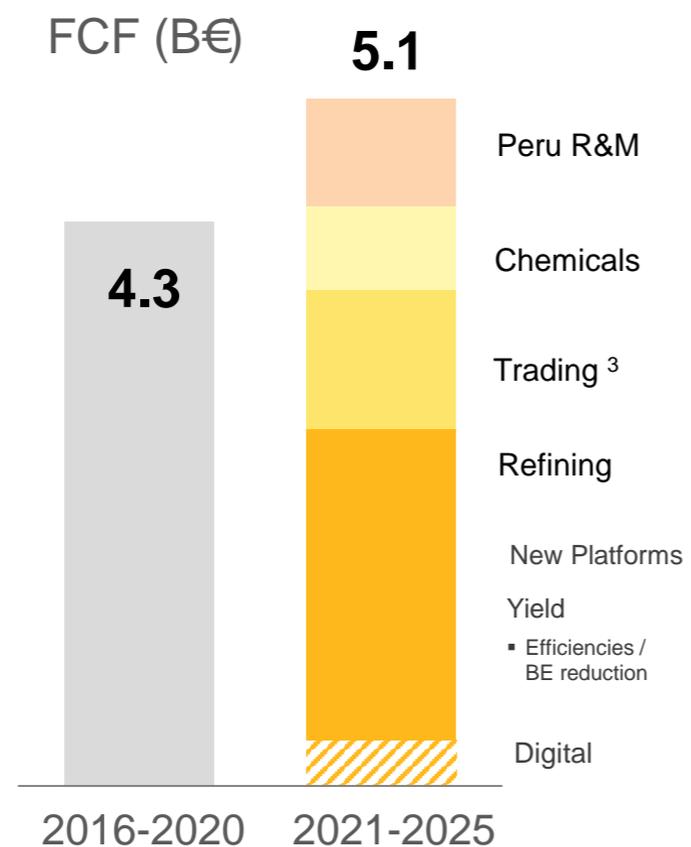
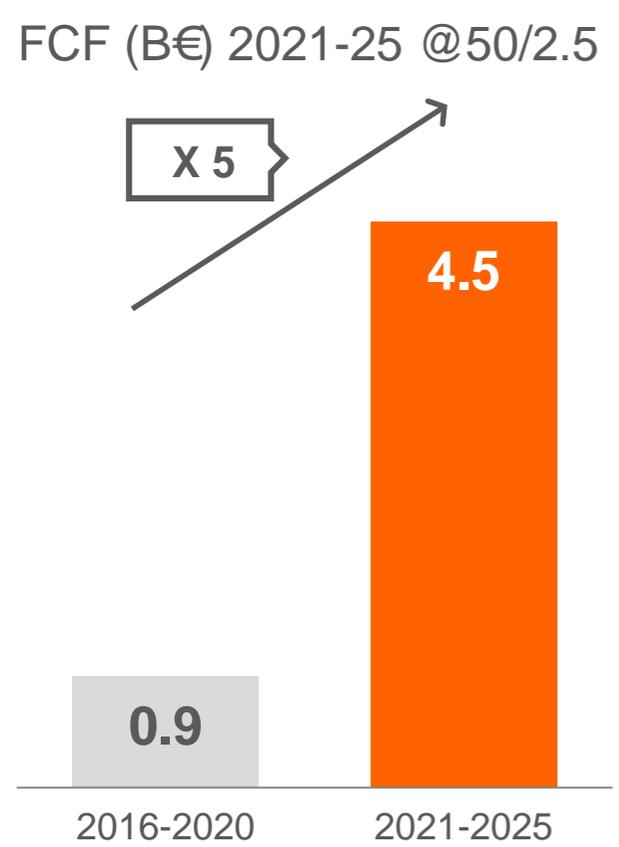


Leading the
journey

to an ambitious
destination

FCF generation	FCF 21-25: €2.2 B/y
Profitable business platforms <ul style="list-style-type: none">– 2021-22: Resilience and Strength– 2023-25: Accelerate transformation	EPS 25: €1.8/share CFFO/share +7% CAGR 19-25
New Operating model	RES partner or IPO
Top quartile distribution	DPS: €0.6/sh 2021 ; €0.75/sh 2025 <ul style="list-style-type: none">• SBB: 50 M share/y from 2022
Prudent financial policy	Gearing 21-25: ~25%
Profitable and achievable Net Zero	12% CII reduction by 2025 ROACE 25 +2 p.p.
Distinctive ambition for transformation	30% low carbon CAPEX 21-25

Main business value growth and ESG KPIs and commitments



2025

- 15% IIC reduction¹ Updated ambition
- 1st quartile in CHRB²
- At least 40% of LTI for CEO and senior management linked to sustainability goals

Delivery 3Q21

07.

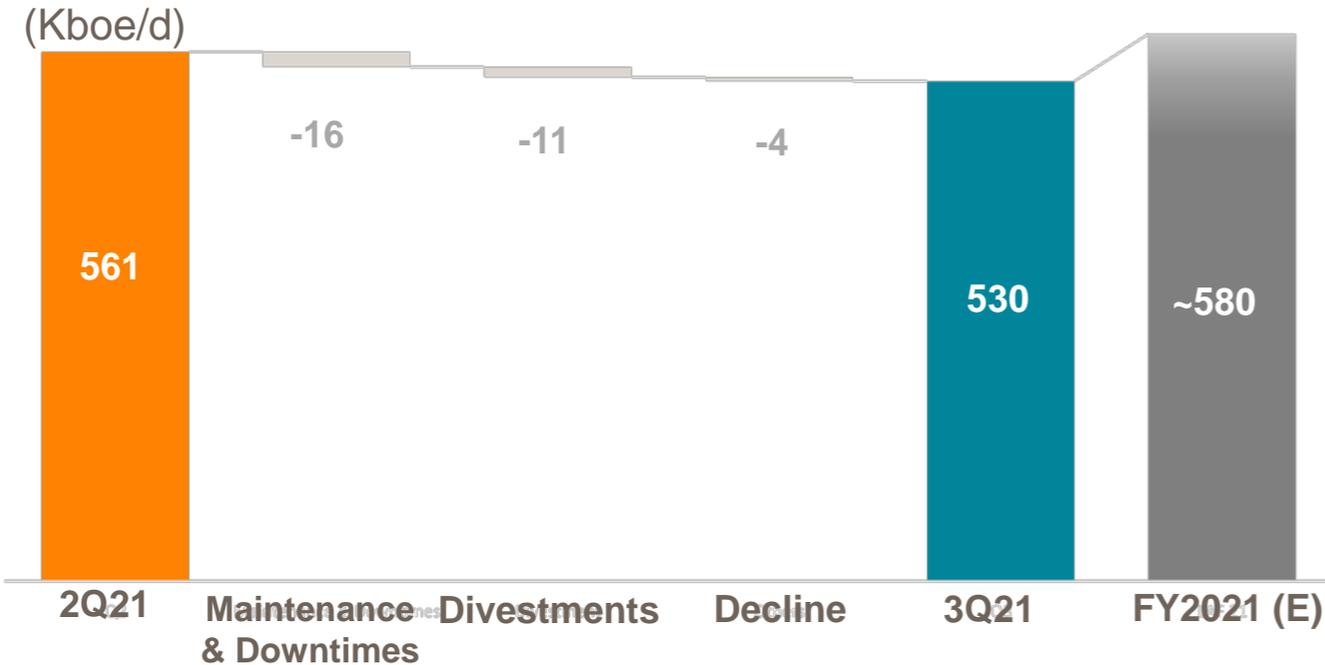


Higher prices support stronger results. Production back to normal in October

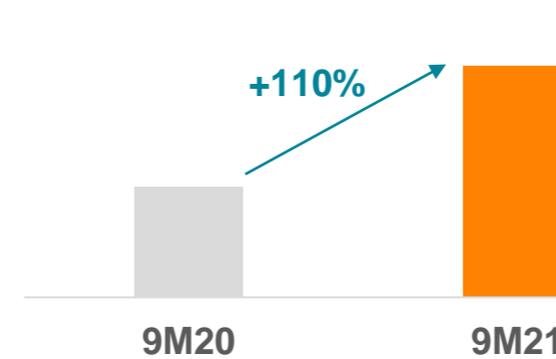


Operational highlights – Upstream

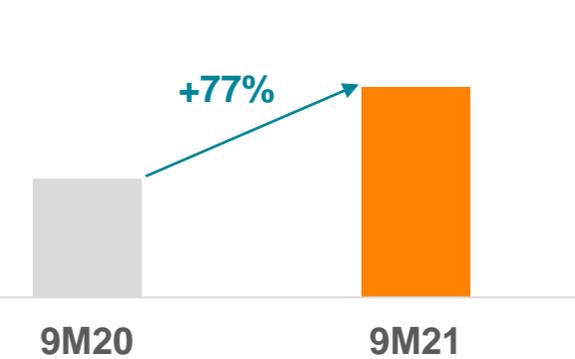
Production 3Q21 vs 2Q21



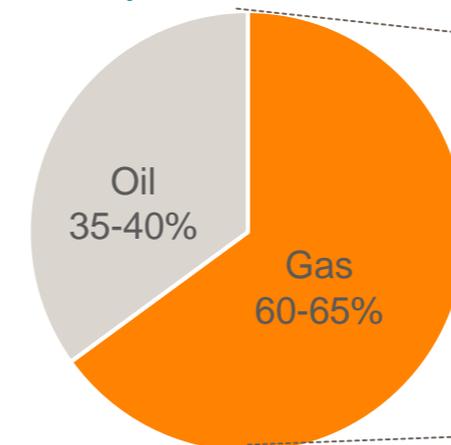
CFFO per barrel (\$/boe)



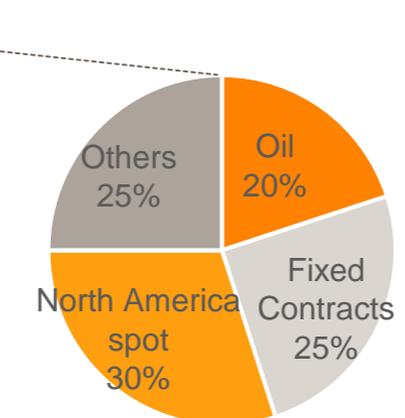
Gas realization price (\$/kscf)



Oil-Gas production mix



Gas sales price references



- **Production issues** (Peru LNG, T&T and Marcellus) **already solved** (October production ~575 Kboe/d)
- **Higher prices more than offset lower volumes:**
 - 3Q21 vs 2Q21: +9% Adj. Net Income, -6% production
 - 3Q21 vs 3Q20: +655% Adj. Net Income, -14% production

Recovery of refining margin and utilization. Chemicals on track to beat guidance



Operational highlights - Industrial

Refining

Higher margins and utilizations

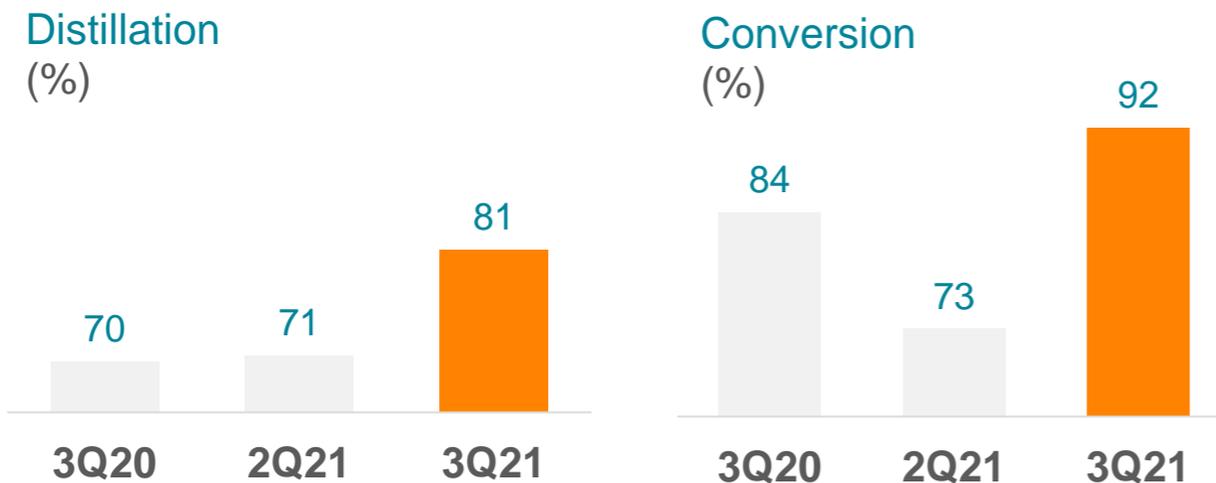
- **Margin indicator:** 3.2 \$/bbl 3Q21 vs 1.5 \$/bbl in 2Q21
- **Highest utilization rates since 1Q20:** Distillation 81%, Conversion 92%
- **End of furlough** in La Coruña and Bilbao
- Start of **planned turnaround of Cartagena** in October

Chemicals

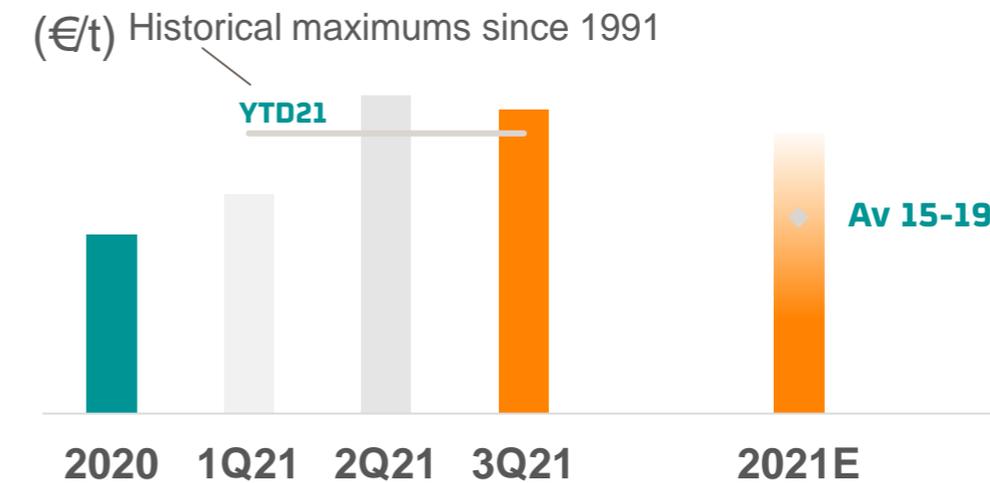
Margins remain at historical maximums

- **On track to surpass FY21 €1 B EBITDA** objective
- **Margin indicator:** -4% 3Q21 vs. 2Q21 record levels
- **International margins remain at high cycle values** despite feedstock prices

Utilization of refining capacity



International Petrochemical Margins



Gradual recovery of Mobility. Progress on Renewables pipeline

Operational highlights - Commercial and Renewables



Mobility

Ongoing recovery to normalized levels

- Sales in Service Stations in Spain -10% vs 3Q19
- Completed disposal of Mobility business in Italy

Renewable Generation

Progress on project pipeline



- **Valdesolar:** started operations in July
- **Awarded 138 MW** of new wind capacity



- **Cabo Leonés III:** completed construction and secured project finance
- **Atacama:** start of construction



- **1st FID:** Jicarilla solar farm

Sales in Spain service stations vs. 2019 levels



Next phase of capital allocation framework

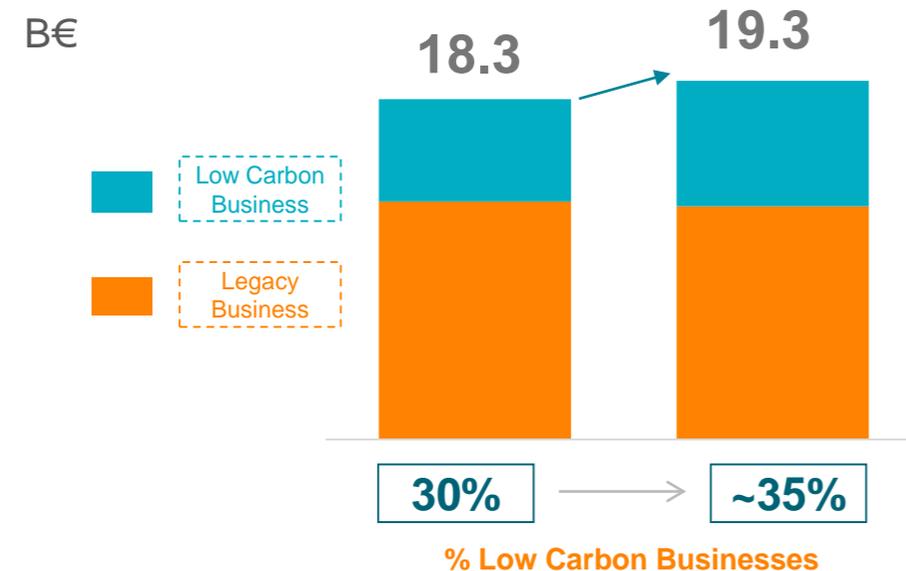
Capital allocation



Accelerated growth in Low Carbon

- Additional €1 B Low Carbon 2021-2025 investment
- Low Carbon 2021-25 capex increases from 30 to 35%
- Capital Employed in LC increases from 40 to 45% by 2030

Repsol SP 21-25 updated Capex



Increased Shareholder Remuneration

- 2022 Cash dividend €0.63 per share, +5% above Strategic Plan commitment
- Capital reduction through redemption of 75 M shares. Launching in November a program to purchase 35 M shares with the rest coming from treasury stock position

Allocation of >€1 B extra CFFO in 2021 vs budget

- Increased renewable capex → entrance in the US market
- Improve shareholder remuneration → treasury share position 49 M shares
- Reinforce financial strength → net debt reduction

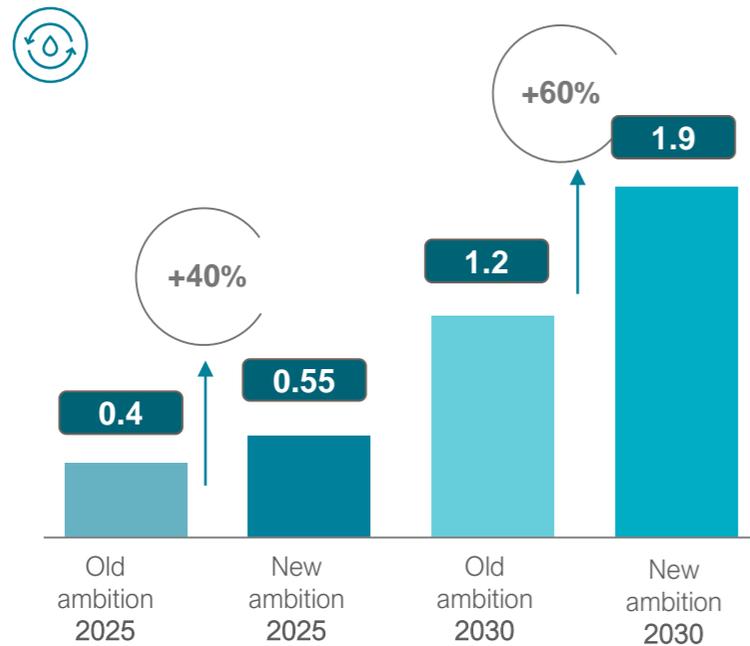
Increasing our ambitions into the Energy Transition

Capital allocation



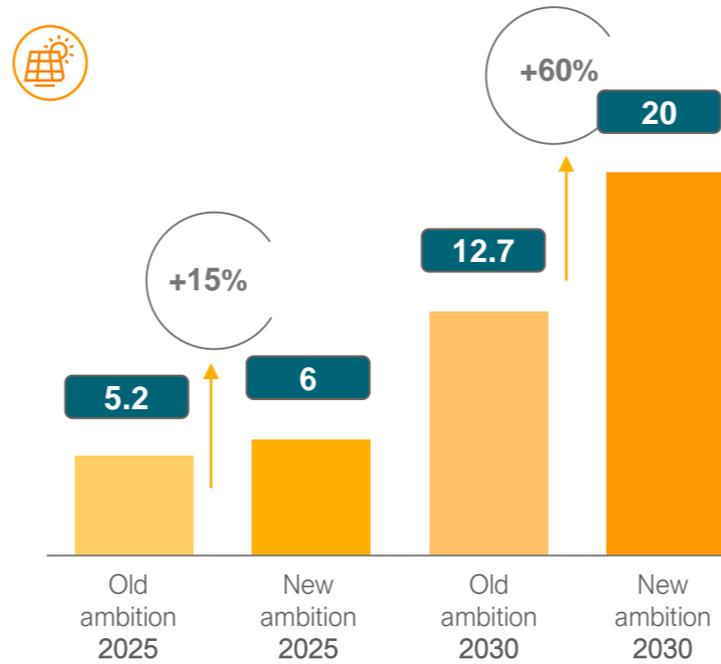
Increasing renewable and hydrogen ambition and setting new CCB targets

Green H2 generation capacity¹ (GWeq)



Supported by favorable policies

Renewable generation capacity^{2,3} (GW)



Good progress being made

Customer Centric businesses



+1,000
Public PoR by 2022 in Iberia

Ultra / Fast chargers every
50 km

Strengthening our customer orientation

1. Net electrolyzer capacity (GW)
2. Gross renewable generation capacity
3. Original SP 7.5GW and 15GW Low Carbon Generation. (5.2GW and 12.7GW Renewable Generation)

Improved outlook to the end of 2021

Outlook 2021



Production	~ 580 Kboe/d	<ul style="list-style-type: none">- 3% vs. previous guidance due to longer than expected operational issues in 3Q
Refining Margin Indicator	>2 \$/bbl	<ul style="list-style-type: none">>4 \$/bbl in 4Q21; ~ 4.5 \$/bbl 4Q to date
EBITDA CCS	~ €6.7 B	<ul style="list-style-type: none">+ €0.6 B vs. previous guidance (prices and industrial margins)~ 65% higher than in 2020
Capex	~ €2.9 B	
Net debt	~ €6 B	<ul style="list-style-type: none">2020 closing net debt €6.8 B (hybrids transactions in 2021 €0.3 B)
Distributions	Dividend increase and SBB	<ul style="list-style-type: none">+ 5% cash dividend to be paid in 2022 (€0.63 / share)SBB: 75 M shares (~ 5%) to be approved by AGM

Better macro environment supports cash generation and distributions

Investor Update

November 2021

Stepping up the Transition

Driving growth and value



The Repsol Commitment
Net Zero Emissions
by 2050