



# **Low Carbon Day**

Boosting the Transition

Josu Jon Imaz CEO





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01.

**Repsol Strategy recapitulation** 

02.

Low carbon strategy progress

03.

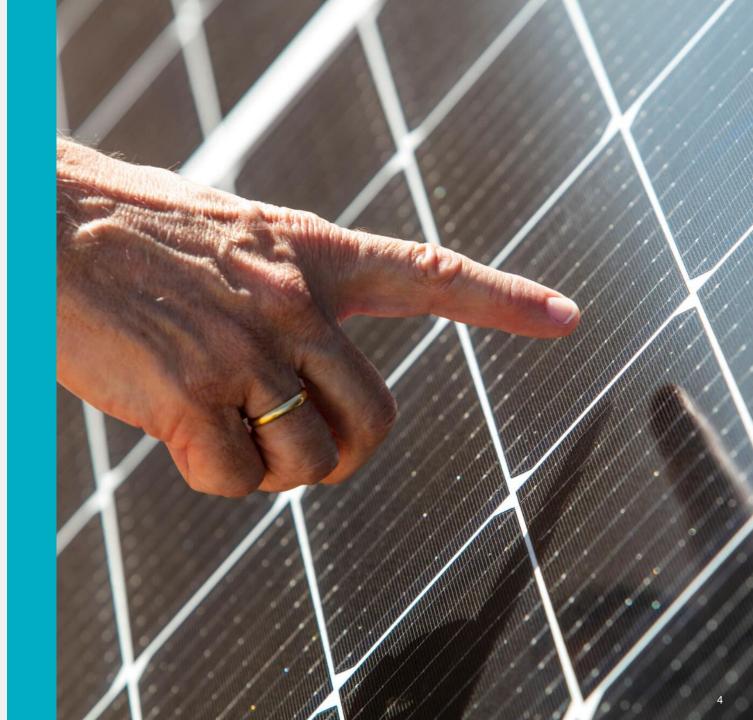
**Ambition and targets review** 





01.
Repsol Strategy recapitulation





#### 01. Repsol Strategy recapitulation



## Decarbonizing the portfolio

Repsol Strategic Plan 21-25 is a transformation story, based on decarbonization, and will be done in a way that benefits Repsol as a whole

#### De-carbonize the portfolio

#### **New operating model**

- Profitable business platforms with leading advantaged positions
- An achievable ambition and multi energy company growth
- Distinctive ambition for transformation



 Leveraging on our businesses vertical and horizontal integration





#### **01.** Repsol Strategy recapitulation



### Repsol with the right ambition and more feasible

Repsol's transformation story has a distinctive approach and differentiated starting point, with a right ambition and scale to afford decarbonization

# the right ambition

a credible **Size** 

a well-suited play

- De-carbonization as a business opportunity creating profitable Transition growth platforms
- More credible and feasible ambition, right aligned with allocated Capex
- Legacy business providing cash-flow to enable the transition
- Large enough to build a leading player in the Energy Transition
- Small enough in the O&G universe to feasibly transform the portfolio with attractive opportunities
- Customer leadership in Iberia with differential brand over competitors
- Tier#1 industrial sites provide unmatched platforms for emerging de-carb business
- Iberian peninsula with local advantages on project economics (green H<sub>2</sub>, e-fuels, circularity), provided by a large renewable resource base



#### **01.** Repsol Strategy recapitulation

## Decarbonizing through a hybrid platform

Fit for 55 package reinforces Repsol's vision in which a combination of electrification and low carbon products is the best solution to decarbonize the economy



Repsol's hybrid solution supports a **cost-efficient transformation** based on competitive advantages.

#### **Low Carbon Products**

Sustainable biofuels













Renewable electricity











Fit for 55 package relies both on electrification and low carbon products as levers to achieve the emissions reduction target.

Industry



1.1% p.a. increase in renewable share in final energy & non-energy consumption

50% renewable hydrogen

13% greenhouse gas intensity reduction

Transport

Transport: >2.2% Adv. biofuels & >2.6% RFNBO1 Aviation: >5% SAF including >0.7% RFNBO

Cars & vans: PoR every 60km Heavy duty: PoR every 60-100km

H<sub>2</sub> stations every 150km

Buildinas



49% renewable share in final energy consumption



310Mt CO<sub>2</sub>eq to 2030 based on natural climate solutions (LULUCF<sup>2</sup>)

RFNBO: Renewable Fuels of Non-Biological Origin, SAF: Sustainable Aviation Fuels LULUCF: "Land use, Land-use change and forestry"

~65% renewable sources



Repsol is present in all decarbonization value chain as a multi-energy provider





02.

Low carbon strategy progress







### Building on our commitment since Net Zero announcement

Repsol today has a relevant low carbon portfolio, moving forward in 2021



#### Industrial



#### Renewables



#### **Customer Centric**



#### **Carbon sinks**

Transition from a strong position 2020

2021

700 kt/y total bios produced

250 kt/y advanced bios

First 7kt biojet batch

Circular polyolefins CCU demo plant Project

**1.1GW** Operational<sup>1</sup> in Spain and in Chile

11.7GW Strong pipeline

24 M customers

**Leader** in multi-energy low carbon products<sup>2</sup>

>1,300 Total Points of Recharge

Natural Climate

Solutions investments via Repsol Foundation

**Carbon offsetting** program in Waylet app

#### **Ecoplanta**

Signed agreement with Agbar and Enerkem

#### Cartagena C43

Start of works

## H<sub>2</sub> business plan & team in place

Engineering phase three units >100MW FID 2.5 MW electrolyzer in Petronor

#### Hecate

Acquisition of 40% stake

#### **Advancing projects**

Started production in Valdesolar and Kappa

Delta 2, Pi, Cabo Leonés III F2 and Jicarilla 2 under construction

#### **PPAs**

Signed PPAs with Microsoft and in Chile

#### 1.26 M P&G customers<sup>3</sup>

+12% growth in 1H21

#### Gana Energía

Acquired a majority stake in Gana Energía

#### **Distributed Generation**

Launched B2B & B2G solar communities

#### **Sakakemang CCS**

Engineering phase

#### E-fuels demo plant

Engineering phase

#### **Green Engine**

Launch of high scale forestation plan with Sylvestris

+€300 M Capex in Low Carbon Businesses vs Previous 2021 guidance, accounting for >30% of 2021 Capex



<sup>1.</sup> Operating capacity of Delta I (335 MW), Cabo Leonés III phase I (78 MW – 50% WI) and hydro assets (699 MW)

Spain Market share in volume; value for 2019

Including customers from Gana Energía

## Low carbon business platforms:





**Industrial Transformation: Low Carbon Products** 

**1.9** GWeq

Increased renewable H<sub>2</sub> ambition by 2030

- +40% increased 2025 ambition to 0.55 GWeq
- +60% increased 2030 ambition to 1.9 GWeq
- Three-way route: electrolysis, biomethane and photo electrocatalysis (long-term)
- E-fuels demo plant underway
- 2.5 MW electrolyzer in Petronor by 2022



4 Mton

Low carbon fuels<sup>1</sup> by 2030

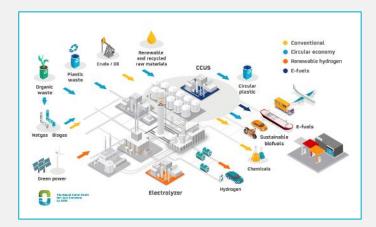
- 1.3 Mton of low carbon fuels to 2025
- Advanced HVO, the best option to comply with the legislation and grow in biofuels generating value
- First biofuels marketer in Spain
- Multi-technology and raw material approach



Recycled polyolefins by 2030

- 10% recycled polyolefins by 2025
- Chemical and mechanical recycling

#### **Energy parks that fit into** a more sustainable future





Mtpa CO<sub>2</sub> reduction from efficiencies by 2025



Mtpa waste<sup>1</sup> avoided by 2030



Mtpa CO<sub>2</sub> emissions mitigated<sup>1</sup> by 2030

**Maximizing Value through partnerships** 



The Repsol Commitment

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### Low carbon business platforms:



#### Renewable Generation: increasing our ambitions



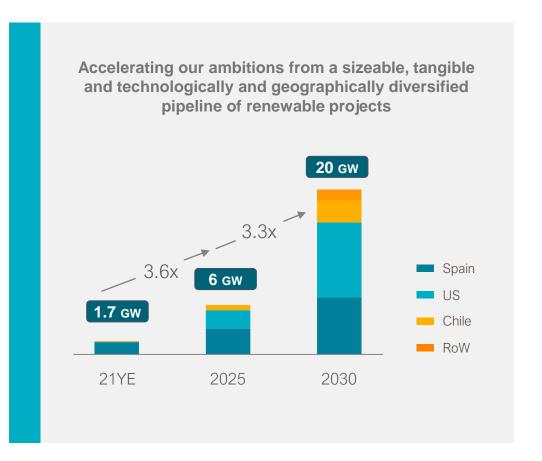
Increased Renewables capacity by 2030

- +15% RES ambition to 6 GW (2025)
- +60% RES ambition to 20 GW (2030)
- Hecate optionality: RoFos and takeover
- Balanced technology mix: solar, wind & hydro
- Hybrid projects and storage 4.3 GW pipeline
- Relevant presence in OECD markets



Best-in-class Equity IRR

- Capturing full yield of every project phase:
  - Top development and operational capabilities
  - Optimal Structuring and financing
  - Differentiated Energy & risk management
  - Asset rotation of operational assets



#### Selectively investing to create value



## Low carbon business platforms:





**Customer Centric Business: building on our advantages** 



Digital clients by 2025

- Unique position to serve the multi-energy needs of our customers
- 3M Waylet by end 2021 (+50% vs 2020)
- Vivit and Energy Origin launched in 2021
- Launching transversal loyalty program



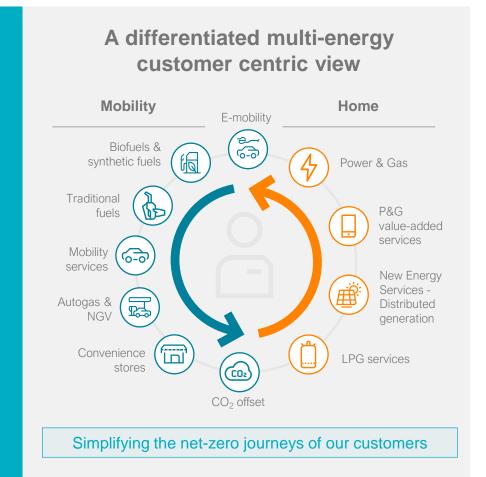
Public PoR by 2022 in Iberia

- Quick chargers every 50 km in Spain by 2022
- Capex €50 M in Spain
- Ultra / fast charging terminals in premium locations



Solar communities expected by 2021 YE

- Innovative solutions for energy generation and optimization, reinforcing a multi-energy offer
- Solify: self-consumption
- Solmatch and Ekiluz: communities oriented



To drive 1.4x EBITDA by 2025 (vs. 2019)



# REPSOL

### Low carbon business platforms:



#### **Carbon Sinks: committed with climate neutrality**

Carbon, capture, utilization & storage



Sakakemang world-scale CCS project by 2027

Natural Climate Solutions



Forestry program through Repsol Foundation



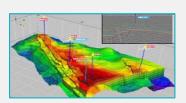


- Sakakemang storage capacity of 2
   Mtpa of CO<sub>2</sub> and €247 M total investment
- Actively involved in OGCI's CCUS hubs initiative

- 70,000 Ha of forests
- Voluntary Carbon Market advocacy
- A €100 M Carbon Fund

## Relying on our expertise to abate emissions competitively

Sakakemang CCS project







## Reforesting areas to both capture carbon and protect biodiversity

Green Engine initiative





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60 M. Trees planted

2021-2026

**Supporting our pathway to Net Zero** 





03.
Ambition and targets review





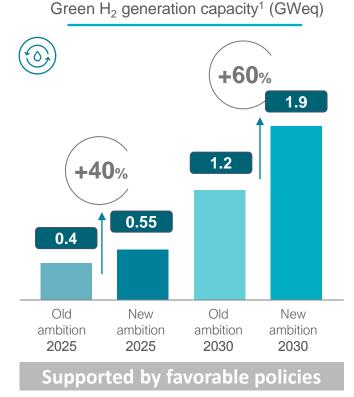
#### **03.** Ambitions and targets review

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## Increasing our ambition

Repsol increased its renewable and hydrogen ambition and sets new CCB targets, encouraged by new

opportunities, technology and favorable climate policy momentum





Customer Centric businesses



+1,000 Public PoR by 2022 in **Iberia** 

Ultra / Fast chargers every

50 km

Strengthening our customer orientation



Net electrolyzer capacity (GW)

Gross renewable generation capacity

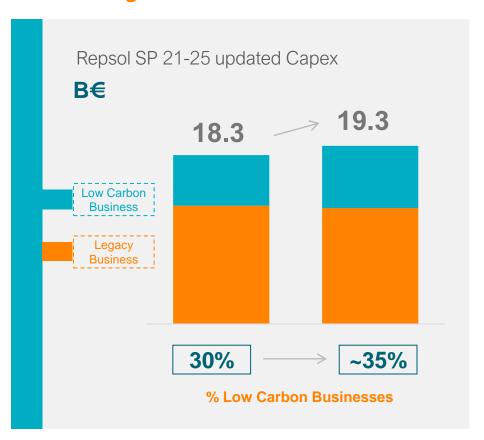
Original SP 7.5GW and 15GW Low Carbon Generation. (5.2GW and 12.7GW Renewable Generation)

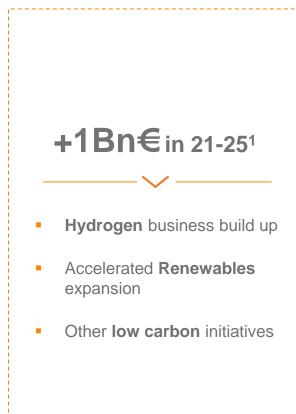
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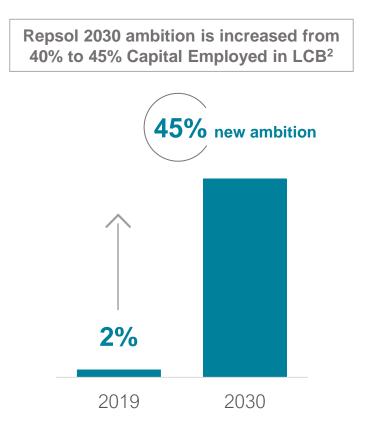


## Repsol 2030 targets

Repsol increases its Capex in low carbon 21-25, due to value accretive identified opportunities, accelerating our transformation to 2030







Note: CE of RES considering consolidation by the proportional method. Capital employed figures not including Corporation (€2 B in 2019)

The Repsol Commitment Net Zero Emissions

<sup>1.</sup> Includes new low carbon platforms, low carbon generation investments, decarbonization efficiency investments, e-mobility, and value-added services.

<sup>2.</sup> Increase in low carbon CE through investments in low carbon generation, new industrial low carbon platforms (circularity, H2 & e-fuels, etc.), decarbonization through efficiency initiatives, e-mobility, and value-added services, among others

#### 03. Ambitions and targets review

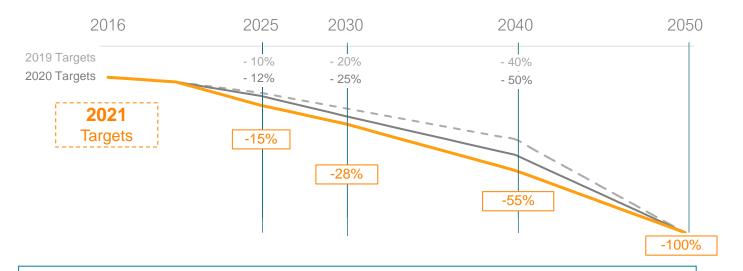
## Repsol reviewed Net Zero pledge

A favorable regulatory environment and technological breakthrough encouraged Repsol to even further its CII intermediate targets

#### First O&G to claim Net Zero emissions

Committed in 2019, Increased in 2020, Reinforced in 2021

Carbon Intensity Indicator<sup>1</sup> reduction targets [gCO2/MJ]



New Ambition to accelerate the path to Net zero emissions in scopes 1, 2 and 3<sup>2</sup>



Leading the energy transition in line with the objective of climate neutrality in 2050



 <sup>2016</sup> baseline.

Emissions based on the use of the products from our upstream production

