

Press release
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**The deal includes the possibility of sales in other
markets in Asia and Oceania**

REPSOL SIGNS AN AGREEMENT WITH UMW TO MANUFACTURE AND DISTRIBUTE LUBRICANTS IN CHINA AND MALAYSIA

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- Repsol plans to market more than 20,000 tons of lubricants by the fifth year, equivalent more than 25% of its annual sales in Spain.
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- The agreement represents an important step in the process of internationalising Repsol's lubricants, already present in more than 60 countries on five continents.
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- UMW is an international conglomerate from Malaysia that is involved in automotive, equipment, manufacturing & engineering, and oil & gas industries.
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- With this agreement, Repsol expands its competitive, technological and branding attributes in countries such as China, Malaysia, Singapore, Brunei, Papua New Guinea and Myanmar.
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- Repsol offers a wide range of technologically advanced lubricants that meet the highest quality standards, in the automotive, motorcycle and industrial sector as well as that of ancillary products.
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Repsol has reached an agreement with the Malaysian UMW group to produce and distribute Repsol lubricants throughout Malaysia, China and other countries in that region, including Singapore, Brunei, Papua New Guinea and Myanmar.

The agreement was signed by the Executive Director of Repsol Marketing Europe, Pascual Olmos, UMW President & Group CEO, Datuk Syed Hisham Syed Wazir, Mr Azhar Harun and Ms Suseela Menon, Executive Directors, UMW Corporation Sdn Bhd.

This deal, which is part of Repsol's international branding expansion plan, has a 5-year duration. Sales are expected to reach 20,000 tons/year of lubricants by the end of this period, equivalent to more than 25% of Repsol's annual sales of these products in Spain.

This project will enable Repsol to expand its competitive, technology and branding attributes, in two fast-growing countries such as Malaysia and China. The presence of UMW in these areas will allow for significant expansion to other countries such as Singapore, Brunei, Papua New Guinea and Myanmar.

Repsol markets its lubricants directly and through distributors in over 60 countries in America, Europe and Asia. In that continent, the company is present in Indonesia, Japan, Philippines and Taiwan, where it produces and distributes locally. Repsol has a wide range of technologically advanced lubricants that meet the highest quality standards in the automotive, motorcycle industry and industrial sector as well as that of ancillary products.

The UMW Group

UMW is an international conglomerate that develops industries, manages partnerships and facilitates growth. It is involved in four core businesses – Automotive, Equipment, Manufacturing and Engineering and Oil and Gas.

As a progressive and forward-looking company, UMW took on a worldwide presence by establishing itself in Malaysia, Singapore, Indonesia, Thailand, Myanmar, Vietnam, Papua New Guinea, Australia, Taiwan, China, India, Oman and Turkmenistan. UMW has a workforce of more than 10,500 across the globe.



Repsol

Repsol is an integrated international oil and gas company, operating in more than 30 countries. With more than 36,000 employees, it is one of the ten major private oil companies in the world and the largest private energy company in Latin America in terms of assets.

The company is the market leader in refining and marketing in Spain and Argentina, has the third largest private LPG distribution business in the world and is one of the world's leading companies in marketing liquefied natural gas (LNG). Significant exploratory successes achieved in recent years in various geographical areas with the greatest potential in the world have made Repsol one of the companies with the best growth prospects within the industry.

Repsol is a people-oriented company dedicated to creating value and committed to technical innovation, basing its business practices on sustainability, social development and a commitment to the environment.



Executive Director of Repsol Marketing Europe, Pascual Olmos, the Repsol Honda Team rider, Dani Pedrosa and UMW President & Group CEO, Datuk Syed Hisham Syed Wazir.



From left to right: Executive Director, UMW Corporation, Ms Suseela Menon, Executive Director of Repsol Marketing Europe, Mr Pascual Olmos, UMW President & Group CEO, Mr Datuk Syed Hisham Syed Wazir and Executive Director, UMW Corporation, Mr Azhar Harun.