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## **REPSOL SIGNS AN AGREEMENT WITH MICROSOFT AS PART OF ITS DIGITALIZATION STRATEGY**

- **The agreement establishes the use of Microsoft technology solutions to support a number of Repsol businesses' transformation initiatives.**
- **Repsol CEO Josu Jon Imaz and Jean-Philippe Courtois, Microsoft's Executive Vice President and President Global Sales, Marketing and Operations, presided over the signing of the agreement during a meeting at the Repsol Campus in Madrid.**

**Madrid, December 13th, 2017** - Repsol and Microsoft have signed a strategic agreement that will allow the energy company to advance its digitalization process, and allow the software and cloud computing company to develop innovative solutions for the energy industry. The agreement was signed by Repsol CEO Josu Jon Imaz and Microsoft Spain president Pilar López, who was accompanied by Microsoft Executive Vice President and President Global Sales, Marketing and Operations Jean-Philippe Courtois. Also present at the signing were María Victoria Zingoni, Repsol's Downstream Executive Managing Director and Antonio Lorenzo, Repsol's Corporate Director of Strategy, Control and Resources.

Repsol will implement cloud computing-based technology developed by Microsoft, such as the hybrid cloud platform Azure, which will allow for scalability and ubiquity in both data storage and in processes. Repsol expects to move a significant portion of its processing capacity to smart cloud platforms over the coming three years. In addition, Repsol will adopt the Office 365 communication, collaboration and productivity solution for its employees.

The agreement will involve joint work between both companies in identifying innovative solutions for the energy industry based on cloud computing, artificial intelligence, IoT, big data, mixed reality, and other technologies. Microsoft will provide Repsol preferential access to a specialized multidisciplinary team with extensive knowledge of the energy sector, as well as its experienced R&D team, Microsoft Research, for work on innovative projects. Microsoft will also provide information about future developments and technology currently in beta to Repsol's technical departments for testing and evaluation.

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## **Creation of a Digital Projects Coordination Team**

The agreement provides for the creation of a Digital Projects Coordination Team, which will manage the partnership between Repsol and Microsoft, promote joint initiatives between both companies and work to identify specific business scenarios. The application of this cutting-edge digital technology will provide Repsol with a competitive advantage and prepare it to successfully address future needs. This team will also propose concept testing and prototype development in order to evaluate the practical feasibility of innovative models in customer experience, talent management, operations and the digital product and service offering.

## **About Microsoft**

Microsoft (NASDAQ "MSFT" @microsoft) is the leading platform and productivity company for the mobile-first, cloud-first world, and its mission is to empower every person and every organization on the planet to achieve more.

## **For more information:**

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