Investor Update

September 2023

Stepping up the Transition Driving growth and value



The Repsol Commitment Net Zero Emissions by 2050



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In October 2015, the European Securities Markets Authority (ESMA) published its Guidelines on Alternative Performance Measures (APMs). The guidelines apply to regulated information published on or after July 3, 2016. With effect from January 1, 2023, Repsol has revised its financial information reporting model. More details about said change and all the information and breakdowns relative to the APMs used in this presentation are available on Repsol's <u>website</u>.

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Multi-energy provider

550 Kboe/d

Production in 2022 600 Kboe/d Expected in 2023 1,909 Mbep Proved Reserves

1 10100 1000100

24 M Clients

5.5 M digital

1.5 M in gas and power





4,899 Kt A Petrochemical capacity (basic and derivative)





3,870 MW

Power generation capacity

1,645 MW

Renewable generation

Index

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Path to 2030

01.



Ambitious transformation journey to thrive in Energy Transition

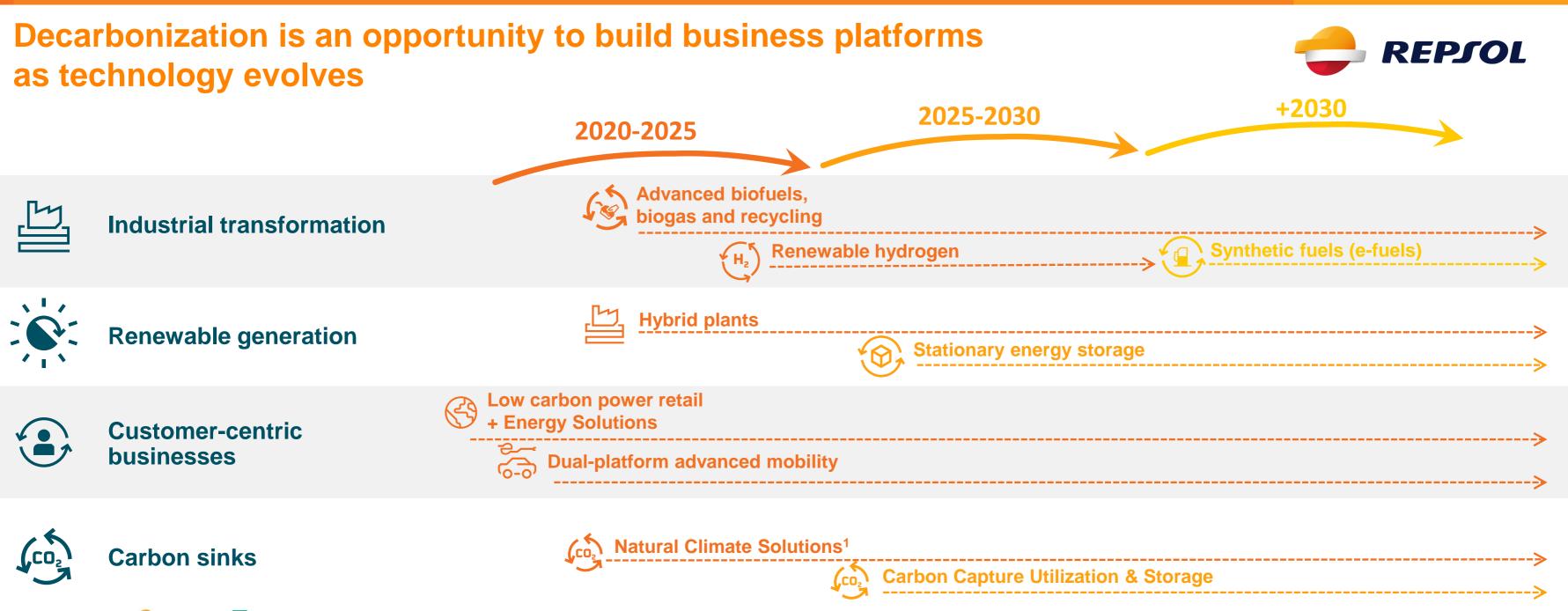


Towards Net Zero emissions

Leading investor proposition



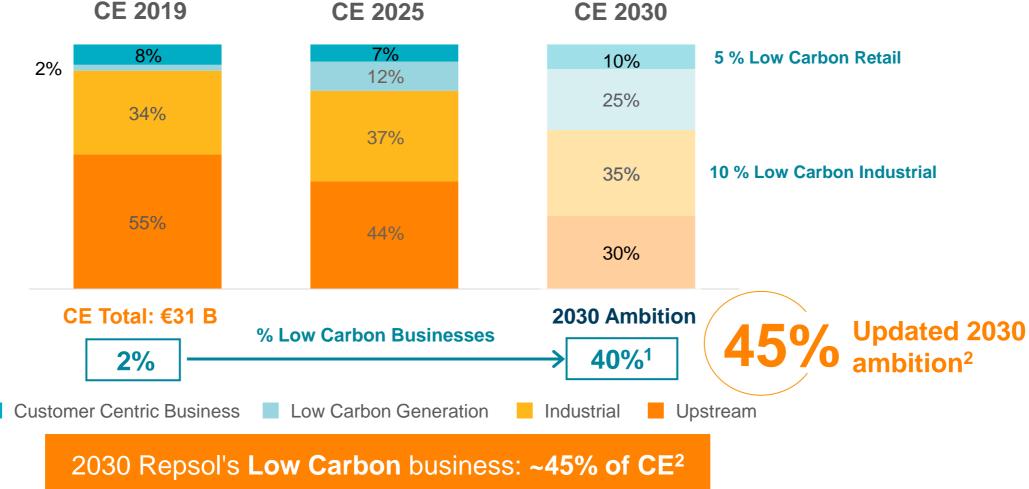
New operating model



Svlvestris

Repsol 2030: A more sustainable, balanced and profitable company

Transforming the company's portfolio



1. Increase in low carbon CE through investments in low carbon generation, new industrial low carbon platforms (circularity, H₂ & e-fuels, etc.), decarbonization through efficiency initiatives, e-mobility, and value-added services, among others 2. The Capital Employed in Low Carbon Businesses by 2030 increases to 45% from the original SP objective of 40% 3. In homogeneous price basis @\$50/bbl & \$2.5 HH Note: CE of RES considering consolidation by the proportional method. Capital employed figures not including Corporation (€2 B in 2019)





Strategy 2021-25:

02.



Delivering financial targets while transforming the company Ambition 21-25

2021 - 2022

Ensuring strong performance and financial strength

In an uncertain economic and commodities environment

- Efficiency & capital discipline
- Capex reduction
- Prudent financial policy and commitment with current credit rating

- Metrics growth & high Capex intensity
- ROCE and gearing

Self-financed plan @\$50/bbl & \$2.5 HH Ensuring shareholder value maximization



2023 - 2025

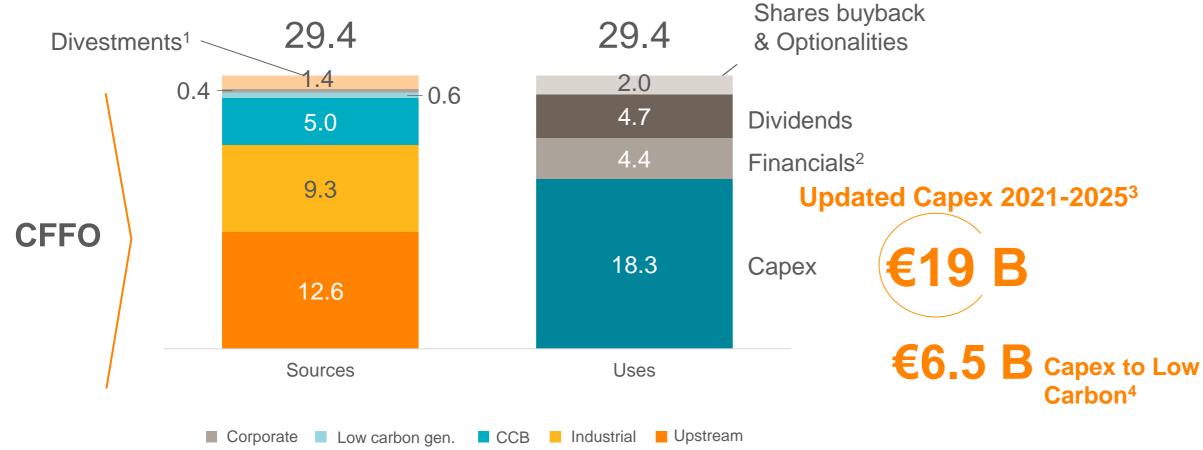
Accelerating transformation and delivering growth

- Portfolio optimization & new business platforms

Self-financed plan

Cash generation

Cumulative sources and uses of cash, 2021-2025 (B€)



- 1. Includes RES portfolio divestments. Other potential inorganic transactions driven by new corporate model, are not included in this Sources and Uses of cash.
- 2. Includes interests and others as dividend to minority shareholders and hybrid bond interests
- €1 B low carbon capex increase over the original objective in the Strategic Plan 3.
- 4. The total capex in low carbon projects increases to ~€6.5 in 2021-2025 from the original SP objective of €5.5 B. The share of low carbon capex over the total company investment in 2021-2025 increases to 35% from the original SP objective of 30%



2021-2025 B-even post-dividends (\$/bbl)

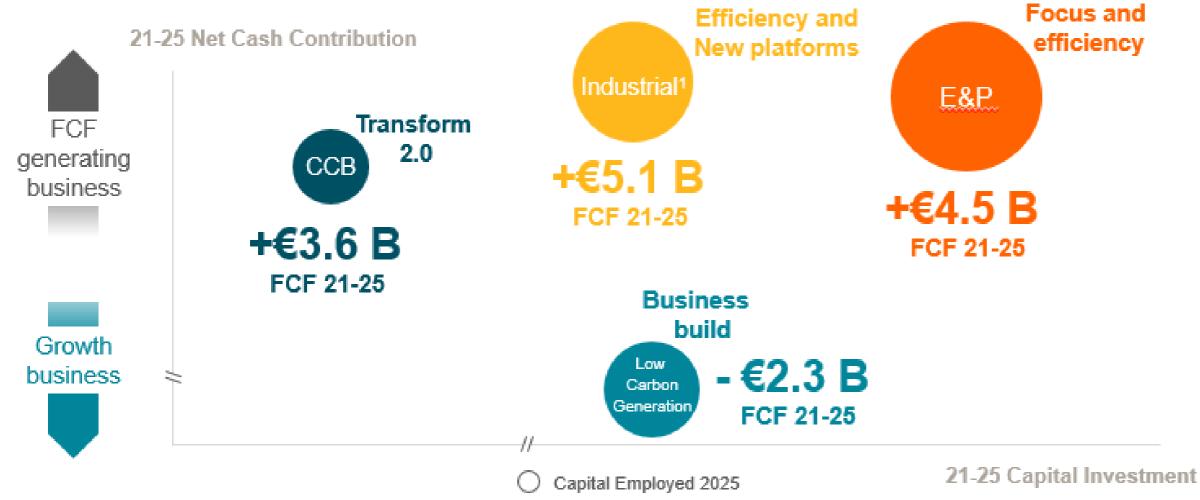






Legacy and new businesses driving portfolio performance along the Transition

Contribution to portfolio financial profile 21-25



1. Industrial includes Refining Spain and Peru R&M, Chemicals, Trading & Wholesale Gas businesses Note: Corporate values not considered





Contribution to carbon intensity reduction

Low carbon strategies

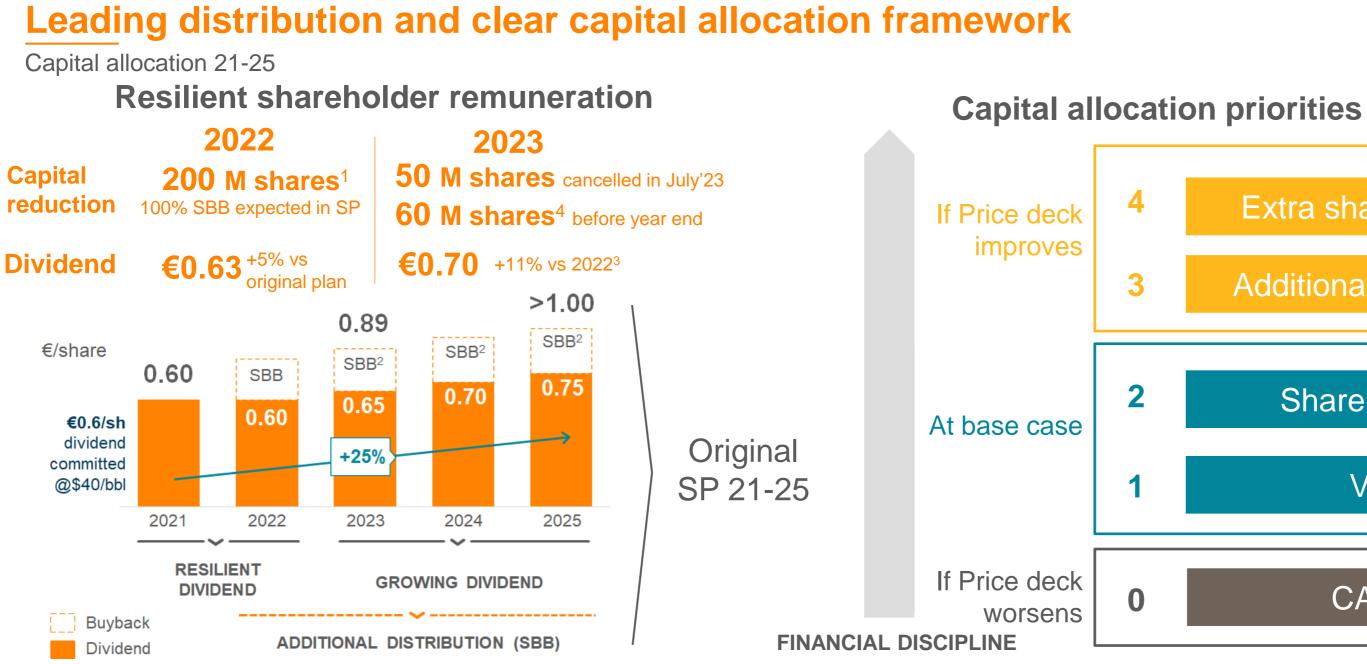


LOW CARBON PRODUCTS

PORTFOLIO DECARBONIZE

> CUSTOMER CENTRIC

LOW CARBON GENERATION



200 M shares redeemed in 2022, representing 13% of share capital at the beginning of 2022. 100% SBB expected in SP 2021-25

The SBB in 2023-25 period will depend on the CFFO generated

Expected dividend in 2023

Cancelation of another 60 M shares before year end through the implementation of a new 50 million share buyback program, with the remaining 10 M coming from treasury shares and shares held through derivatives



Extra shareholder distribution

Additional Low carbon CAPEX

Shareholder distribution

Value CAPEX

CAPEX flexibility

Preserving strong financial structure



S&P Global Ratings

FitchRatings

Moody's

Solid investment grade supported by Rating Agencies

S&P upgraded Repsol rating from BBB to BBB+ in November 2022 Moody's from Baa2 to Baa1 in December 2022 Fitch from BBB to BBB+ in June 2023

1. Includes leases







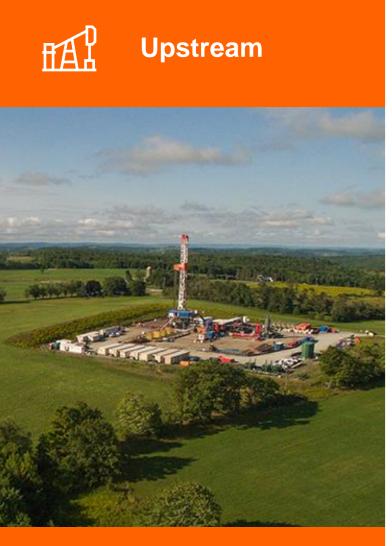
Last affirmation December 20, 2022

Business strategies

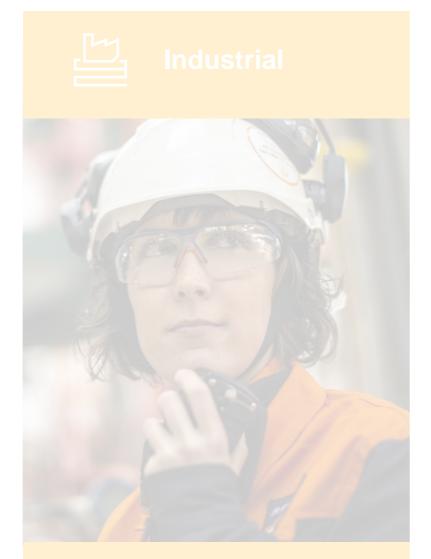




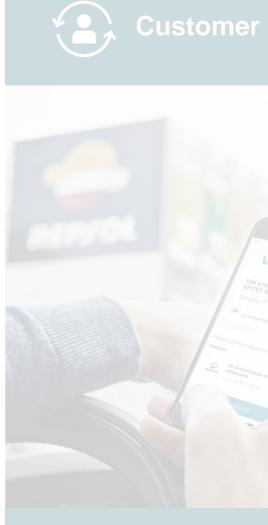
Setting the new business priorities



Yield and Focus



Yield and New Platforms



Yield and Transformation







Business Build

Repsol E&P priorities 2021-25

FCF as a priority (Leading FCF B-even)

Resilient Value delivery

Focused portfolio

- FCF breakeven <\$40/bbl
- Low capital intensity and flexibility
- Generate €4.5 B FCF @\$50/bbl & \$2.5 HH
- -15% OPEX reduction

- Top leading project profitability
- Short pay-back
- Digital program
- Reduction of -30% G&A

- Value over volume
 - Flexible production level (~620 kboed 2021-25)
 - <14 countries
- Leaner and focused exploration

Building optionality and strategic flexibility



Tier 1 CO₂ emissions

- Emissions intensity reduction of 75%
- Streamlining to a leaner upstream portfolio
- Decline/exit of carbon intensive and non-core assets



Focus portfolio and capex allocation: Playing to our core areas Upstream

Portfolio span reduction \rightarrow from >25 to <14 countries ambition



Highly selective new exploration strategy

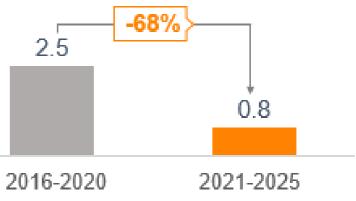
Successful track record discovering additional resources in productive basins recently

- Alaska North Slope: Horseshoe Mitquq/Stirrup
- US GoM: Black-tip/Monument _
- Mex GoM: Polok/Chinwol _
- Colombia Llanos: Lorito _
- S. Sumatra: Sakakemang _

Renewed strategy. Leaner and focused on productive basins, to shorten the cycle

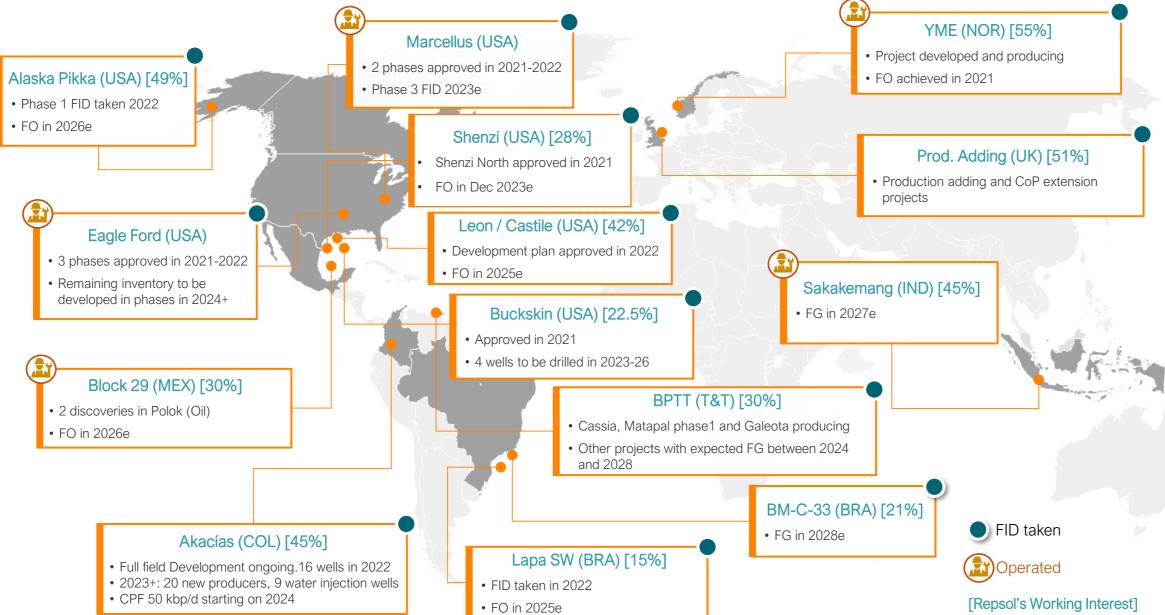
Exploration (B\$)





Progress in key projects to support future production

Upstream

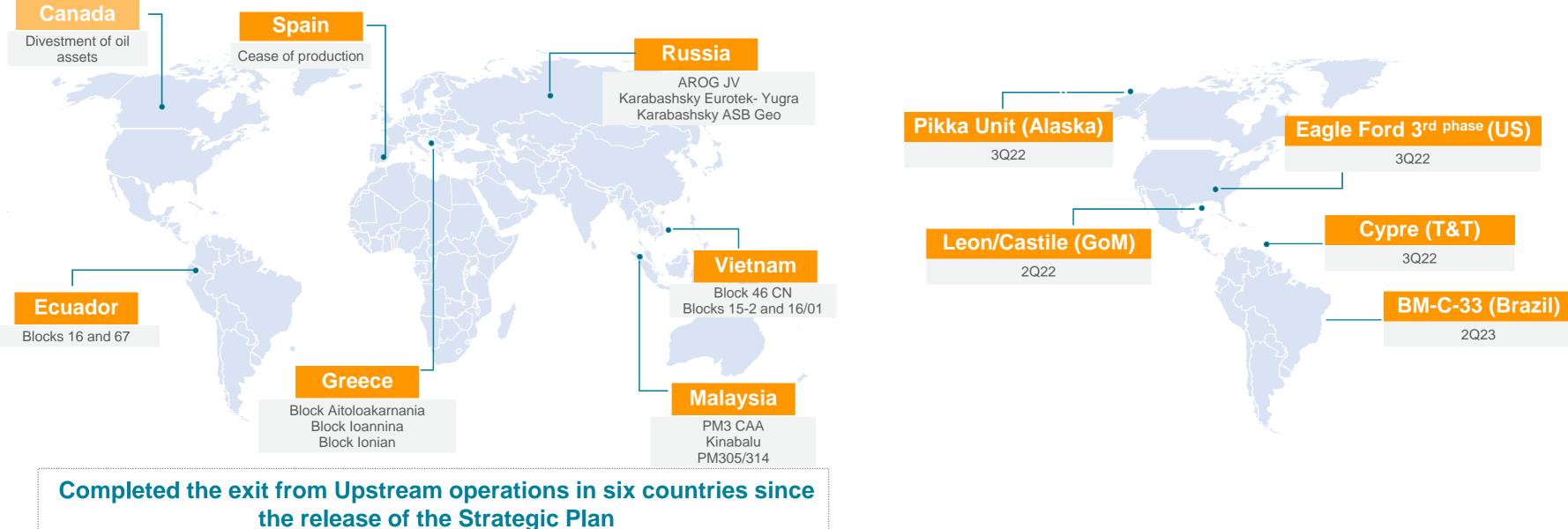




Progressing in portfolio rationalization and FIDs

Upstream

Portfolio rationalization





FIDs 2022 - 2023

High grading portfolio supporting carbon intensity reduction

Upstream

Repsol to become tier 1 lowest carbon intensity with a 75% reduction of scope 1+2 emissions

Emissions intensity per barrel produced (kgCO₂/boe)

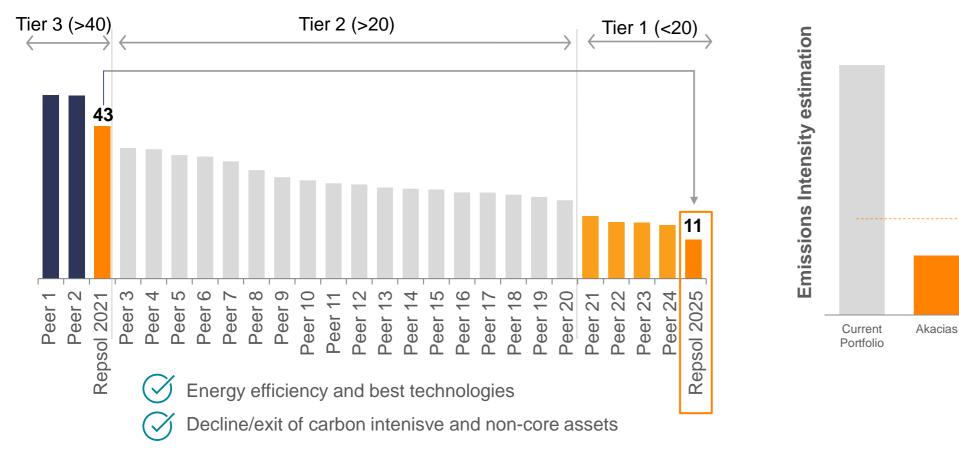
High growth new barrels with lower emission intensity

New production pushes down emissions intensity

Av. GOM

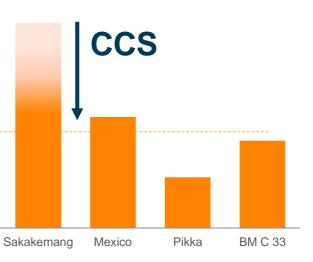
projects

YME



Note: The peers considered on the above chart are Eni, Gazprom, BHP, Conoco, Petronas, Hess, Anadarko, Exxon, Woodside, Equinor, CNPC, Total, Occidental, Kosmos, Marathon, CNOOC, Shell, OMV, Chevron, Petrobras, BP, Rosneft, Noble, Apache. 2019 Data Source: Wood Mackenzie Emissions Benchmarking Tool. Repsol 2022 E&P. Emissions intensity: 17 kgCO2/boe



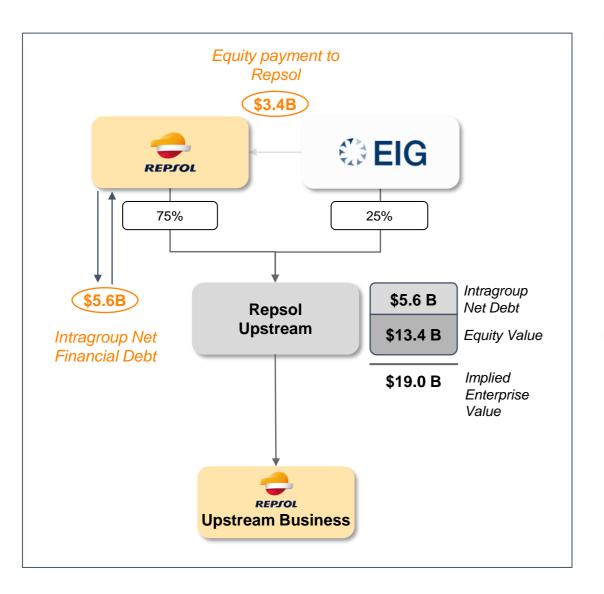


Emissions reduction projects in most intensive assets

Sakakemang: CCS project in FFD phase with 1.5-2 Mt CO_2 per year captured and a total investment of €247 M

EIG's acquisition of 25% Repsol Upstream equity stake for \$3.4 B

Upstream: Value crystallization through partnerships



Transaction structure

Enterprise Value for Repsol Upstream of \$19.0 B

- Net Financial Debt \$5.6 B
- \$13.4 B resulting Equity value

EIG's acquisition of 25% Working Interest in Repsol Upstream for \$4.8 B

- **\$3.4 B** Common equity
- **\$1.4 B** Net Financial Debt

Price Structure

(\$)

- 70% upfront payment on completion (received in 1Q23)
- 30% to be paid in three equal annual instalments over a three-year period

Governance

No change of control

- Repsol remains the controlling shareholder and, as such, retains control over the operations
- The vehicle remains part of the Repsol Group and is consolidated, from an accounting perspective, by the global integration method

Board: 8 Directors

- 4 Repsol + 2 EIG + 2 Independents
- Repsol retains the Chairman with casting vote

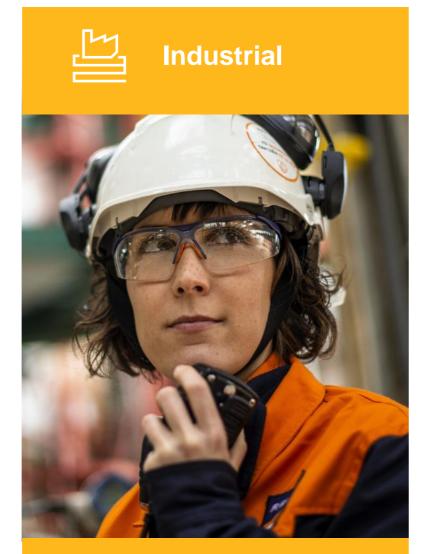




Setting the new business priorities



Yield and Focus



Yield and New Platforms



Yield and Transformation







Business Build

Maximizing yield and developing the next wave of profitable growth

Industrial Strategy 2021-25

Refining¹

- Net Cash Margin 1Q Solomon and Wood Mackenzie
- Advantaged position _
- Enhancing competitiveness and _ operational performance

Chemicals

- **Differentiation** with high value products
- Growth in incoming opportunities
- Feedstock flexibility: 60% _ LPGs to crackers vs 25% EU average

2 Digitalization

Yield

Cash generation in a

complex environment

Industry 4.0 driving integration & improved decision making

- Automated and self-learning plant optimization based on real-time data —
- Enhance asset availability to maximize output and optimize maintenance costs (-5% by 2025)
- Integrating value chain management through planning models based on AI and machine learning _
- Smart energy optimizers to reduce consumption and GHG emissions (-0.1 Mt CO₂) _

3 New platforms

Leadership in new lowcarbon businesses (hydrogen, waste to x, etc.) **Circular platforms** (recycling and chemicals from waste)





Trading

- Maximize the integration and value from assets
- Incremental growth in key products and markets

Grow in low carbon businesses (biogas/biofuels, CO_2 , etc.)

Transformation of our sites into multi-energy hubs

Low Carbon Products

1.9 GWeq

Increased renewable H₂ ambition by 2030

- +40% increased 2025 ambition to 0.55 GWeq
- +60% increased 2030 ambition to 1.9 GWeq
- Two route: electrolysis and biomethane
- E-fuels demo plant underway
- 2.5 MW electrolyzer in Petronor by 2022

6 2 Mton

Low carbon fuels¹ by 2030

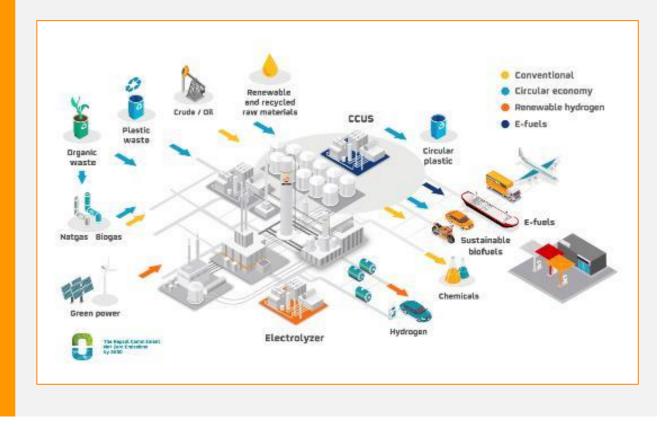
- 1.3 Mton of low carbon fuels to 2025
- Advanced HVO, the best option to comply with the legislation and grow in biofuels generating value
- First biofuels marketer in Spain
- Multi-technology and raw material approach

△ +20%

Recycled polyolefins by 2030

- 10% recycled polyolefins by 2025
- Chemical and mechanical recycling

Multi-energy hubs that fit into a more sustainable future

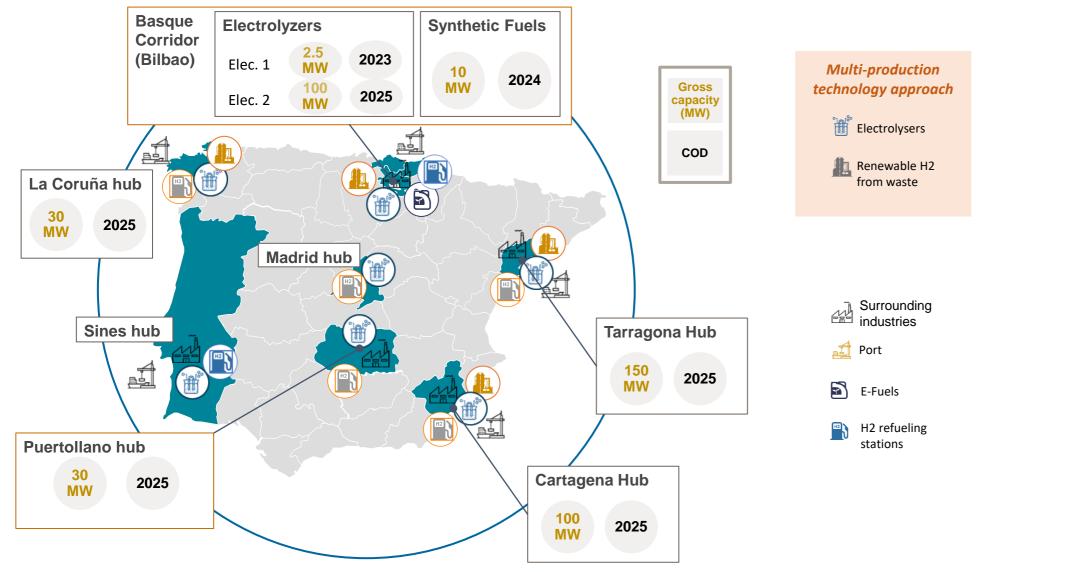


Maximizing Value through partnerships



Ambition to become a leader in renewable H₂ in the Iberian Peninsula

Renewable Hydrogen



1. Repsol's hydrogen ambition conditioned to access to regulatory changes and availability of EU recovery funds Plan

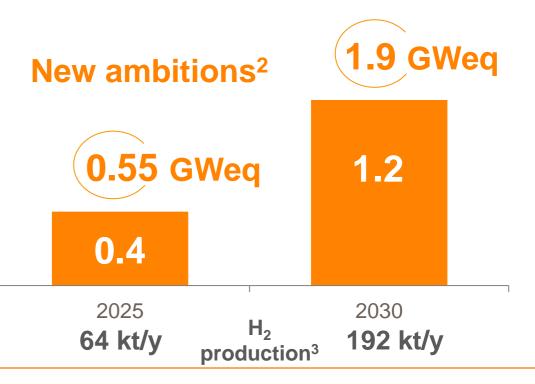
2. Renewable H2 ambition increased in October 2021 from 0.4 to 0.55 GWeg in 2025 and from 1.2 to 1.9 GWeg in 2030 3. Considering a ratio of 0.02 t/h per MW and 8,000 hours of operation per year based on Repsol's past projects





Clear ambition¹ to become Iberian leader

Renewable H₂ capacity under development [GWeq]



Repsol to become an active H₂ player

across uses, and a strategic partner to develop the Government ambition

Repsol becoming an advantaged producer of low carbon fuels

Low carbon fuels

Repsol best positioned for sustainable biofuels production

Reaching > 2 Mta of low carbon fuels in 2030¹



Already a leading biofuels producer, and first biofuels marketer in Spain (66% share)

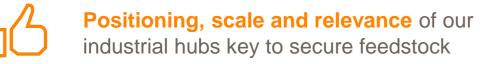


Leveraging our **tier one industrial sites** to produce biofuels in own facilities through modifications of current units

- Lower Capex: <€500/t in existing plants (vs. >€1000/t of peer's new plants)

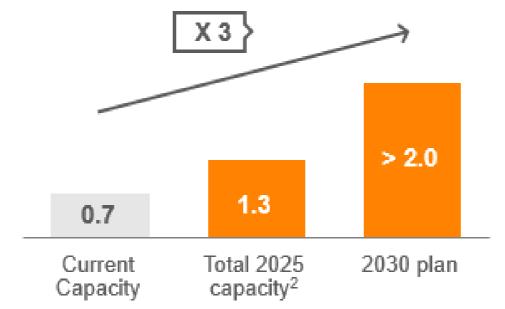


Average projects IRR >15%



Low carbon fuels gross production (Mta)

Updated ambition: from 600kt of HVO to >2 Mt of low carbon fuels



Repsol with a leading sustainable biofuels ambition

1. Gross volumes 2. Expected capacity of sustainable biofuels by 2025 includes: 700 kt/y from current existing capacity from the advanced biofuels plant in Cartagena, 130 kt/y capacity from a gasification plant to produce methanol and ~300 kt/y capacity through modifications in existing units. 3. Gross volume. It includes Repsol's whole circular strategy: biofuels, circular chemical products and plastics and biogas production



With a multi-technology and raw material approach

Use of wastes as feedstock

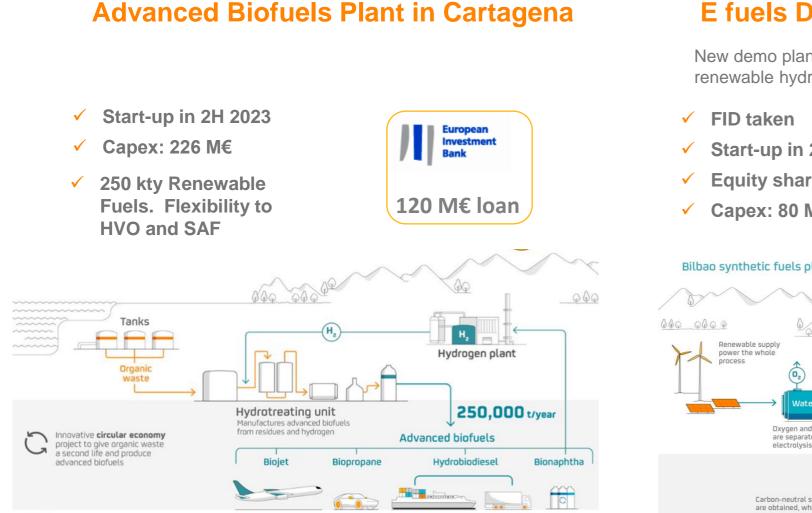


Refused Derived Fuel

- > 65% of biofuels produced from waste by 2030 (up to _ 100% potentially to satisfy market or regulation demands)
- Large availability of required feedstock with flexibility _ between alternatives
- ~4 Mt of waste³ to be used as raw materials by 2030

Transformation of our sites into multi-energy hubs

New Low Carbon Business key projects



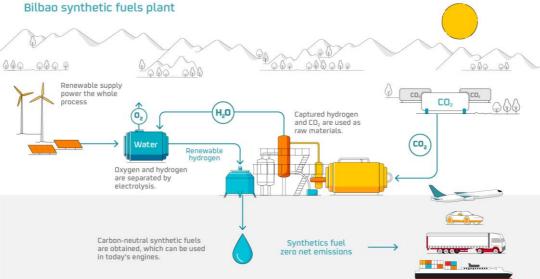
These biofuels will allow the reduction of 900,000 t CO2/year

E fuels Demo plant in Bilbao

New demo plant of synthetic fuels from CO₂ and renewable hydrogen (10 MW electrolyzer included)



- Start-up in 2025
- Equity share 50%. FID 2023
- Capex: 80 M€





2 Enerkem

Ecoplanta in Tarragona

Urban Waste recovery by gasification (Enerkem technology) to produce bio and circular fuels and chemical raw material (methanol)

- FID expected 2023 \checkmark
- Start-up in 2026

EU green deal alignment: The project has been selected for the Innovation Fund funding program from the European Commission's Innovation Fund for large scale projects with **100 M€**. It is one of the 7 awarded project among more than 300 applications.



Transforming waste into circular methanol

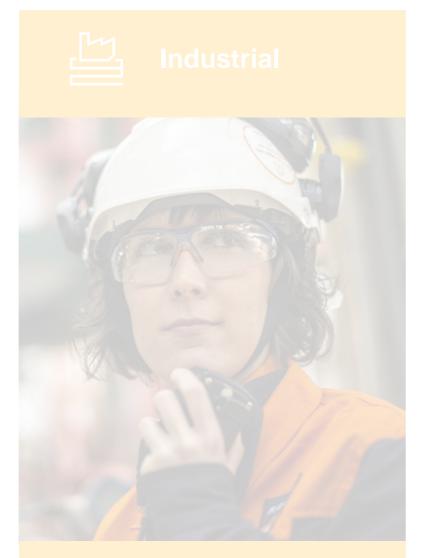


Decarbonization solution - GHG emissions reduction

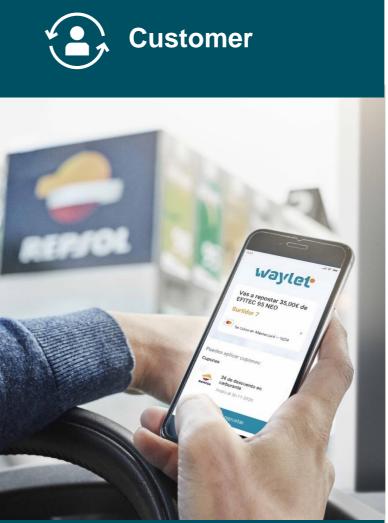
- Achieving 3.4 Mt CO2eq of greenhouse gas (GHG) emissions reductions over the first ten years of operation.
- · Recycling over 70% of the carbon present in the residual waste.

Setting the new business priorities









Yield and Transformation





Strong and growing profits and cash generation

Customer Strategy 2021-25



working

More autonomous management, strengthening **entrepreneurship culture**



High-growth power customer business

Building on our advantages

Customer transformation



 Unique position to serve the multi-energy needs of our customers

- >6 M Waylet by end March 2023 (3x vs 2020)
- Vivit and Energy Origin launched in 2021
- Launching transversal loyalty program

≈ +1,000

Public PoR by 2022 in Iberia

- Quick chargers every 50 km in Spain by 2022
- Capex €50 M in Spain
- Ultra / fast charging terminals in premium locations

355

Solar communities by end of 2022

- Innovative solutions for energy generation and optimization, reinforcing a multi-energy offer
- Solar360: self-consumption
- Solmatch and Ekiluz: communities oriented

synthetic fuels

Traditional fuels

Mobility services

Autogas & NGV

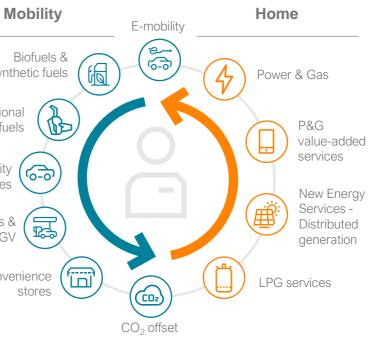
Convenience

Simplifying the net-zero journeys of our customers

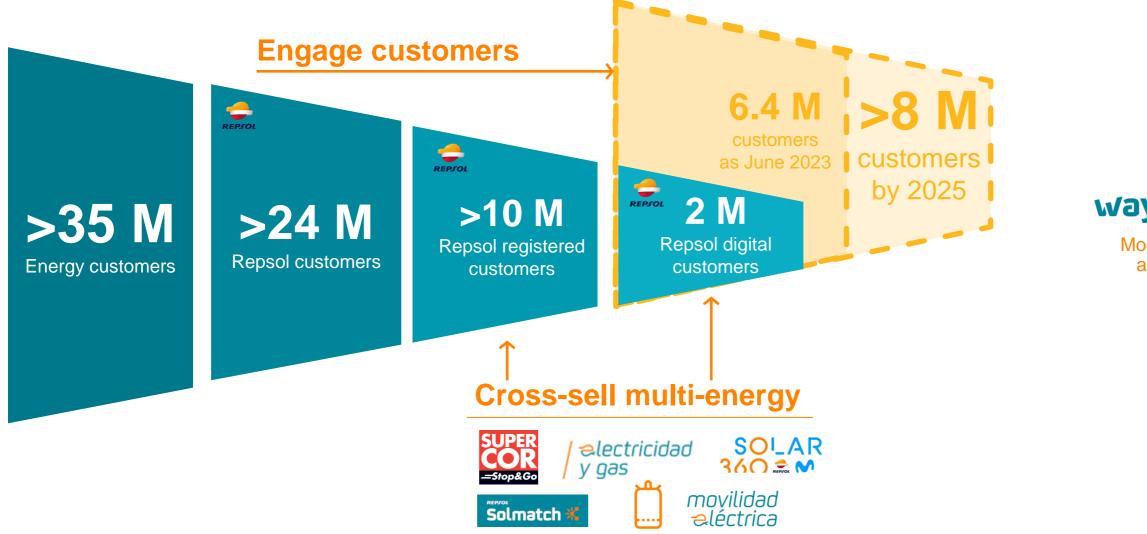
To drive 1.4x EBITDA by 2025 (vs. 2019)



A differentiated multi-energy customer centric view



Launching Repsol's Transversal Loyalty Program to orchestrate customer-centric multienergy approach across customer base



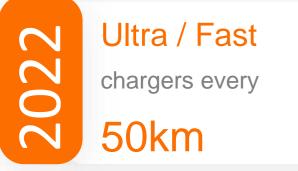
New transversal loyalty program to reach 8 M customers (100% digital) and generate incremental margin by 2025



REPJOL repsol.es **Transversal** waylet vivit **Ioyalty Program** Mobility Integrated customer data Home app _ app Seamless customer experience Data driven personalization Promotions and benefits – Partner ecosystem Other digital assets Guía Repso BOX REPJOL <u>88</u> w?ble 📥 REPJOL 📥 REPJOL PIDE TU GASÓLEO

Repsol to develop widespread, smart, conveniently-located charging network

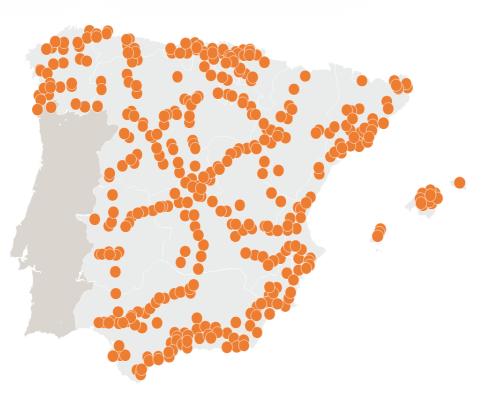
e-Mobility



+1,000

public chargers

Committed to develop a charging network in Iberia focused in **fast** and ultrafast chargers in main transport corridors









Connected Energies

Innovative program that raises the multi-energy profile of the offer to its customers.

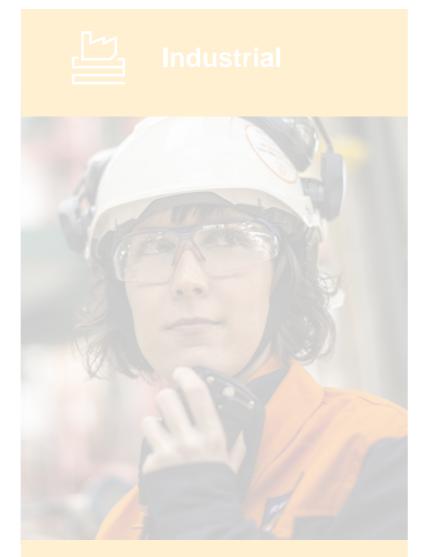
Single supplier, covering all client needs. Including fuels, electricity, gas, solar and e-mobility

6 M Waylet users as potential customers

Setting the new business priorities



Yield and Focus



Yield and New Platforms



Yield and Transformation







Business Build

Developing a competitive renewable player with international platforms

Low Carbon Generation

1 ★ 20 GW

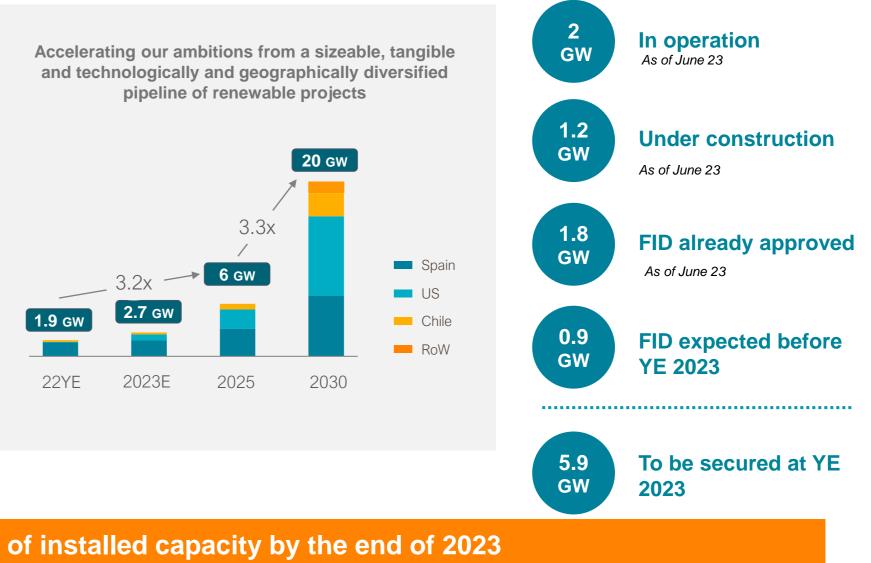
Increased Renewables capacity by 2030

- +15% RES ambition to 6 GW (2025)
- +60% RES ambition to 20 GW (2030)
- Hecate optionality: RoFos and takeover
- Balanced technology mix: solar, wind & hvdro
- Hybrid projects and storage 4.3 GW pipeline
- Relevant presence in OECD markets

>10%

Best-in-class Equity IRR

- Capturing full yield of every project phase:
 - Top development and operational capabilities
 - Optimal Structuring and financing
 - Differentiated Energy & risk management
 - Asset rotation of operational assets



On-track to reach worldwide 2.7 GW of installed capacity by the end of 2023

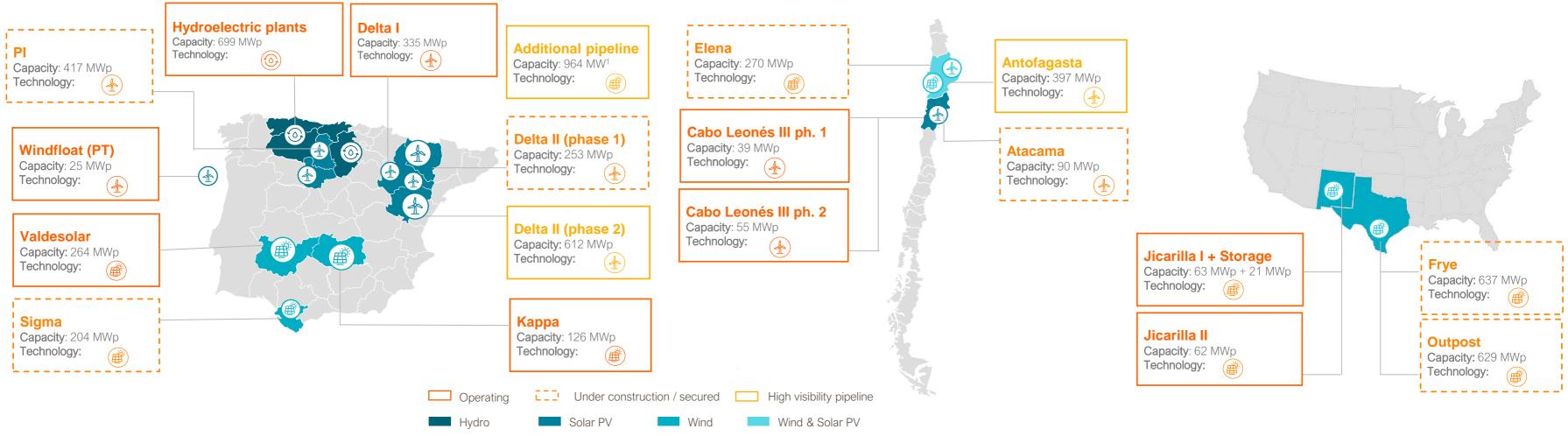
Notes: assuming Hydro is entirely in Spain and considering 100% in Spain and International (excl. Chile) and 50% JV stake in Chile; US Solar includes Solar PV plus Battery Storage.

Selectively investing to create value



Strong portfolio of advanced stage projects with short term material growth and robust profitability

Chile



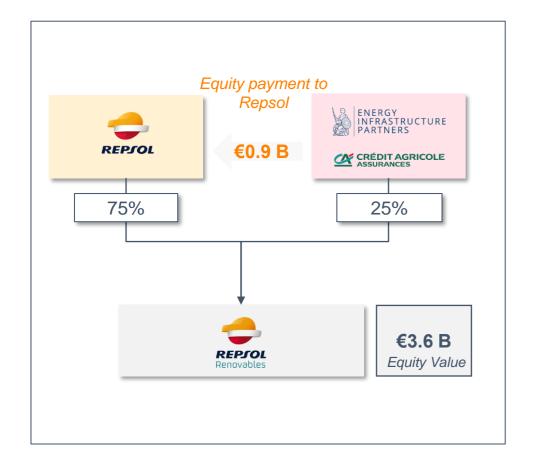
(1) Greenfield projects with interconnection rights, including solar hybridization projects in wind portfolio. Asterion is not included.

Spain



EIP - Crédit Agricole acquisition of 25% Repsol Renovables equity stake for €0.9 B

Value crystallization through partnerships



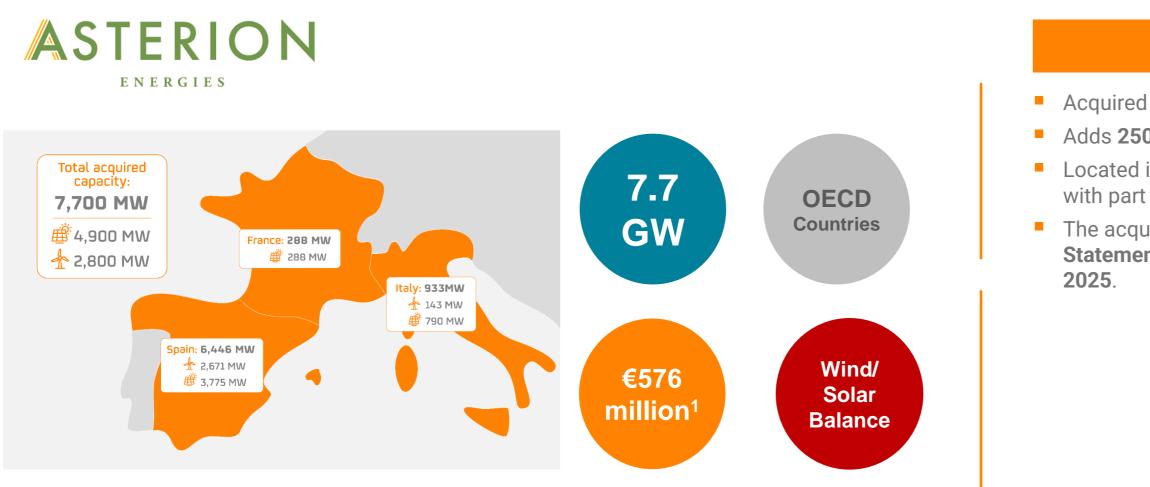
Transaction Overview¹

- Price implied valuing Repsol's renewables business at €4.4 B, including debt
- Partnership with reputable, experienced investors specialized in the renewable sector and with a long-term view
- **Represents a validation of Repsol's strategy in renewables** and reinforces, through investment commitments, the achievement of the objectives set out by the company
- Demonstrates the strength of the renewables growth model that Repsol has built in the last three years
- Delivers stated objectives to bring in minority partner committed to Repsol's 2025 and 2030 capacity targets
- Repsol retains control of the vehicle and consolidation



Latest acquisition helps to de-risk 2025 and 2030 capacity addition targets

De-risking the ambition



(1) Transaction closing by the end of February 2023





ABO Wind

- Acquired three wind farms and two solar plants in Spain
- Adds **250 MW** to Repsol portfolio of renewable projects
- Located in Palencia, will share interconnection infrastructures with part of the Repsol PI wind project.
- The acquired assets have a **positive Environmental Impact** Statement (EIS) and will come into operation between 2024 and

Decarbonization Metrics and targets





Repsol's set of key metrics and targets, with one core metric

| Carbon Intensity reduction (% CO ₂ e/energy) | 2025-2030-2040-2050 w/ scope 3 included Three metrics for scope 3: primary energy*, end-user sales**, total sales** | GW rene Business metrics driving CO₂ GWe pro emissions E&P proc Oil proce |
|---|--|--|
| Absolute emission reduction (% of CO ₂ e) | Scope 1+2 operated 2030* Scope 1+2+3 net 2030* | |
| Emission reduction E&P | Methane intensity 2025 (%methane/gas output)* Routine flaring reduction 2025 (%)* Emission intensity reduction 2025 (%CO₂/boe)* | Capital allocation (% of total capital allocated to low- carbon) • % Capex • % Capital |



newable power generation capacity: 2025-2030^{*}, 2040-2050^{**} production of renewable liquid fuels: 2025-2030^{*}, 2040-2050^{**} roduction of renewable hydrogen: 2025-2030*, 2040-2050** roduction^{**} (boed)

cessed in refineries^{**} (ton/yr)

ex^{*} 2021-2025,^{**} 2030-2050 ital employed^{*} 2030,^{**} 2040-2050

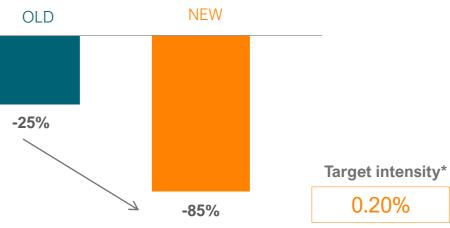
Renewed decarbonization ambition

Carbon Intensity Indicator reduction targets [gCO₂/MJ]





Absolute emissions reduction (%)



* Operated methane emissions / marketed gas (% v/v)

Delivery





Solid results and cash flow generation. Confirmed shareholder distributions for 2023

Key messages 2Q23

| €827 M Adjusted Income -56% vs 1Q23 -62% vs 2Q22 | €1.7 B CFFO -7% vs 1Q23 -8% vs 2Q22 | Strong quarter in a normalized Softer gas prices in North Amer Operational performance in-line Refining margins above previou Agreement to settle Addax litigation Delivering on shareholder remuted |
|---|---|--|
| €0.8 B Net Debt -9% vs Mar'23 -65% vs Dec'22 | 2.8% Gearing -5.2 p.p. vs Dec'22 | Additional 60 M shares capital in 2022-2023 Total shareholder distributions of Accelerating transformation Strategic update in 1Q24 |

d macro environment

- erica
- ne with FY expectations
- us cycles
- gation

nuneration commitments

- I reduction before end-2023 in 2023 and 310 M shares in
- of ~ €2.4 B in 2023

Confirmed shareholder distributions of ~ €2.4 B in 2023

Outlook 2023

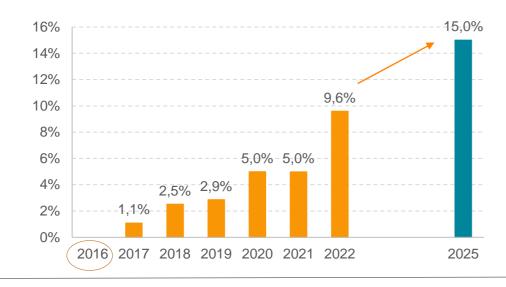
| Refining margin indicator | 9 \$/bbl | Sustained middle-distillate spreads, strong gasoline cracks and lower energy costs | | |
|------------------------------|--|--|--|--|
| Upstream production | 590 - 610 Kboe/d | 600 Kboe/d YTD | | |
| Cash Flow from Operations | ~ €7 B vs ~ €8 B before | 80 \$/bbl Brent (Unchanged) 3 \$/Mbtu Henry Hub (vs 4 \$/Mbtu before) Lower Chemicals, Maxus, f/x | | |
| Shareholder remuneration | >30 % CFFO vs upper end 25-30% CFFO | ~ €2.4 B total shareholder remuneration +11% dividend vs 2022 to 0.70 €/share Additional 60 M shares to be canceled before year end, for a total 110 million shares canceled in 2023 | | |
| Organic Capex | ~ €5 B | 35% Low Carbon initiatives | | |



Progress towards 2025 and 2030 decarbonization targets

Decarbonization delivery (SP 21-22)

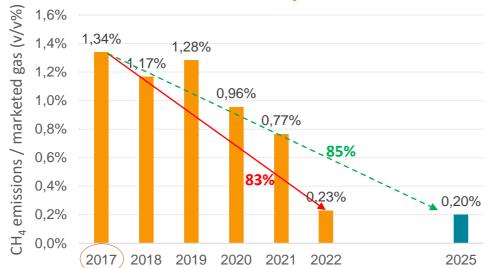
% reduction CII 2025



Scope 1+2 reduction 2030 (MtCO₂e)



Methane intensity reduction 2025



CO₂e Reduction Plan 2021-2025







Year of reference

Real value



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Investor Update

September 2023

Stepping up the Transition Driving growth and value



The Repsol Commitment Net Zero Emissions by 2050