Investor Update

March 2023





The Repsol Commitment Net Zero Emissions by 2050

Disclaimer



ALL RIGHTS ARE RESERVED ©REPSOL,S.A.2023

This document contains information and statements that constitute forward-looking statements about Repsol. Such estimates or projections may include statements about current plans, objectives and expectations, including statements regarding trends affecting Repsol's financial condition, financial ratios, operating results, business, strategy, geographic concentration, production volumes and reserves, capital expenditures, cost savings, investments and dividend policies. Such estimates or projections may also include assumptions about future economic or other conditions, such as future crude oil or other prices, refining or marketing margins and exchange rates. Forward-looking statements are generally identified by the use of terms such as "expects," "anticipates," "forecasts," "believes," "estimates," "appreciates" and similar expressions. Such statements are not guarantees of future performance, prices, margins, exchange rates or any other event, and are subject to significant risks, uncertainties, changes and other factors that may be beyond Repsol's control or may be difficult to predict. Such risks and uncertainties include those factors and circumstances identified in the communications and documents filed by Repsol and its subsidiaries with the Comisión Nacional del Mercado de Valores in Spain and with the other supervisory authorities of the markets in which the securities issued by Repsol and/or its subsidiaries are traded. Except to the extent required by applicable law, Repsol assumes no obligation - even when new information is published, or new facts are produced - to publicly report the updating or revision of these forward-looking statements.

This document mentions resources which do not constitute proved reserves and will be recognized as such when they comply with the formal conditions required by the system "SPE/WPC/AAPG/SPEE Petroleum Resources Management System" (SPE-PRMS) (SPE – Society of Pretroleum Engineers).

In October 2015, the European Securities Markets Authority (ESMA) published its Guidelines on Alternative Performance Measures (APMs). The guidelines apply to regulated information published on or after 3 July 2016. The information and breakdowns relative to the APMs used in this presentation are updated quarterly on Repsol's website.

This document does not constitute an offer or invitation to purchase or subscribe securities, pursuant to the Provisions of the Royal Legislative Decree 4/2015 of the 23rd of October approving the recast text of the Spanish Securities Market Law and its implementing regulations. In addition, this document does not constitute an offer to purchase, sell, or exchange, neither a request for an offer of purchase, sale or exchange of securities in any other jurisdiction.

The information contained in the document has not been verified or revised by the Auditors of Repsol.

Multi-energy provider



550 Kboe/d

Production

1,909 Mbep

Proved Reserves

24 M

Clients

5.5 M digital

1.5 M in gas and power

4,899 Kt Petrochemical capacity (basic and derivative) +1 Mbbl/d Refining Capacity

6 Refineries

4,651

Stations in Spain, Portugal, Peru and Mexico



Recharging points

42.1 Mtep

Processed Crude

3,870 MW

Power generation capacity

1,645 MW

Renewable generation

Note: data end 2022

Index

- **01.** Path to 2030
- **02.** Strategy 2021-2025
- **03**. Business strategies
- **04**. Decarbonization: Metrics and targets
- **05.** Delivery



Path to 2030

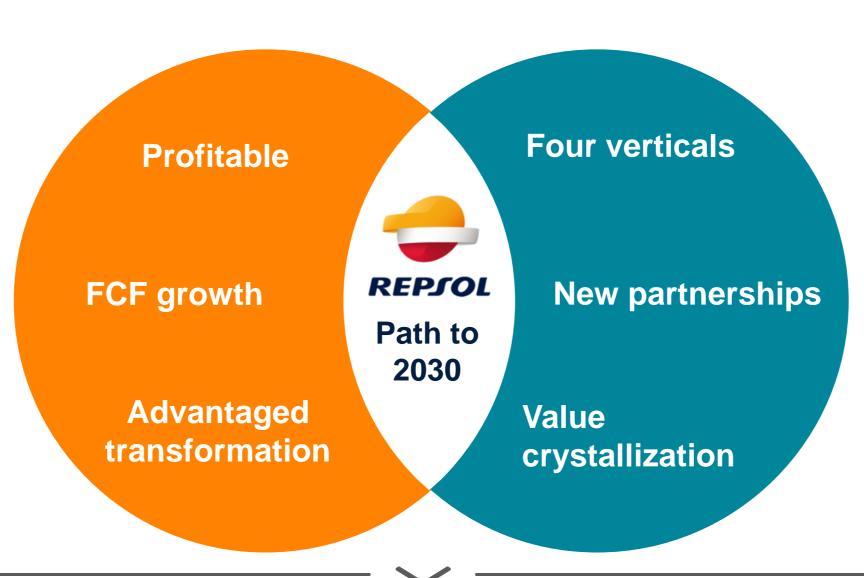


01

Ambitious transformation journey to thrive in Energy Transition



De-carbonize the portfolio



New operating model

Towards Net Zero emissions

Leading investor proposition

Decarbonization is an opportunity to build business platforms as technology evolves





Industrial transformation



Renewable generation



Customer-centric businesses





Carbon sinks







Advanced biofuels, biogas and recycling



Hybrid plants >

2025-2030



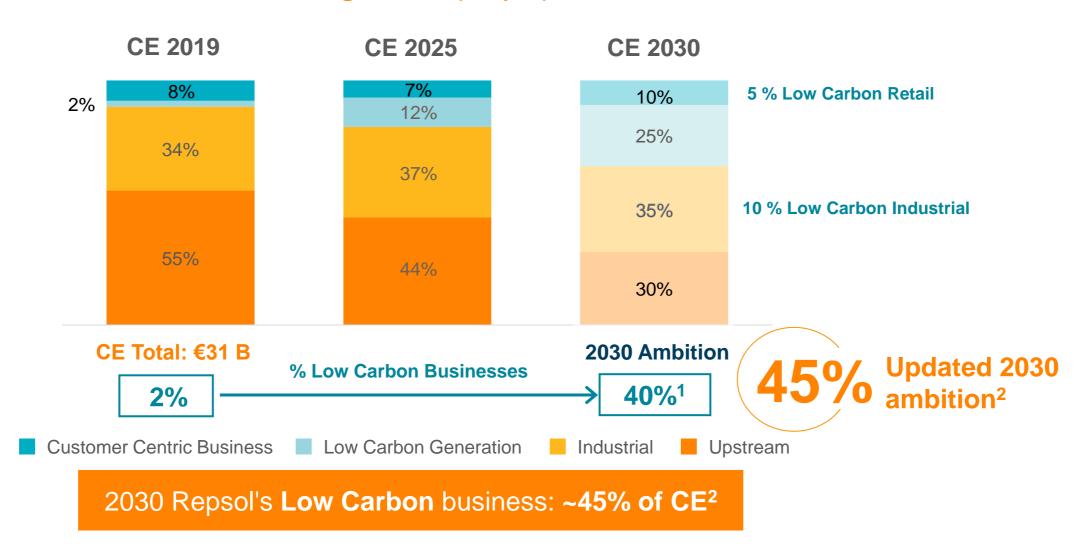
2020-2025



Repsol 2030: A more sustainable, balanced and profitable company



Transforming the company's portfolio



Increase in low carbon CE through investments in low carbon generation, new industrial low carbon platforms (circularity, H₂ & e-fuels, etc.), decarbonization through efficiency initiatives, e-mobility, and value-added services, among others
 The Capital Employed in Low Carbon Businesses by 2030 increases to 45% from the original SP objective of 40%
 In homogeneous price basis @\$50/bbl & \$2.5 HH
 Note: CE of RES considering consolidation by the proportional method. Capital employed figures not including Corporation (€2 B in 2019)

Strategy 2021-25:



02.

Delivering financial targets while transforming the company

Ambition 21-25



2021 - 2022

2023 - 2025

Ensuring strong performance and financial strength In an uncertain economic and commodities environment

- Efficiency & capital discipline
- Capex reduction
- Prudent financial policy and commitment with current credit rating

Accelerating transformation and delivering growth

- Portfolio optimization & new business platforms
- Metrics growth & high Capex intensity
- ROCE and gearing

Self-financed plan @\$50/bbl & \$2.5 HH

Ensuring shareholder value maximization

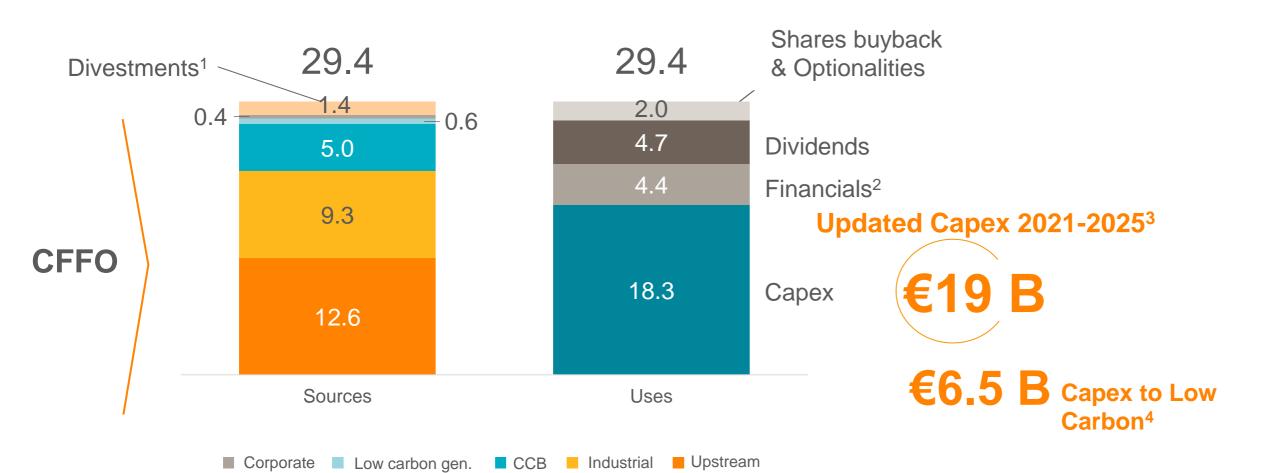
Self-financed plan

Cash generation



Cumulative sources and uses of cash, 2021-2025 (B€)







< \$45/bbl FCF BE pre-SBB

^{1.} Includes RES portfolio divestments. Other potential inorganic transactions driven by new corporate model, are not included in this Sources and Uses of cash.

^{2.} Includes interests and others as dividend to minority shareholders and hybrid bond interests

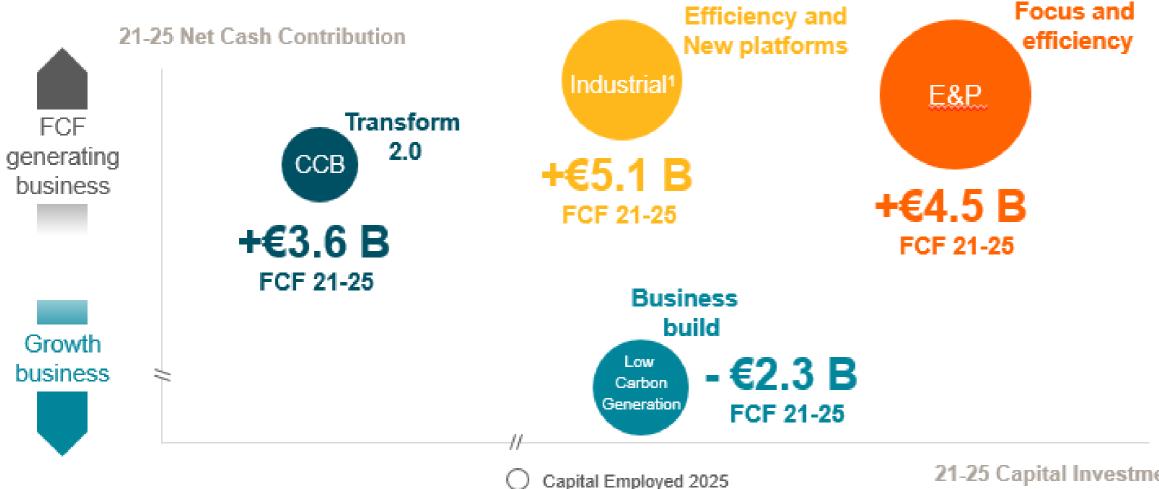
^{3. €1} B low carbon capex increase over the original objective in the Strategic Plan

^{4.} The total capex in low carbon projects increases to ~€6.5 in 2021-2025 from the original SP objective of €5.5 B. The share of low carbon capex over the total company investment in 2021-2025 increases to 35% from the original SP objective of 30%

Legacy and new businesses driving portfolio performance along the Transition



Contribution to portfolio financial profile 21-25



Contribution to carbon intensity reduction

Low carbon strategies

CIRCULAR **ECONOMY**

LOW CARBON PRODUCTS

PORTFOLIO DECARBONIZE

> CUSTOMER CENTRIC

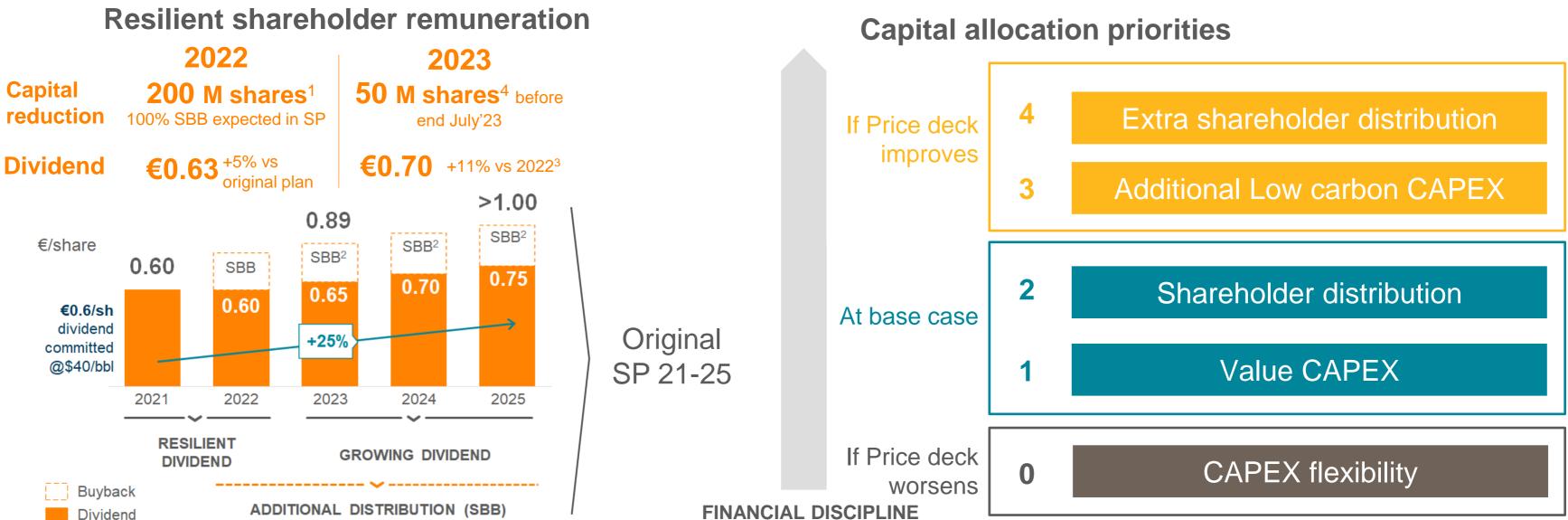
LOW CARBON GENERATION

21-25 Capital Investment

Leading distribution and clear capital allocation framework



Capital allocation 21-25



^{1) 200} M shares redeemed in 2022, representing 13% of share capital at the beginning of 2022. 100% SBB expected in SP 2021-25

⁾ The SBB in 2023-25 period will depend on the CFFO generated

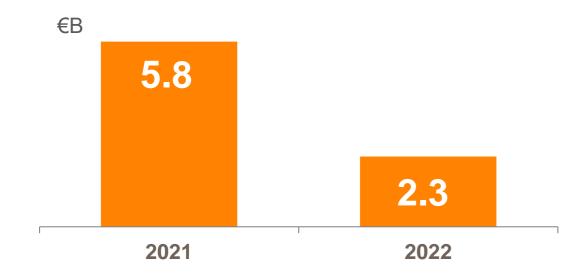
³⁾ Expected dividend in 2023

New SBB program for up to 35 million shares and intention of cancelling 50 million shares before the end of July (35 million shares through the SBB program and another 15 million shares coming from treasury stock position)

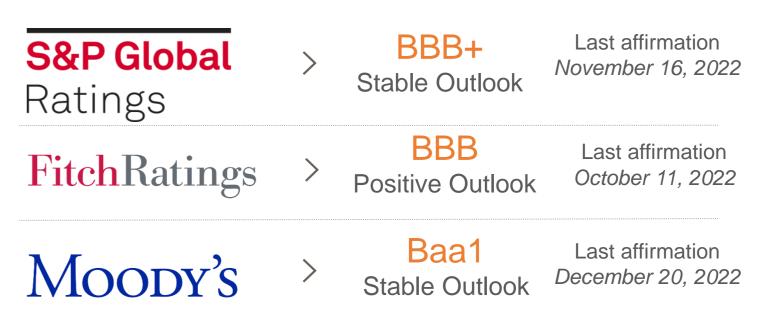
Preserving strong financial structure







1. Includes leases



Solid investment grade supported by Rating Agencies

S&P upgraded Repsol rating from BBB to BBB+ in November 2022 and Moody's from Baa2 to Baa1 in December 2022

Business strategies

03.



Setting the new business priorities

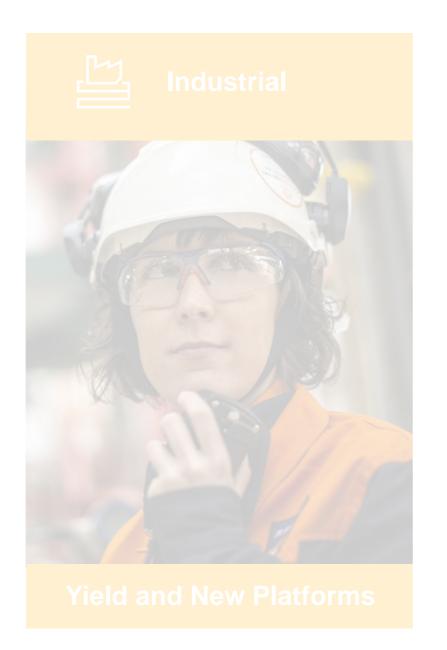


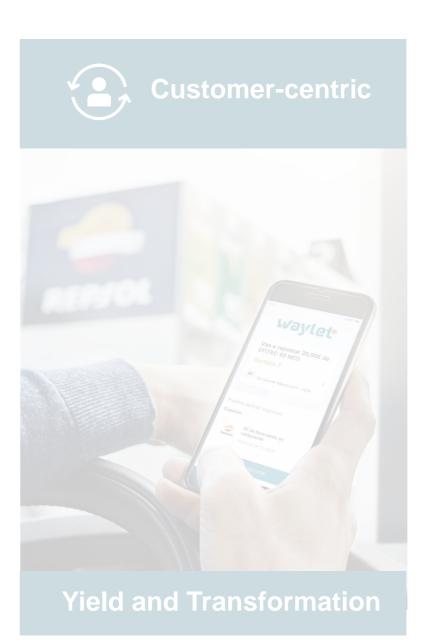


Upstream



Yield and Focus







Repsol E&P priorities 2021-25



- FCF as a priority (Leading FCF B-even)
- 2 Resilient Value delivery

3 Focused portfolio

Tier 1 CO₂ emissions

- FCF breakeven <\$40/bbl
- Low capital intensity and flexibility
- Generate €4.5 B FCF
 @\$50/bbl & \$2.5 HH
- -15% OPEX reduction

- Top leading project profitability
- Short pay-back
- Digital program
- Reduction of -30% G&A

- Value over volume
 - Flexible production level (~620 kboed 2021-25)
 - <14 countries
- Leaner and focused exploration

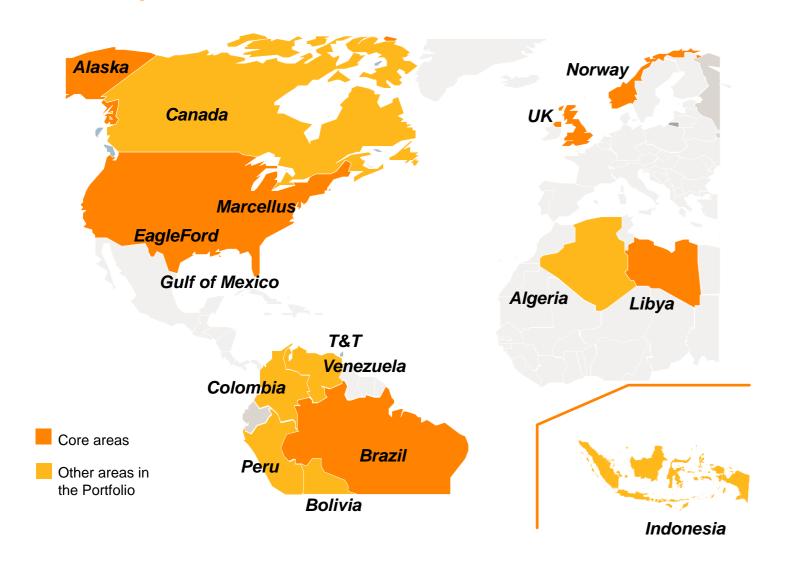
- Emissions intensity reduction of 75%
- Streamlining to a leaner upstream portfolio
- Decline/exit of carbon intensive and non-core assets

Focus portfolio and capex allocation: Playing to our core areas





Portfolio span reduction → from >25 to <14 countries ambition

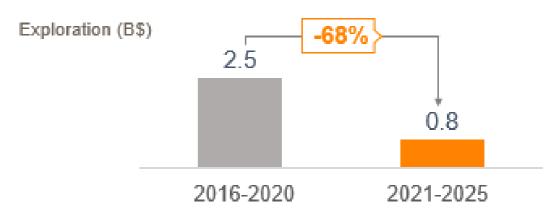


Highly selective new exploration strategy

Successful track record discovering additional resources in productive basins recently

- Alaska North Slope: Horseshoe Mitquq/Stirrup
- US GoM: Black-tip/Monument
- Mex GoM: Polok/Chinwol
- Colombia Llanos: Lorito
- S. Sumatra: Sakakemang

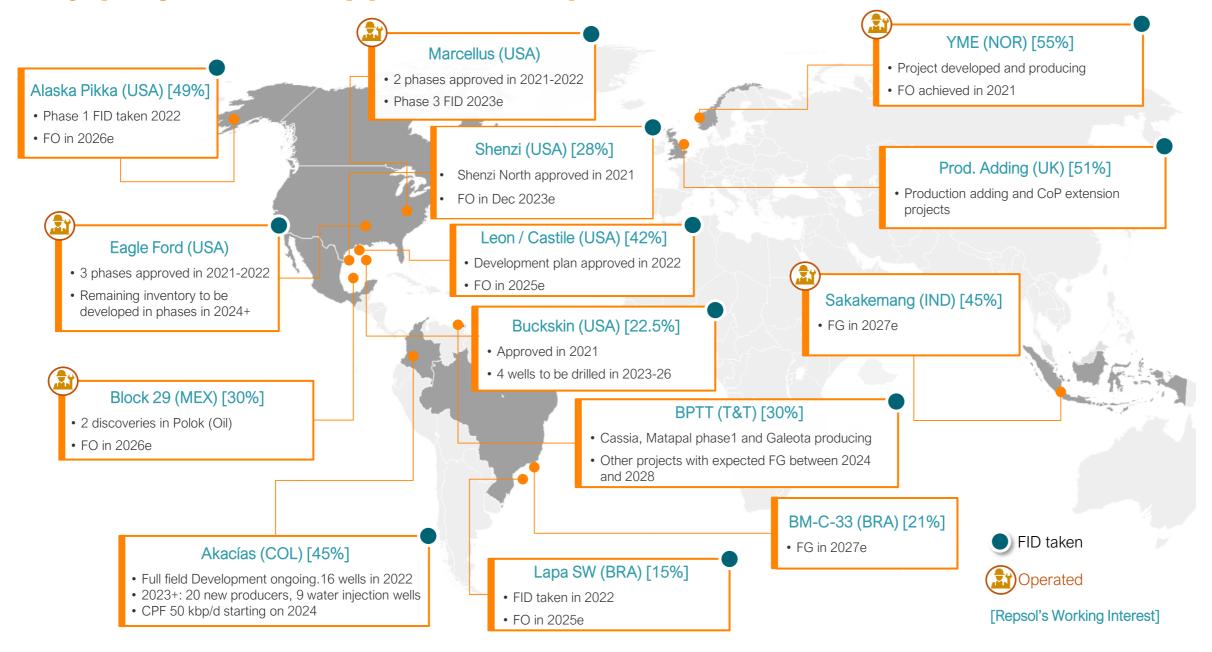
Renewed strategy. Leaner and focused on productive basins, to shorten the cycle



Progress in key projects to support future production

Upstream



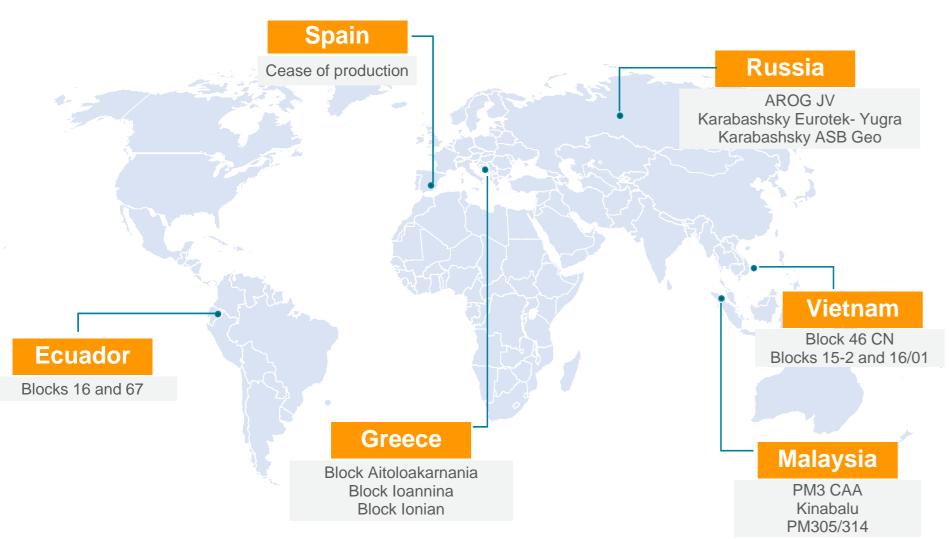


Progressing in portfolio rationalization and FIDs

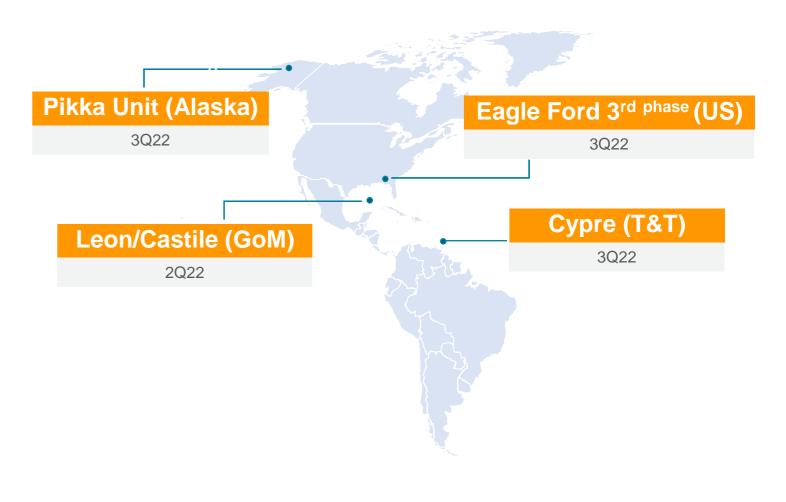
Upstream



Portfolio rationalization



FIDs 2022



Completed the exit from Upstream operations in six countries

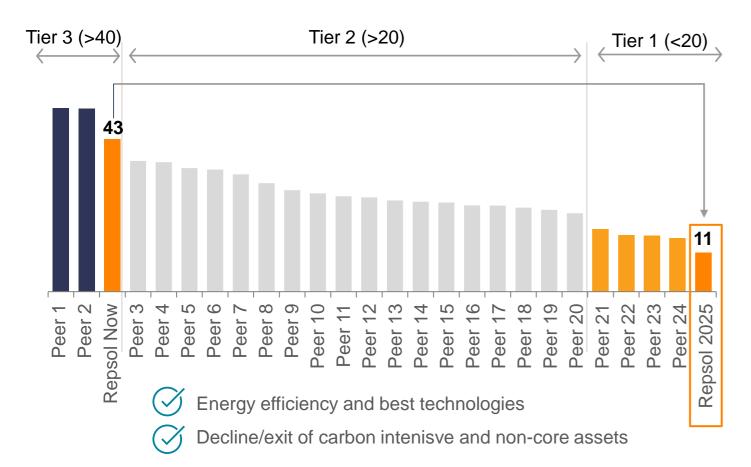
High grading portfolio supporting carbon intensity reduction

Upstream



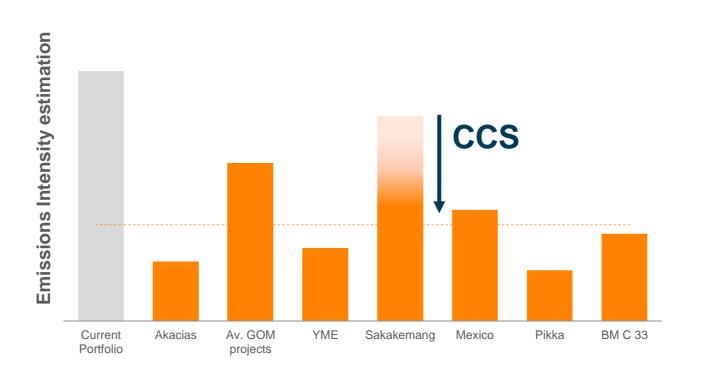
Repsol to become tier 1 lowest carbon intensity with a 75% reduction

Emissions intensity per barrel produced (kgCO₂/boe)



High growth new barrels with lower emission intensity

New production pushes down emissions intensity



Emissions reduction projects in most intensive assets

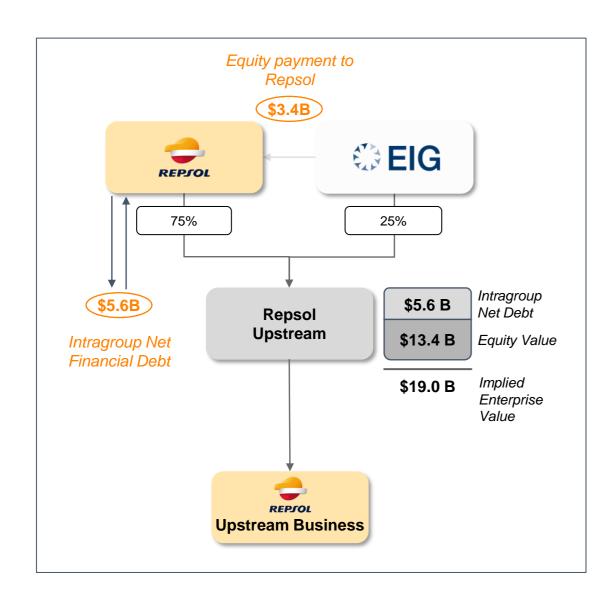
Sakakemang:

CCS project in FFD phase with 1.5-2 Mt CO₂ per year captured and a total investment of €247 M

EIG's acquisition of 25% Repsol Upstream equity stake for \$3.4 B

Value crystallization through partnerships







Transaction structure

Enterprise Value for Repsol Upstream of \$19.0 B

- Net Financial Debt \$5.6 B
- \$13.4 B resulting Equity value

EIG's acquisition of 25% Working Interest in Repsol Upstream for \$4.8 B

- \$3.4 B Common equity
- \$1.4 B Net Financial Debt

Price Structure

- 70% upfront payment on completion
- 30% to be paid in three equal annual instalments over a three-year period



Governance

No change of control

- Repsol remains the controlling shareholder and, as such, retains control over the operations
- The vehicle remains part of the Repsol Group and is consolidated, from an accounting perspective, by the global integration method

Board: 8 Directors

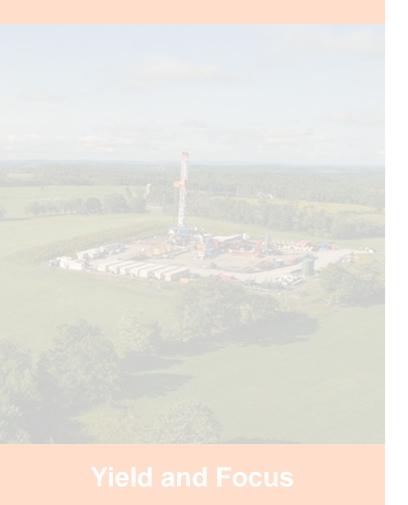
- 4 Repsol + 2 EIG + 2 Independents
- Repsol retains the Chairman with casting vote

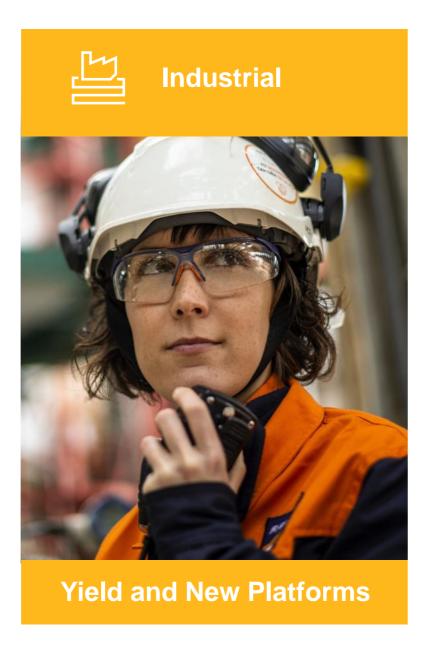
Setting the new business priorities

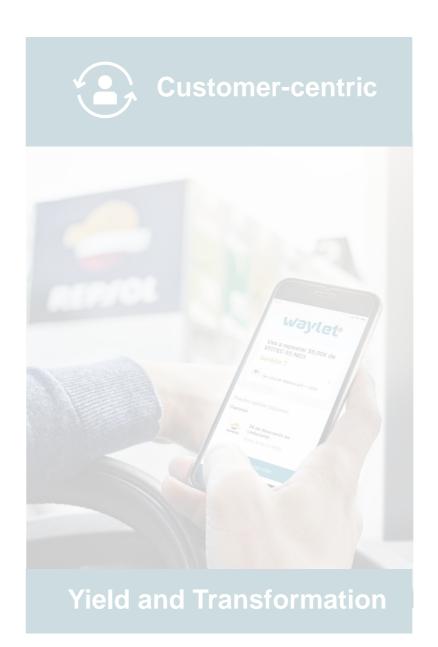




Upstream









Maximizing yield and developing the next wave of profitable growth

Industrial Strategy 2021-25



1

Yield

Cash generation in a complex environment

Refining¹

- Net Cash Margin 1Q Solomon and Wood Mackenzie
- Advantaged position
- Enhancing competitiveness and operational performance

Chemicals

- Differentiation with high value products
- Growth in incoming opportunities
- Feedstock flexibility: 60%
 LPGs to crackers vs 25% EU
 average

Trading

- Maximize the integration and value from assets
- Incremental growth in key products and markets

2 Digitalization

Industry 4.0 driving integration & improved decision making

- Automated and self-learning plant optimization based on real-time data
- Enhance asset availability to maximize output and optimize maintenance costs (-5% by 2025)
- Integrating value chain management through planning models based on AI and machine learning
- Smart energy optimizers to reduce consumption and GHG emissions (-0.1 Mt CO₂)

3 New platforms

 Leadership in new lowcarbon businesses
 (hydrogen, waste to x, etc.) Circular platforms

 (recycling and chemicals from waste)

Grow in low carbon
 businesses (biogas/biofuels,
 CO₂, etc.)

1. Includes Spain and Peru R&M

Transformation of our sites into multi-energy hubs

Low Carbon Products



1.9 GWeq

Increased renewable H₂ ambition by 2030

- +40% increased 2025 ambition to 0.55 **GWeq**
- +60% increased 2030 ambition to 1.9 GWeq
- Three-way route: electrolysis, biomethane and photo electrocatalysis (long-term)
- E-fuels demo plant underway
- 2.5 MW electrolyzer in Petronor by 2022



個 2 Mton

Low carbon fuels¹ by 2030

- 1.3 Mton of low carbon fuels to 2025
- Advanced HVO, the best option to comply with the legislation and grow in biofuels generating value
- First biofuels marketer in Spain
- Multi-technology and raw material approach



4 +20%

Recycled polyolefins by 2030

- 10% recycled polyolefins by 2025
- Chemical and mechanical recycling

Multi-energy hubs that fit into a more sustainable future



Maximizing Value through partnerships

Ambition to become a leader in renewable H₂ in the Iberian Peninsula

Renewable Hydrogen



Multi-technology approach

providing flexibility, and optimizing production

and other final uses







Biomethane in existing SMRs¹

Photoelectrocatalysis proprietary technology

Largest H₂ consumer (72%) and producer in Spain Privileged integrated position allowing arbitrage between self-consumption

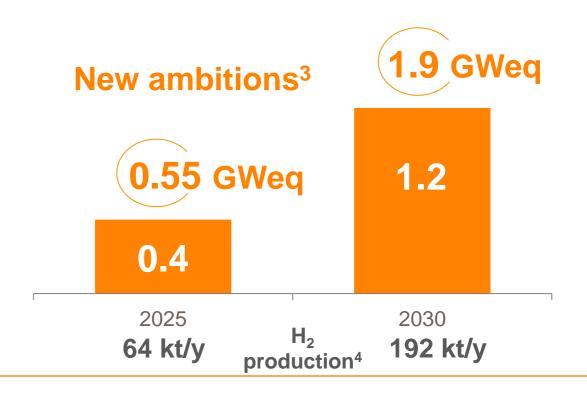
Transportation and e-fuel leveraging SSs

Gas network injection blended with gas for residential and industrial use Industrial feedstock to other players

Electricity storage for flexible power generation

Clear ambition² to become Iberian leader

Renewable H₂ capacity under development [GWeq]



Repsol to become an active H₂ player

across uses, and a strategic partner to develop the Government ambition

^{1.} Steam reformer 2. Repsol's hydrogen ambition conditioned to access to regulatory changes and availability of EU recovery funds Plan

Repsol becoming an advantaged producer of low carbon fuels

Low carbon fuels



Repsol best positioned for sustainable biofuels production



Already a leading biofuels producer, and first biofuels marketer in Spain (66% share)



Leveraging our tier one industrial sites to produce biofuels in own facilities through modifications of current units

Lower Capex: <€500/t in existing plants
 (vs. >€1000/t of peer's new plants)



Average projects IRR >15%

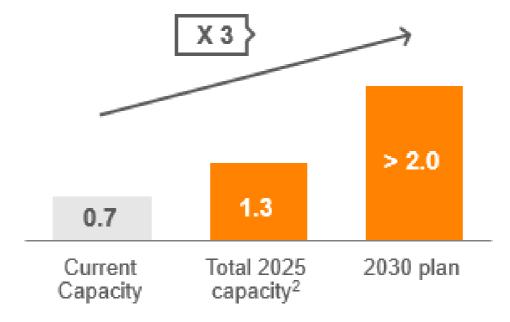


Positioning, scale and relevance of our industrial hubs key to secure feedstock

Reaching > 2 Mta of low carbon fuels in 2030¹

Low carbon fuels gross production (Mta)

Updated ambition: from 600kt of HVO to >2 Mt of low carbon fuels



Repsol with a leading sustainable biofuels ambition

With a multi-technology and raw material approach

Use of wastes as feedstock



Refused Derived Fuel

- > 65% of biofuels produced from waste by 2030 (up to 100% potentially to satisfy market or regulation demands)
- Large availability of required feedstock with flexibility between alternatives
- ~4 Mt of waste³ to be used as raw materials by 2030

^{1.} Gross volumes 2. Expected capacity of sustainable biofuels by 2025 includes: 700 kt/y from current existing capacity from the advanced biofuels plant in Cartagena, 130 kt/y capacity from a gasification plant to produce methanol and ~300 kt/y capacity through modifications in existing units. 3. Gross volume. It includes Repsol's whole circular strategy: biofuels, circular chemical products and biogas production

25/25 decarbonization program with strong contribution to margin improvement and CO₂ reduction



Maximizing energy efficiency with attractive returns



Adopting best-in-class technologies



Exploration of energy use opportunities and utilities optimization



Digitalization of operations and integration with Al **Industrial energy efficiency** 2021-2025

>20% estimated IRR

-0.8 Mt

CO₂ reduction¹

€0.4 B Total Capex

>200 Initiatives identified

New low carbon business selected projects

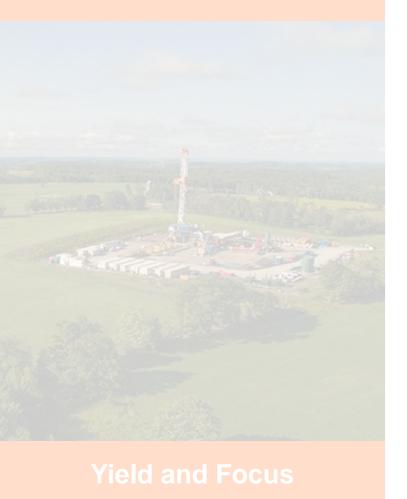
C43: Waste & UCOs treatment plant Advanced HVO plant - Reducing 900 kt/y CO ₂ emissions	Investment	Capacity	
	€188 M	250 kta	Sustainable biofuels
		300 kta	From waste per year Cartagena
Chemicals circularity – Zero project: chemical recycling of	Investment	Capacity	
used plastics	€70 M	74 kta	Circular polyolefins ²
 Reciclex project: mechanical recycling of polyolefins 			Puertollano
Biogas generation plant from urban waste	Investment	Capacity	
Biogas to substitute traditional fuel consumption	€20 M	10 kta	Urban waste
			Petronor
Net zero emissions fuel plant	Investment	Capacity	
E-fuel production from renewable hydrogen (electrolysis) and CO ₂	€60 M	10 MW	Electrolyzer Petronor

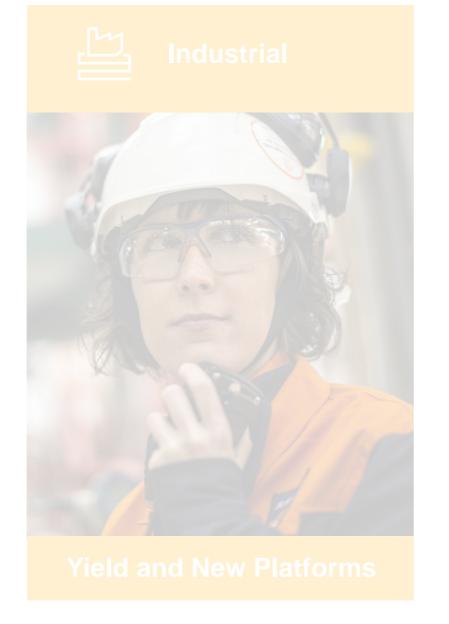
Setting the new business priorities

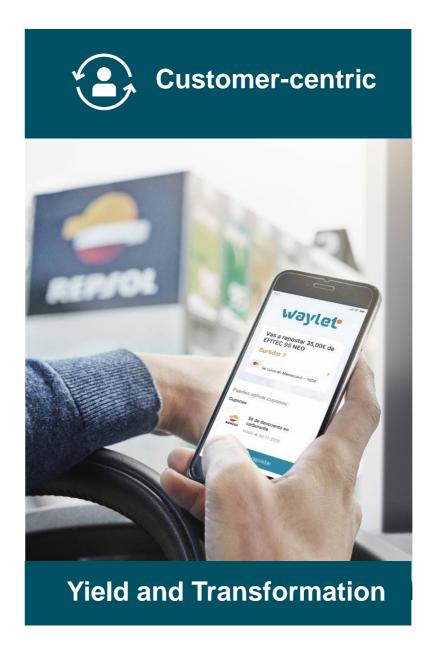




Upstream









Strong and growing profits and cash generation

Customer-Centric Businesses Strategy 2021-25





Longstanding Iberian Energy Leader

Mobility leader in continuous transformation

High-growth power customer business





Cross-sell to current customers and channels, adding new services (E-Mobility, Energy Services & Advanced mobility services)

Customer centricity

Roll out the new transversal loyalty program, developing engagement with end customers

World-class digital

Expand digit platforms for customer engagement (Waylet & Vivit apps), with Al based personalization and advanced pricing



More autonomous management, strengthening entrepreneurship culture

Building on our advantages

Customer Centric transformation



8 Million

Digital clients by 2025

- Unique position to serve the multi-energy needs of our customers
- 5.5 M Waylet by end 2022 (2.8x vs 2020)
- Vivit and Energy Origin launched in 2021
- Launching transversal loyalty program

₹+1,000

Public PoR by 2022 in Iberia

- Quick chargers every 50 km in Spain by 2022
- Capex €50 M in Spain
- Ultra / fast charging terminals in premium locations



Solar communities by end of 2022

- Innovative solutions for energy generation and optimization, reinforcing a multi-energy offer
- Solar360: self-consumption
- Solmatch and Ekiluz: communities oriented

A differentiated multi-energy customer centric view

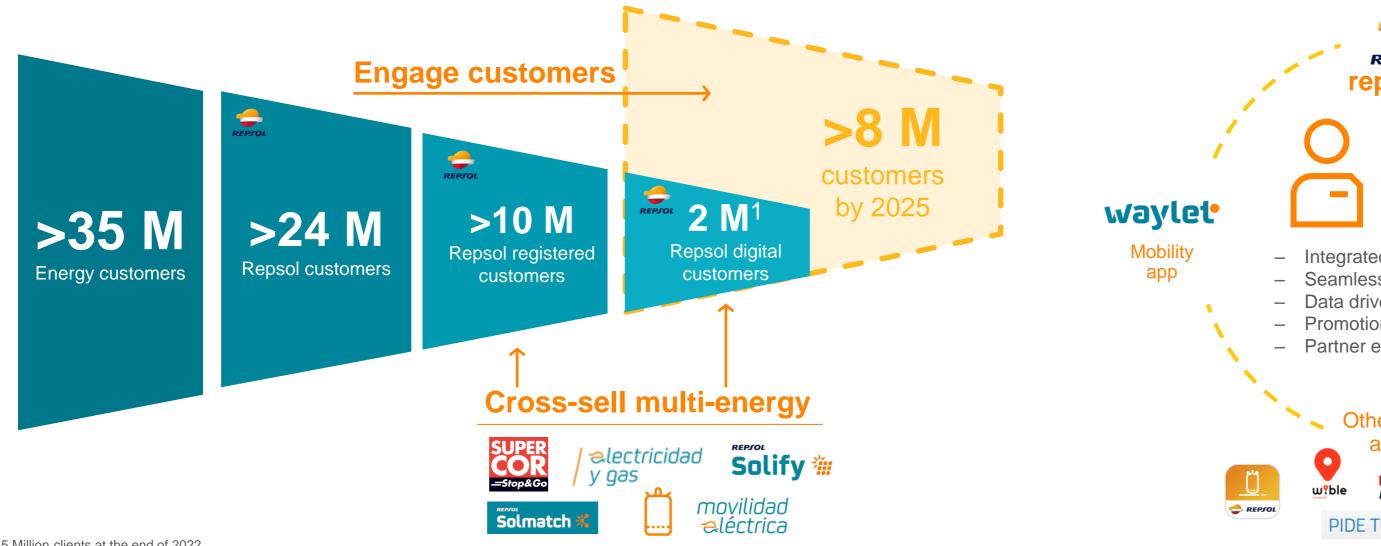


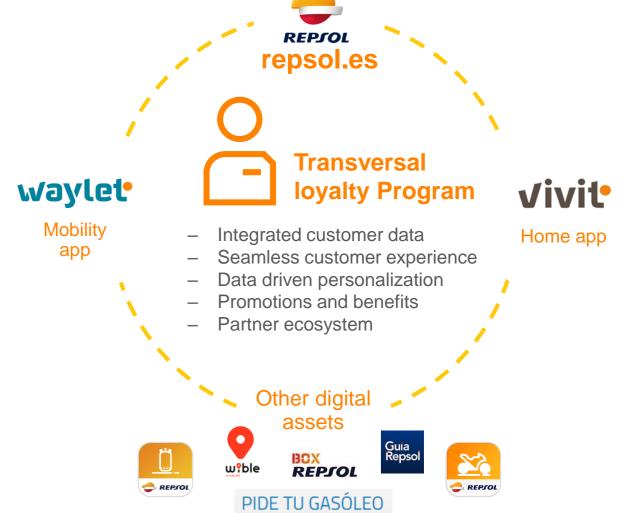
Simplifying the net-zero journeys of our customers

To drive 1.4x EBITDA by 2025 (vs. 2019)

Launching Repsol's Transversal Loyalty Program to orchestrate customer-centric multienergy approach across customer base







1. 5.5 Million clients at the end of 2022

Repsol to develop widespread, smart, conveniently-located charging network

e-Mobility



> x2

2022

Ultra / Fast chargers every

50km

+1,000
public chargers

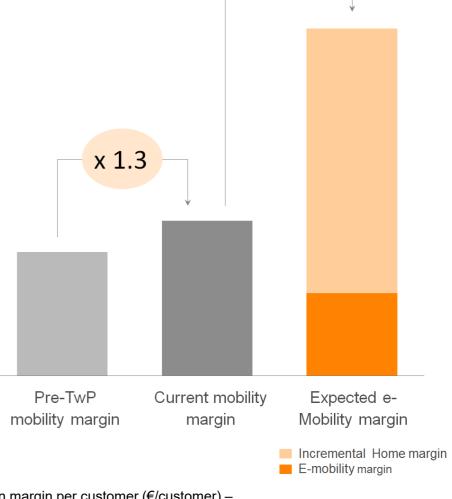
Committed to develop a charging network in Iberia focused in fast and ultrafast chargers in main transport corridors



A **very synergistic** business with attractive economics for Repsol

The economics of E-Mobility & home power consumption are even more attractive for Repsol than those of traditional mobility

More than double growth in enhancing contribution margin per customer



Contribution margin per customer (€/customer) – Traditional mobility customers vs. E-mobility customers

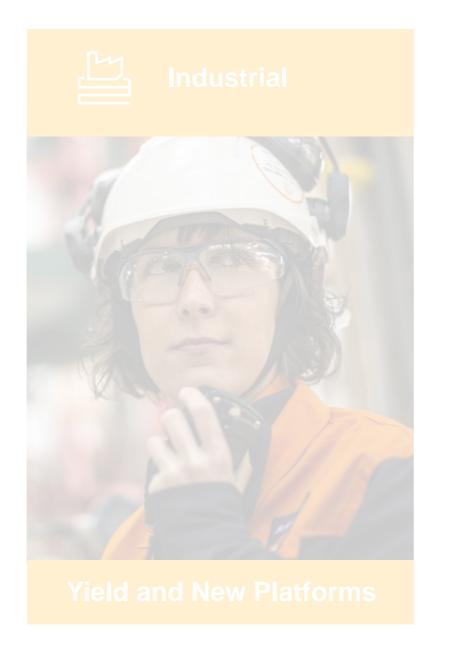
Setting the new business priorities

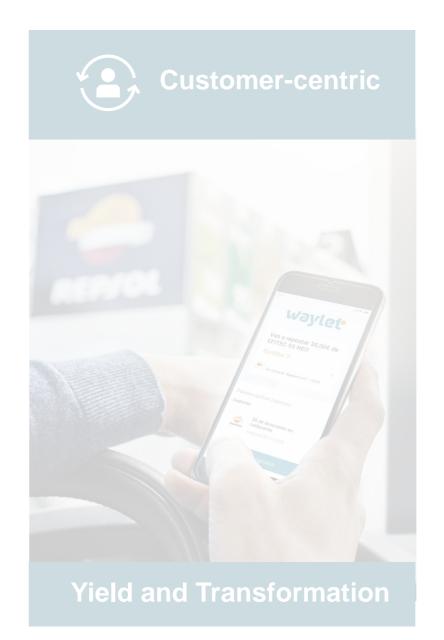














Developing a competitive renewable player with international platforms

Low-Carbon Generation



★20 GW

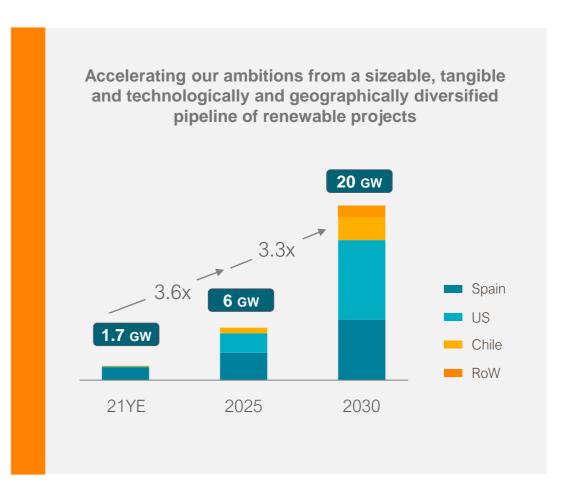
Increased Renewables capacity by 2030

- +15% RES ambition to 6 GW (2025)
- +60% RES ambition to 20 GW (2030)
- Hecate optionality: RoFos and takeover
- Balanced technology mix: solar, wind & hydro
- Hybrid projects and storage 4.3 GW pipeline
- Relevant presence in OECD markets



Best-in-class Equity IRR

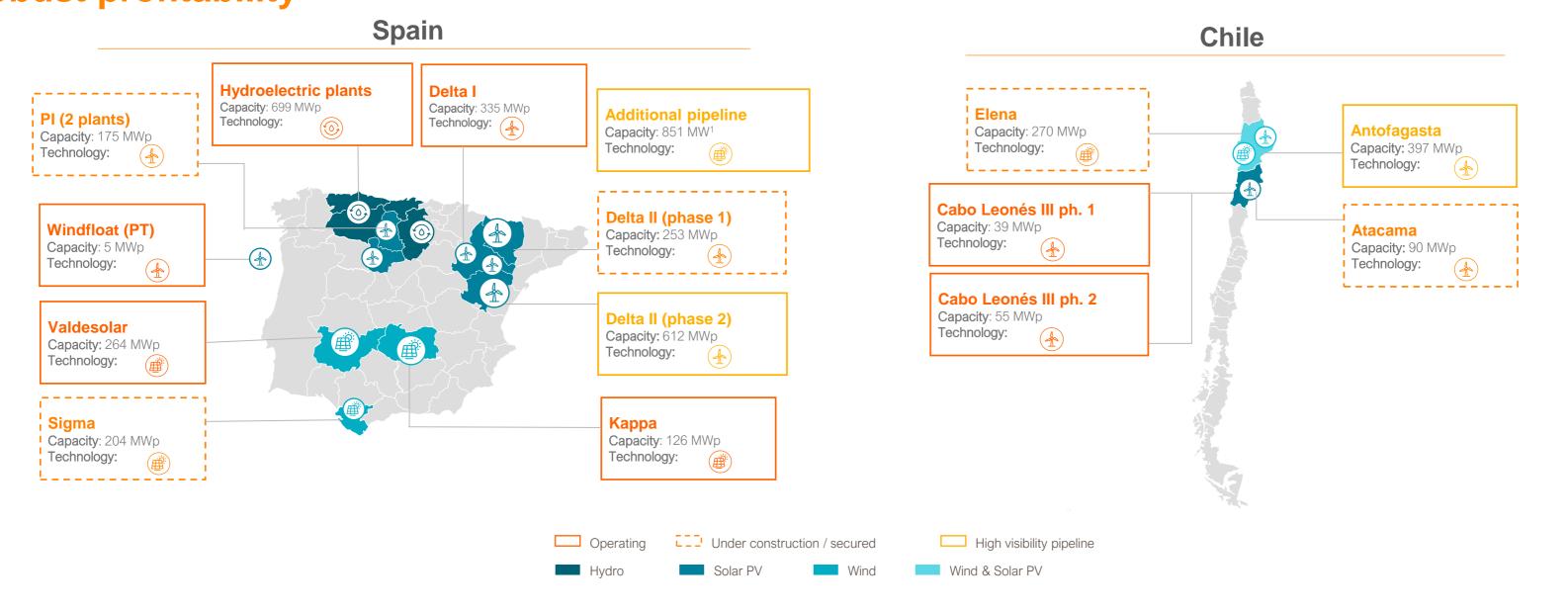
- Capturing full yield of every project phase:
 - Top development and operational capabilities
 - Optimal Structuring and financing
 - Differentiated Energy & risk management
 - Asset rotation of operational assets



Selectively investing to create value

Strong portfolio of advanced stage projects with short term material growth and robust profitability





Hecate acquisition

De-risking the ambition

The acquisition of a stake in Hecate Energy allows Repsol to create a high growth renewable platform with strong development capabilities in the US

Minority stake (40%) of Hecate Energy, leading independent developer with a portfolio of more than 40 GW of utility-scale PV solar and battery storage projects in the U.S.

- One of the largest, and regionally diversified, solar PV portfolios in the U.S.
- 16.8 GW pipeline (Early and mid term projects) and 4.3 GW Storage Capacity through Hecate Grid

Participation in the development (being able to influence and decide EPC and PPA before the transfer) phase while maintaining preferential position to build the Renewable position in the USA

- Access to Hecate pipeline (at Repsol sole discretion)
- Parallel incorporation of Repsol OpCo to develop, construct and operate new GW in USA
- Potential full acquisition in year 3 at Fair Market Value

Well-diversified footprint across the most attractive US energy markets...



Cumulative MW projects sold

Early and mid term projects

16.8 **GWdc**





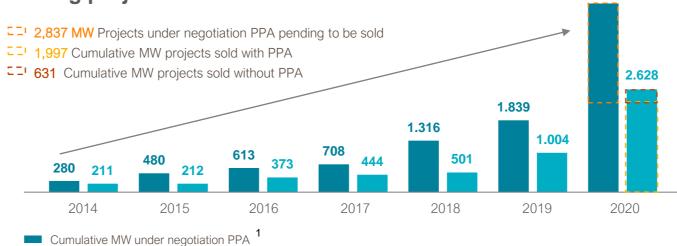
4.834

Operating
Jicarilla 2

REPSOL

(62.5 MWdc, Solar - New Mexico)





1. As of May 2021

<u>Under construction/Secured</u> Jicarilla 1 Solar + Storage

(62.5 MWdc + 20 MW, Solar+Batteries - New Mexico)

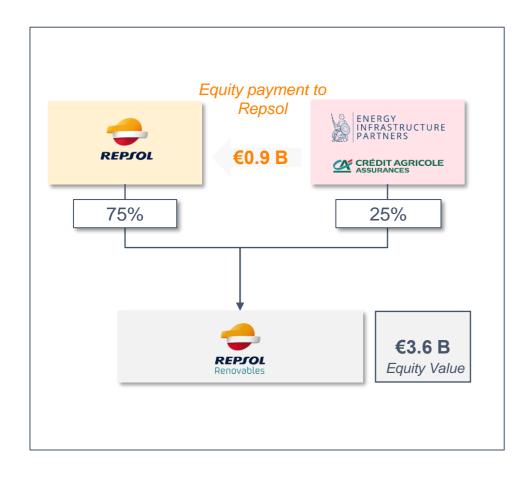
Frye

(637 MWdc, Solar - Texas)

EIP - Crédit Agricole acquisition of 25% Repsol Renovables equity stake for €0.9 B

Value crystallization through partnerships





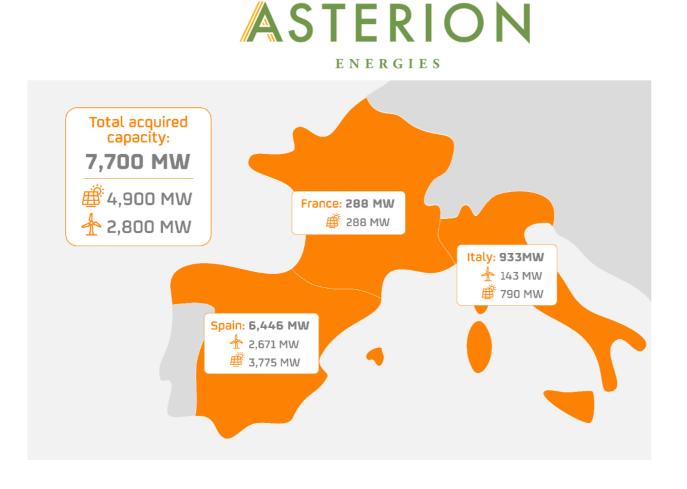
Transaction Overview

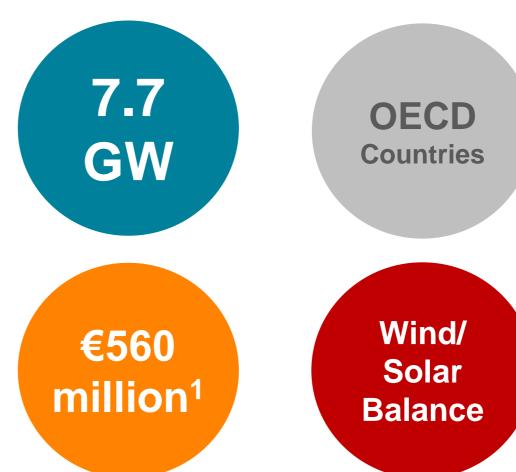
- Price implies valuing Repsol's renewables business at €4.4 B, including debt
- Partnership with reputable, experienced investors specialized in the renewable sector and with a long-term view
- Represents a validation of Repsol's strategy in renewables and reinforces, through investment commitments, the achievement of the objectives set out by the company
- Demonstrates the **strength of the renewables growth model** that Repsol has built in the last three years
- **Delivers stated objectives** to bring in minority partner committed to Repsol's 2025 and 2030 capacity targets
- Repsol retains control of the vehicle and consolidation

Asterion acquisition helps to de-risk 2025 and 2030 capacity addition targets

De-risking the ambition







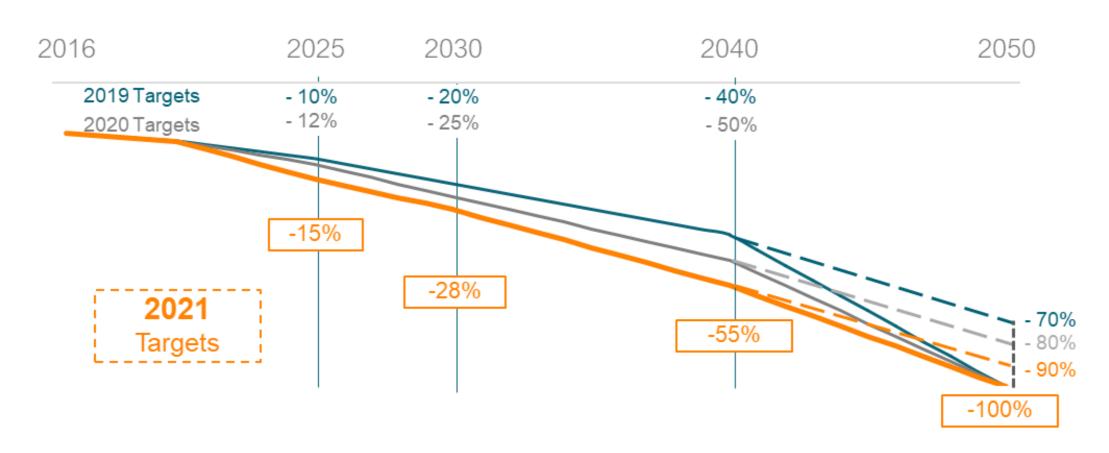
Decarbonization Metrics and targets



Repsol's key metric and target driving our strategy



Carbon Intensity Indicator reduction targets (gCo₂/MJ)



Repsol's set of key metrics and targets, with one core metric



Carbon Intensity reduction (% CO₂e/energy)

- 2025-2030-2040-2050 w/ scope 3 included
- Three metrics for scope 3: primary energy*, end-user sales**, total sales**

Absolute emission reduction (% of CO₂e)

- Scope 1+2 operated 2030*
- Scope 1+2+3 net 2030*

Emission reduction E&P

- Methane intensity 2025 (%methane/gas output)*
- Routine flaring reduction 2025 (%)*
- Emission intensity reduction 2025 (%CO₂/boe)*

Business metrics driving CO₂ emissions

- GW renewable power generation capacity: 2025-2030*, 2040-2050**
- Ton/yr production of renewable liquid fuels: 2025-2030*, 2040-2050**
- GWe production of renewable hydrogen: 2025-2030*, 2040-2050**
- E&P production** (boed)
- Oil processed in refineries** (ton/yr)

Capital allocation (% of total capital allocated to lowcarbon)

- % Capex* 2021-2025,** 2030-2050
- % Capital employed* 2030,** 2040-2050

^(*) Firm targets under any scenario (**) Projections linked to IEA SDS and NZE macro scenarios

Delivery



05.

Strong strategic delivery towards long-term targets

Key messages 2022



€6.7 B

Adj. Net Income 2.7x vs 2021

€8.9 B

CFFO +64% vs 2021

€2.3 B

Net Debt¹
-61% vs Dec'21

8%

Gearing
-12.2 p.p. vs Dec'21

Accelerating transformation

- Strategic partnerships in Upstream and Renewables crystallize value and liberate capital to accelerate shift to Low Carbon (~ €4.3 B combined proceeds)
- High-grading Upstream portfolio through divestments and new FIDs
- Adapting to strong Refining environment
- Expanding Commercial digital loyalty program
- Developing Renewable project pipeline. Acquisition of Asterion Energies

Increasing shareholder remuneration

- Distributing 25-30% of CFFO through a combination of dividends and buybacks
- **Dividends: +5% in 2022** (to 0.63 €/sh) and **+11% in 2023** (to 0.70 €/sh)
- Buybacks: 200 M shares cancelled in 2022. New 50 M shares capital reduction to be executed before end-July'23
- Delivered by 2022 all the share buyback commitments of '21-25 Strategic Plan

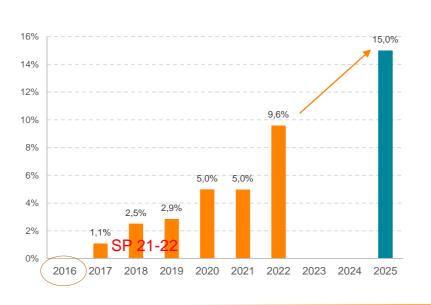
Strengthening financial position

Net positive cash position ex-leases. Rating upgrades by S&P and Moody's

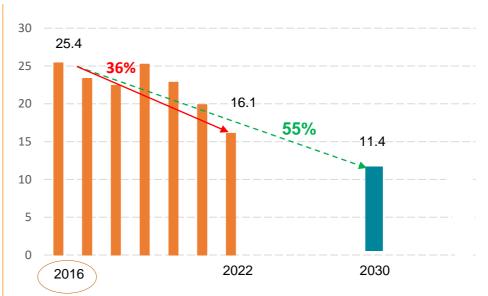
Progress towards 2025 and 2030 decarbonization targets

Decarbonization delivery (SP 21-22)

% reduction CII 2025



Scope 1+2 reduction 2030 (MtCO₂e)





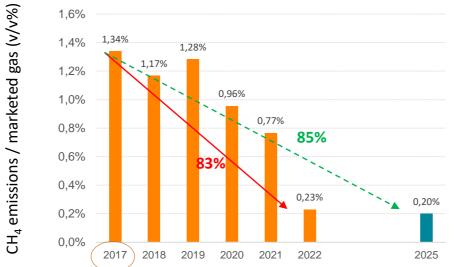
Year of reference

REPSOL

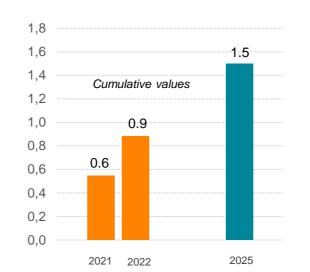
Real value

Target





CO₂e Reduction Plan 2021-2025



Organic cash flow generation supports increased distributions and capex

Outlook 2023



Cash Flow from Operations	~ €8 B	80 \$/bbl Brent 4 \$/Mbtu Henry Hub 9 \$/bbl Refining margin indicator
Organic Capex	~ €5 B	47% Upstream 23% Industrial 30% Commercial and Renewables
Shareholder remuneration	25 - 30% of CFFO	+11% dividend to 0.70 €/share 50 M shares capital reduction before end of July'23 Further buybacks to reach CFFO distribution target



Investment focus on Upstream and Low Carbon initiatives

Capex 2023





	Organic Cap 2023 ~ €5 B	ex 35% in Low Carbon initiatives 86% in OECD countries
Upstream	47%	 70% in projects with FID already taken 80% in production growth projects 60% in North America 1st phase of Pikka. Additional wells in Marcellus and Eagle Ford Development of Leon-Castile, Buckskin and Shenzi North in GoM
Industrial	23%	Advanced biofuels: C-43 project FIDs electrolyzers plants Expansion of Sines petrochemical plant in Portugal
Renewables Commercial	24%	~ 50% Spain : development of Delta II and Pi wind projects ~ 40% US : development of the Frye solar project (Texas)

Investor Update

March 2023





The Repsol Commitment Net Zero Emissions by 2050